

# **Margaret Marshall Saunders**

**Transcriptions of the Documents**

**Dated 1906-1914**

**In the Margaret Marshall Saunders Fonds**

**Esther Clark Wright Archives**

**Acadia University**

**Wolfville, Nova Scotia**

**Transcribed by Jessica Norman**

**As part of a research project supervised by**

**Patricia Townsend, University Archivist**

**and**

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## Introduction

This folio of transcribed documents is the result of work in January to March, 2002 by Jessica Norman. Transcribing these documents was part of a research project that investigated the role of Margaret Marshall Saunders in the development of supervised playgrounds in Halifax, Nova Scotia: between 1906 and 1914.

Margaret Marshall Saunders was a Canadian literary figure known primarily for her children's books. In 1910 her novel, *The Girl From Vermont – The Story of a Vacation School Teacher*, was published. During the decade before the publication of this book, she had been active in the Halifax Local Council of Women's Vacation Schools and Supervised Playgrounds Committee and had been a leader in the establishment of playgrounds in Halifax.. This project investigated Miss Saunders' contribution to the development of these playgrounds against the backdrop of her writing *The Girl From Vermont*. The time period of the research was 1906 (when the Halifax playgrounds were established) to 1914 (when Miss Saunders moved to Toronto)

The collaborators on this project were Susan Markham-Starr of the School of Recreation Management and Kinesiology and Patricia Townsend, University Archivist. The project followed up on several previous projects by Susan Markham-Starr that investigated the development of parks and playgrounds in both Prairie and Maritime cities, and the role of interest groups in the development of national recreation services. Patricia Townsend's expertise for and interest in the project came from her position as Archivist in charge of the Margaret Marshall Saunders fonds at the Archives and her interest in women's history.

The project used the following resources:

- The Margaret Marshall Saunders fonds at Acadia University
- The Halifax Local Council of Women fonds at the Public Archives of Nova Scotia
- The National Council of Women Yearbooks collection at Mount St. Vincent University
- The National Council of Women fonds at the National Archives of Canada
- The Margaret Marshall Saunders fonds at McMaster University
- The Margaret Marshall Saunders fonds at Mount Allison University
- The Lorne Pierce fonds at Queen's University Archives. Lorne Pierce was Editor of The Ryerson Press and his papers include correspondence with many Canadian authors, including Miss Saunders.
- Pre-1906 material that was already been transcribed as part of two Acadia theses:
  - Barbara Binderup's 1992 B.A. (Honours) thesis *Letters of Margaret Marshall Saunders from 1893 to 1894*.
  - Jacqueline Langille's 1993 M.A. thesis *Letters from 1894 to 1906 From the Marshall Saunders Collection of the Acadia University Esther Clark Wright Archives*.
- Karen Sanders' 1978 M.A. thesis at Dalhousie University, *Margaret Marshall Saunders: Children's Literature as an Expression of Early Twentieth Century Social Reform*.
- Several previously published articles and chapters about Saunders by Blakely, Elson, Gerson, Pomeroy, Waterston, Watters.

## References:

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- Watters, Reginald Eyre. A Checklist of Canadian Literature and Background Materials, 1928-1960. 2 ed. Toronto: University of Toronto Press, 1972.

From: Thomas P. Cromwell & Co., Publishers and Bookbinders, New York

To: Marshall Saunders, Halifax, NS

Date: 3 February 1906

*Typescript:*

Dear Miss Saunders,

We enclos [sic] copyright account herewith.

The sale of your book "THE KING OF THE PARK" is dropping off and it occurs to us that it might be well to bring out a series of books for Young People that could be retailed in department stores at 50 cts. In order to do this we should be obliged to get up a special edition with new and attractive binding and sell the books at a very low wholesale price. We could not afford to make the cheap edition unless we could count on a large sale and have the co-operation of the authors in the matters of royalties. We would be willing to pay a royalty of 5 cts. per copy in place of the regular rate. We feel sure that it would result in a largely increased demand and be to our mutual benefit as we tried the experiment on a similar series last season with very gratifying results, the sales being three or four times the usual number.

From inquires already made, we feel sure that our authors will be willing to make the arrangement and if you wish to have your book included we shall be glad to hear from you at once as we are now making up our list.

Yours very truly,

T.P. Cromwell and Co.

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From: Marshall Saunders, Halifax, NS

To: Dr. A.J. Rowland, American Baptist Publication Society, Philadelphia

Date: 29 March 1906

*Handwritten:*

Dear Dr. Rowland,

I have a Baptist story on hand length abt 55, 000 words – the story of a Baptist clergyman's family. Would you care to examine it with a <...> to publication

If so kindly drop me a line and believe me,

Yrs very truly,

Marshall Saunders

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From: A.J. Rowland, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 2 April, 1906

*Typescript:*

Dear Madam:

I have your favor of March 29. I brought the matter of the publication of your Baptist story before the Publication Committee at its meeting this morning. The whole question was referred to the Secretary and Editor, with power. Perhaps it would be well for you to send on your Ms. for examination at once, as it would be difficult for us to come to a decision without first seeing the story. At the same time you might indicate the terms upon which you would be willing to have us publish the book. I am glad to hear from you again.

Very truly yours,

A.J.R.

A.J. Rowland

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From: L' Alliance française, Halifax, NS

To: Marshall Saunders, Halifax, NS

Date: 2 April 1906

*Postcard:*

I Le Compte-rendre

II Le payement des cotisations et l' admission des nouveaux adherents

III Un propos, ou une lecture, par M. Lafranchi

IV Une chanson, Mlle Curtis

V Le journalisme Canadien-Français, par M. Le Prof. McMechan

VI La lecture du Theatre de la jeunesse suite Le cercle

VII La lecture des Morceaux Choisis

VIII Des remarques genereaux, Que Dieu sauve le Roi

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From: Marshall Saunders, Halifax, NS

To: A.J. Rowland, American Baptist Publication Society, Philadelphia

Date: 5 April 1906

*Handwritten:*

Dear Dr. Rowland

Your letter of the 2nd was read & I mailed the MS to you this morn. [the MS has just been read and as soon as I put a few finishing touches to the story I will mail it to you.]

I have been animated by several things in writing this story – first the <...> small salaries paid to Baptist ministers all over this continent. 2ndly the Playground Movement that is receiving so much attention fr friends of children in American and Canadian cities and 3rdly the carelessness [?] of Baptists who don't [?] seem to think it matters what church they go to or what beliefs they hold. Perhaps I have not said enough on the latter score but the average reader does not want one to preach too much in a story and of course I wished this to be suited to boys and girls. Don't take the story if in any way it is not suitable but I am hoping you will like it as a secular firm wd. probably cut out the Baptist references.

As to terms – I have not my contracts at hand, & I can't remember on what terms you published my last book. If you decide to take this story <...> what you offer & believe me

Yrs truly,  
M.S.

From: A.J. Rowland, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 9 April 1906

*Typescript:*

Dear Madam:

I have your favor of April 5. We have also received your Ms. I will put this at once into the hands of the Book Editor, who will doubtless refer it to the Publication Committee at its next meeting, Monday, May 7. Our rules here require, as you doubtless know, such reference to the Publication Committee. The decision will rest with the Committee. I sincerely trust that it may find favor in the Committee's eyes.

Very truly yours,

A.J. Rowland

A.J.R.

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From: J. Gregory, Berkeley, California

To: Marshall Saunders, Halifax, NS

Date: 16 April 1906

*Postcard:*

Dear Miss Saunders,

I wish you could have been with me last Thursday to hear a fine symphony concert given before 8000 people in this lovely theatre. The girls added their notes.

J. Gregory

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From: Rida Saunders [?]

To: Mrs. Willard A. Richardson, Marin County, California

Date: 19 April 1906

*Postcard:*

Have just read of the awful earthquake and fire. Drop us a line to say that you are so glad you were in <...> with Mr. R. Is it not horrible. It makes my heart ache such destruction and loss of life. Have you seen Estelle? Had letters from Vienna from Taylors [?]. Went out in <...> <...> last evening and cooked a steak on the bank of a river by a waterfall <...>

P.s. Is this street not a beaut? It's not exaggerated.

R.S.

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From: Ernest A. Watts [?]

To: Marshall Saunders

Date: 10 August 1906

*Handwritten:*

Miss Marshall Saunders:

Dear Madam:

In reply to your communication of the 7th I am glad to hear that your cardinals are breeding. My birds are not doing any thing this year. The aviary and parrot house was just about ruined [?] on June 10th. We had a terrible hail storm which took out all of the glass and left things in a terrible shape. I had pretty good prospects for breeding as many of the birds <...> nests but we were so late in getting repaired that my hopes are ruined for this year.

About feeding your young bird.

Mocking bird            4 parts

<...> eggs            1 part

hard boiled egg (grated fine)            2 parts

Add water enough to make a paste thick enough to be picked up with feeding forceps. The feeding forceps which I use are the ordinary spring [?] forceps, with the sharp points filed off.

The bird that <...> its food out of the mouth probably had sore throat. I have always found when they did that that there was very little chance of their living.

The reason that your young cardinals left the nest so early, was probably because they were frightened by the other birds as in <...> wild state they do not leave until they are fully fledged, and able to fly.

The two <...> got safely over their trouble and are now doing nicely. The treatment which you used is all right after the birds are three weeks old, but I believe you will have stronger birds by using the food which I have suggested for the early stages. Indeed it is a great care. I have brought up about 40 youngsters this year and had my hands full some of the time.

I have not been troubled by the pigeons on top of the aviary this year. I have the top shaded dark green, so the birds are protected from the sun and at the same time can not see what is

going on over head.

I should be glad to hear how your little family is getting on and if I can help you along I shall always be very glad to do so.

Hoping that your little fellows get along nicely, I will close.

Yours truly

Ernest A. Watts,

Cauarekaeqeia [?], NY

Curator of <...> Aviary

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From: Anne C. Huesto [?], Halifax, NS

To: Marshall Saunders, Halifax, NS

Date: 25 August 1906

*Handwritten:*

Dear Miss Saunders,

[margin] Please excuse paper. I am just out of it and in a great hurry.

I am going to do something which most people would think queer – and it is – but you understand people and things, and I know you won't mind. Mr. & Mrs. Nugent [?] are going to Confession this afternoon, and will not take dinner at all, for some reason. We did not know this until just now. They will be dreadfully disappointed not to be able to see you, and it will seem strange to have you when they are away, for they like you so much and want to see more of you – I wonder if you would mind coming on Tuesday or on Wednesday instead? This seems to be a fast day with them, and “after confession” means “retreat,” I am told – you will understand, I know. I wouldn't have them know this for anything in the world. I told Mother I could explain and that you would not mind at all. What we want you to do is to call Mother up by telephone, and say that you have found that you cannot come to dinner this evening. Then they will feel that they are not causing you or us any inconvenience. They haven't been to Confession since they came, and it seems to mean much to them. I have been thinking over what you said to me. I don't know whether you learned to know people by studying them or whether you were “born that way,” but you see far, and see right through things. I hadn't any right to bother you with my puzzles, but I am glad I did, though you made me think rather badly of myself. I won't do anything in a hurry. Will you come on Tuesday or on Wednesday, whichever suits you?

[margin] Will you call up as soon as you can?

Yours sincerely,

Anne C. Hueston [?]

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From : L'Alliance française, Halifax, NS

To : Marshall Saunders, Halifax, NS

Date: 5 October 1906

*Postcard:*

L'Alliance française

Ouverture de la Session automnale

On prie les adhérents de se réunir à l'École des Aveugles lundi 8 octobre de 1906 à huit heures du soir.

Le terme scolaire qui s'écoulait jusqu'ici, au mois d'octobre ne finira cette année qu'à la fin décembre.

Le Secrétaire

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From: L' Alliance francaise, Halifax, NS

To: Marshall Saunders, Halifax, NS

Date: 2 November 1906

*Postcard:*

L' Alliance Francaise aura sa prochaine reunion a l' Ecole des Aveugles le Lundi qui vient.

Il est a souhaiter que tous les adherents y assistent.

Le Secretaire

Local. 2 Novembre de 1906

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To: Marshall Saunders

From: [?]

Date: December 23, 1906

Postcard:

Dear Miss Marshall:

We feel very ashamed for not having written you since our return in August. We found our house in good condition except for renters' damage and I have been quite profitably busy in my special work. S.F. is a very busy and prosperous town now. All are busy, shops doing more business than ever before, and wages high. Charles is with us over Xmas and sends his love with Sara's and mine, as would Teddy is he knew. With love to you and family and Xmas greetings and best wishes for a happy 1907 from O and S. [?]

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*Nineteen hundred and seven*

From: Charles M. Roe, American Baptist Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 23 February 1907

*Typescript:*

My dear Miss Saunders:-

We are planning to issue a new edition of "Beautiful Joe." For this edition we intend to make new plates and prepare new illustrations. We shall also give it a new binding. There has been great demand on the part of the book trade generally for a better edition of this classic of animal life. We shall still retain the 50 cent and the Phoenix Editions. I should like to have your suggestions about the illustrations for the new edition and the style of binding, size of type, etc.

Very truly yours,

Charles M. Roe

B.E.W.

Business Manager

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From: Marshall Saunders, Halifax, NS

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 2 March 1907

*Handwritten:*

Dear Mr. Roe,

Your letter of February 23 was read and I am very glad to hear that you are planning to issue a new edition of B. Joe. Whenever I am asked abt. Illustrations, cover designs, etc. for my books I say “that is not my specialty – I wd. be happy to suggest but in that case wd. come into competition with experts who have made a study of such matters.” [For instance as to binding and type you wd probably know much more abt what is in <...> than I do. I think I can rely on you to choose something in good taste.]

I prefer to have artists read my books and choose for themselves the best scenes to illuminate. They have more <...> in carrying out their own plans [?] than they would have in carrying out mine. So I wd. say, “Have just as many illustrations as you can afford as they popularise a book but let the artist do the selecting.”

As to binding and type I am once more not an expert. I think I wd. prefer to rely on your taste in the matter as you will have a better knowledge than I have of what wd. be popular and possible to do.

I often have cover designs and proofs of illustrations submitted to me after others have chosen. The most careful artist is apt to make mistakes. An author may give a heroine a <...> in her dress. The artist sketches only five. Only the keen eye of the author wd detect the mistake. Several times I have been able to assist artists in this way.

I thank you for everything and I wish I had sufficient knowledge at my command to advise. I shall wait to hear what you say and with best wishes for the success of the new edition I remain,

Very sincerely yours,

M. Saunders

PS. The above is my address at present.

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From: Annie

To: Marshall Saunders

Date: 13 April 1907

*Handwritten:*

To dear Miss Marshall, with love from Annie. Wishing you a very Happy Birthday and I hope that you will be spaired [sic] to see a great many more.

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From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 6 May 1907

*Typescript:*

Dear Miss Saunders:-

No doubt you have already heard from Mr. Charles Copeland, with whom we have been corresponding relative to illustrating the new edition of "Beautiful Joe."

I have been re-reading the book to my little boy, who is eight years old, to our mutual enjoyment. It occurs to me that you might wish to make some changes in the new edition, as we shall reset it. We shall print it in a larger type and a larger page. I notice one or two typographical errors which we will correct. You have brought in nearly all of the animals which appeal to children with possibly the exception of the crow. I wish that you might have given a chapter to "Jim, the black one." As a boy I was always very much interested in animals and your story makes a very strong appeal to me on that account. Among pets of almost every species I had a very remarkable crow. I do not think that the crow and his wonderful ways have ever been given a large enough place in the animal biographies of which we have had so many recently.

We have not yet begun to reset the book and will not undertake it until I hear from you. With best wishes, I am,

Sincerely yours,

Charles M. Roe

B.E.W.

Business Manager

---

From: Marshall Saunders, Halifax, NS

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 7 May 1907

*Handwritten:*

Dear Mr. Roe,

Your letter of May 6 was recd. I had a very nice letter from Mr. Copeland and was much pleased with his suggestions for new illustrations. I am familiar with his work and know that he will make no mistakes. [He is to have a moose illustration and will as he always does give his deer split hoofs. I think one B. Joe artist]

I am very glad that your little boy likes B. Joe. I had copy of the book in which I had noted errors but can not find it. I will re-read the story and note small errors. [I suppose you would not wish to remedy large ones – I mean by that too long sentences, faults of construction. Of course I wrote that book 12 yrs. ago. It is not written...]

I think your suggestion an excellent one with regard to the crow. Strange to say [?] I am just writing a story abt. pets I have had since Joe came out. Jim my broken winged crow is the first one. I will write and send you a short chapter on him and if you have any anecdotes abt. yr. crow I could add them otherwise the chapter may be too short. I will look over my notebooks and see what I have abt. crows and if you can let me have something [?] I may make <...> without [?]. [But I wd. like to have something true. The stories I am writing now are all true and they]

You will get this letter abt. the 12th. If you have anything to send abt. yr. crow kindly let me have it at once and with kind regards to the little boy believe me,

Yrs. truly,

Marshall Saunders

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From: Marshall Saunders, Halifax, NS

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 10 May 1907

*Handwritten:*

Dear Mr. Roe,

I have just finished reading thro. B. Joe and here are the errors I find. All <...>, MS.

p. 17 line 11 wd. better be frightened of her husband

p. 50, 10 wd. better be Each one had his own plate

p. [?], 14                    comma after share [?]

p. 92, 4                    and after a while <...> I found <...>

p. 112, 23

p. 118, 29

p. 119, 10

p. 132, 5                    misunderstanding them

p. 141, 8

p. 210, 13                    and

p. 228, 19                    he wd. have been <...> <...>

What do you think abt. the rabbit and hen episode p. 195? I am a little doubtful abt. having made the hen go out by moonlight. If desirable will change it to daylight?

Yrs truly,

MS

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From: <...> Bowden, Quinpool Road School

To: Marshall Saunders, Halifax, NS

Date: 27 May 1907

*Handwritten:*

Dear Miss Saunders~

Will you please accept my sincere thanks for the two beautiful books you so kindly donated to the library of Quinpool Road School.

It is most gratifying and encouraging to know that others are interested and are willing to help us, as you have done, in what we consider a good work – that of providing suitable reading matter for the pupils.

Again, thanking you for your kindness, I remain,

Very sincerely yours,

<...> Bowden

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From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 27 May 1907

*Typescript:*

Dear Miss Saunders:-

I enclose herewith a hastily prepared sketch of my tame crow. I hope that it will not be too late for your use and that you will find something in it that will be worth while.

In reading "Beautiful Joe" I find on pages 197 and 208, the word "Fleetwood" instead of "Fleetfoot" used three different times. I have taken the liberty of asking our compositor to make the necessary change. I take for granted that the name of the horse should be "Fleetfoot," as that name is used more frequently than "Fleetwood."

Very truly yours,

Charles M. Roe

B.E.W.

Business Manager

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From: Marshall Saunders, Halifax, NS

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 31 May 1907

*Handwritten:*

Dear Mr. Roe

Your letter of May 27 was read, also the crow MS. I am delighted with it and as you have written so <...> I have used some of my own material I will keep that in the other book.

I am greatly obliged to you for the crow anecdotes. In writing B. Joe I got various true stories fr my friends but I never took a whole chapter fr anyone and you may justly look upon this crow chapter as yrs and when occasion arises take credit for it. I shd. like to have seen that bird and am so glad that his life ended happily. I feared a tragedy at the end.

The MS was well written but of course I had to change the style to make it fit into the book. I am much pleased that you noticed the Fleetwood mistake. The name shd. be Fleetfoot as you say. It has often worried me and I can not imagine how I overlooked it. I think I told you that I had a copy of B. Joe with numerous errors marked in it but I can not find it.

Yrs truly,

M. Saunders

---

From: Marshall Saunders, Halifax, NS

To: Charles M. Roe

Date: 1 June 1907

*Handwritten:*

Dear Mr. Roe

I forgot to say yesterday that I made this new chapter the 2nd last one of the book so that it would not be much trouble to put it in and I don't know but what it fits in as well there as anywhere.

Kindly insert the word cries on the first page making the sentence read "Mary came into the pantry just in time to see it going and her gestures and cries as she ran out" –

Otherwise there is no explanation of the family running to the <...>.

[I cannot help thinking that you are doing a good thing to bring out this nicer edition of B.

Joe. For years my friends fr. San Francisco to <...> have asked me why they could not get a handsome gift edition of the book at Xmas time. I have not liked to say too much abt. this for I did not know enough abt. the management of the book business but I am glad that the Society had decided on something really worthy of being called.]

Yrs truly,

M. Saunders

---

From: Charles Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 1 June 1907

*Typescript:*

Dear Miss Saunders:-

Your favor of the 27th ult. received, in which you enclose the altered hen and rabbit story. I have passed it on to our Printing House.

No doubt by this time you have received my little sketch of the crow.

I am very much interested in the new book which you are preparing called "The Story of My Birds." Have you arranged for a publisher? If not, we should be very glad to publish it for you. The title is good and the chapter headings very attractive. This is a book which should lend itself very well to illustration. I hope that you have not committed yourself in the matter of its publication and that we may have the privilege of issuing it.

Have you any special suggestions in reference to the advertising of the new edition of "Beautiful Joe?" I should like very much to have a sketch of your life to use in connection with advertising the book.

With best wishes, I am,

Sincerely yours,

Charles M. Roe

B.E.W.

Business Manager

---

From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 3 June 1907

*Typescript:*

Dear Miss Saunders:-

Your favor of the 31st ult. received to-day. I am glad to know that you are pleased with my sketch of the crow and am very much gratified with the way in which you have worked it into the story. It is all very good and I hope will be an acceptable addition to "Beautiful Joe." I am forwarding the MS. together with the other corrections which you wish made to our Printing House.

With best wishes, I am,

Sincerely yours,

Charles M. Roe,

B.E.W.

Business Manager

---

From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 4 June 1907

*Typescript:*

Dear Miss Saunders:-

Your letter without date, enclosing a list of further corrections to be made to "Beautiful Joe" has just been received. I think that they are not too late to be incorporated.

I am glad to know about Mr. George T. Angell and have written him, calling his attention to the new edition. I shall be very glad to correspond with any body to whom you think this information should be sent and shall be pleased to send editorial copies wherever you think they will do the most good.

Sincerely yours,

Charles M. Roe

B.E.W.

Business Manager

---

From: Marshall Saunders, Halifax, NS

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 6 June 1907

*Typescript:*

Dear Mr. Roe,

Your letter of June 1st was received. I will send at once some sketches of my life to use as you wish.] As for advertising "Beautiful Joe" I hesitate about offering any suggestions to you. However I might ask you a question. As the book ha [sic] been quite well advertised in the humane and religious press, how would it do to advertise the new edition in publications that have never before had it in their columns?

Are you doing anything about selling the new edition in England? It might take there as English persons are critical about illustration and the new ones are sure to be good.

I have not arranged about the publication of the story of bye [sic] bir [sic]. [I don't care to say anything about publication until a story is nearly done.] Certainly I will take pleasure in submitting it to you when I fiish [sic] it. That will be quite soon.

Speaking of issuing a new edition od [sic] "Beautiful Joe" reminds me of transactions with Mr. Strien who was so much interested in the firs [sic] editions of the book. I have not heard anything of him in a long time and suppose his health may have caused him to resign. He looked rather run down when I saw him last. Can you tell me anything about him?

[I should like to add with regard to the story of my birds that yo [sic] probably know as well as I do that things have changed somewhat in the humane literature world since I wrote "Beautiful Joe." There is a great outcry now from the President down against writers of my school. I consider that Mr. Long is being persecuted. I believe that there are starger [sic] happenings in the animal world than the President or John Burroug [sic] have dramed [sic] of. However there is some truth in the assertion that children should not read too many tales where non-human animals are endowed with human intelligence. For example in proposing "Beautiful Joe" for supplementary reading in a school a severely practical teacher might object to the dog telling the story in the first person. Of course man [sic] incidents in the story are true but a conversing dog could never be true to life so these persons say. Therefore out of deference to these new prejudices, and also because it suited me better to do so, I have kept

everything in this latest book strictly veracious.

With kind regards,

Yours truly,

M. Saunders

Handwritten note: I am sending you a book containing a sketch of my life. I will also enclose some newspaper cuttings. You will perhaps find something in them to suit yr. purpose.

Different statements are made as to the circulation of B. Joe. If you know approximately [?] I wish you wd. tell me.

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From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 11 June 1907

*Typescript:*

Dear Miss Saunders:-

Your letter of the 6th inst., enclosing a quantity of clippings received. We are glad to have them and will make good use of them in advertising. We are planning to issue a circular, giving a short sketch of yourself as well as the book, "Beautiful Joe." We should like very much to have a copy of your latest photograph for use in this circular.

You ask about the circulation of the book. Over half a million copies have been sold and we shall so advertise when we are ready with the new edition.

In reference to the English edition, would say that we have done nothing as yet, but will take the matter up with our London agents as soon as we have a dummy ready to send them. The illustrations for the chapter headings came in to-day and are now in the hands of the engravers.

I note that you have not yet made arrangements for publishing your story of the birds. I should be glad to have the MS. when it is finished.

In reply to your inquiry about Mr. Strien would say that I understand his health is very poor indeed. It has been difficult for him to attend to business for some time on account of his physical condition. He still lives here in Philadelphia.

We shall be glad to have the book containing the sketch of your life which you speak of.

Did I write you in regard to the title page? The artist wished to know if we intended to make any changes in the title page. If you have any suggestions to make about this part of the book, I wish that you would communicate direct with Mr. Charles Copeland, 49 Studio Building, Boston, Mass.

I have not yet finished reading "Beautiful Joe" to my little boy and he continues to be deeply interested in it. He is very much pleased with the idea that we are going to publish an illustrated edition. I have told him that I thought I could get him a copy of the new edition with the autograph of the author.

We hope to have dummies of the new edition ready to send out to the trade within two weeks. I am planning to advertise it widely and our Branch Managers are all very much interested and will give their time and energy to pushing its sale within the trade.

Very truly yours,

Charles M. Roe

B.E.W.

Business Manager

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From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 12 June 1907

*Typescript:*

Dear Miss Saunders:-

It just occurs to me that it would be advisable to have a new introduction or rather another introduction in addition to the one by Hezekiah Butterworth. Or possibly it would be well to write a new preface instead. I will leave that, however, to you. Whatever is done should be done without dealy [sic]. Some reference as to the artist who is illustrating the edition, also to his record and possibly some of the books which he has illustrated might be advisable. Also a statement in regard to the remarkable circulation of the book – 500,000 copies and over and possibly some extracts from letters from well known people that you have no doubt received in regard to the book.

Hoping that this will find you enjoying the best of health, I am,

Sincerely yours,

Charles M. Roe

B.E.W.

Business Manager

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From: Marshall Saunders, Halifax, NS

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 14 June 1907

*Handwritten:*

Dear Mr. Roe,

Yours of the 12th has just been read. If I were you I wd let the Hezekiah Butterworth introduction stand. I cd not bear to give that up and knowing the estimation in which he was held I think it a good thing for the book. I really don't think another preface necessary. [As for Mr. Copeland I think the correct thing wd be to put in the title page illustrated by Chas. Copeland. If I were [?] you I wd put nothing more either abt the artist or the circulation of the book in the front but in the back. I do not see why you shd not do as many publishers <...> <...> put in extracts fr reviews, circulation information etc. I will prepare something and you can vary it or add to it or subtract as you like.]

I enclose something that might go on a page in the front of the book but if it does please be sure to mark it publishers note. The language is not my own in it. I am quoting. Change anything you like.

If you want the extracts fr letters of prominent persons of course you will put them in the back of the book. The publishers note cd go there too if you think best.

Yrs truly

M. Saunders

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From: M. Saunders

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 14 June 1907

*Handwritten:*

Dear Mr. Roe,

Yr letters of June 4th and 11 were read. When you have finished with the newspaper clippings kindly return them. Newspaper correspondents sometimes borrow them. I mailed you some photos [?] last <...>. I don't think that owl photo has been used except by one or two newspapers. I had a photo like the enclosed but it has been used too much for you to be satisfied with it.

Thank you for telling me abt the circulation of B. Joe, also for the news abt. Mr. Strien. I have the profoundest sympathy for anyone who loses health. It is the greatest blessing in the world to be well and strong. I sincerely hope that Mr. S may recover.

I mailed a book to you yesterday containing a sketch of my life. I hope you will keep the book. I have another copy.

I will write Mr. Copeland abt the title page. If you will let me have the little boy's name I will write him a note that he can paste in his B. Joe. I often do this for my boy and girl friends.

When you get yr dummies ready will you send me one.

Yrs truly

M. Saunders

PS. I will mail the bird story in a few days

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From: Marshall Saunders, Halifax, NS

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 15 June 1907

*Handwritten:*

Dear Mr. Roe,

[I have had a letter from Mr. Copeland and he wishes]. You will see by the <...> what Mr. Copeland wishes. I took pains to locate my moose in eastern Maine and Canada – see p 178 B. Joe -- and in Feb they usually still have their horns [tho they may begin to shed them anytime in Feb and March.] However, further South moose may shed their horns earlier so if not too late you might insert the changes he wishes in the story.

Abt the horns I am not particular but lower down on p 179 a mistake has crept in that ought to be <...>. The word muzzle [?] shd be put in instead of flanks [?]

Yrs truly

M. Saunders

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From: Marshall Saunders, Halifax, NS

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 16 June 1907

*Handwritten:*

Dear Mr. Roe,

I wish when the new edition of B. Joe is ready you wd send a copy of it to Mr. Arthur Piers, Editorial Rooms, Youth's Companion and send him a line with it saying that you wished him to possess a copy of the new edition – For some years the Youth's Companion used to put some of my books in their prize list and I shd like Mr. P. who is one of their editors to see the new book.

I wish too that you wd send a copy to Miss Sara J. Eddy, 4 Bell St., Providence, R.I. and tell her that you wd like to have her opinion of the new edition. You might use what she says for advertising purposes. She is much interested in humane work and used to and I suppose still does spend a great deal of money in distributing humane literature.

Another person to whom it wd be <...> to send a copy is Dr. Wm Stillman, Pres Am Humane Assn, 287 State St., Albany, NY. You might tell him that you would like to have his opinion of the new book.

I have just read the proof of the new chap. of B. Joe. It reads well – very few mistakes.

Yrs truly,

MS

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From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 18 June 1907

*Typescript:*

Dear Miss Saunders:-

Your favor of the 14th inst. reached me to-day. We will return to you the newspaper clippings as soon as we have finished with them. The owl photograph is particularly good and I think will suit our purpose very well indeed.

The book which you sent me, containing a sketch of your life, has been received and I have been very much interested in reading the account contained therein. I shall be very glad indeed to keep the book and wish to thank you for giving it to me.

My little boy's name is Charles Kohlsaet Roe. He will be delighted, I know, to have a note from the author of "Beautiful Joe." We have finished reading the book and he is anxious now to get a copy with Mr. Copeland's illustrations. As soon as the dummies are ready, I will send one to you.

The suggestions for title pages have been received from Mr. Copeland and we have returned them to him with a few changes. I have taken out from under your name the line which reads "Author of My Spanish Sailor." It will be well, perhaps, not to put anything in place of this. "Illustrated by Charles Copeland" will appear on the title page as well as the words, "New and enlarged edition."

I have your second letter of the 14th inst., enclosing a publishers' note which you suggest. We will use this, if not in the book itself, at least on the paper wrapper.

I did not wish to convey the idea that we thought of leaving out Hezekiah Butterworth's introduction, but my suggestion was that you write another note of introduction to be added to the preliminary matter of the other edition. We will use extracts from letters of prominent persons in the circulars of the book and newspaper advertising.

Six of the nine full page illustrations reached me yesterday. They are very good indeed and I am sure you will be greatly pleased with them. The chapter headings also are excellent. We have most of them engraved and some of them are printed with the text. The new edition is going to look very fine. I expect to be able to send you a dummy containing

most of the illustrations in a very short time.

Very truly yours,

Charles M. Roe

Business Manager

B.E.W.

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From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 21 June 1907

*Typescript:*

Dear Miss Saunders:-

Your letter of the 17th inst. received. I am very glad to have the names of the parties to whom you would like to have copies of the new edition of "Beautiful Joe" sent. I shall be glad to see that they are forwarded as soon as the book is ready and I shall also be pleased, at your suggestion, to write a personal letter to Mr. Arthur Piers, Miss Sara J. Eddy and Dr. William Stillman. If other names occur to you from time to time, I shall be pleased to have them. I want to do everything that is possible to give the widest circulation to the new edition.

The new chapter which you return is received and we are glad to know that you are pleased with it.

The last of the illustrations have been sent by the artist. If they are as good as the others which he has forwarded to us, we shall be quite satisfied. I believe that the new book will meet with the approval of the book buying public. I wish that you could see the new frontispiece. It is particularly good. We shall make an extra window display, using the original illustrations as soon as the book is ready. Later we shall send this display to our different Branch Houses, where a similar exhibit will be made in their windows. We shall also endeavor to get several of the large booksellers of different cities to make a window exhibit of this sort.

If you have any additional material, which would add interest to these window displays we shall be glad to know about it.

Very truly yours

Charles M. Roe

C.M.R. – B.E.W.

Business Manager

PS. The last of the illustrations and the title page has just come in – They are well nigh perfect – I am sure you will be greatly pleased with them.

From: Marshall Saunders, Halifax, NS

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 26 June 1907

*Handwritten:*

Dear Mr. Roe,

Yr letters of the 18th and 21st were read. I am glad to hear the little boy's name and will send a note to him today. It is a great satisfaction to know that you are pleased with the illustrations for B. Joe. I look forward with interest to the reception of the dummy.

My bird story is finished but I am waiting for the photographer to finish the pictures. It is illustrated by photos taken by him and my sister. I will probably send it in a few days.

Yrs very truly

M. Saunders

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From: Marshall Saunders, Halifax, NS

To: Charles Kohlsaar Roe, Philadelphia

Date: 26 June 1907

*Handwritten:*

My dear Charles,

I am so glad to learn the name of another boy who is interested in animals. If you read abt them and love them when you are young, you will make a good, kind man some day.

Once in Scotland some <...> people watched boys and girls who were taught how to be kind to animals when they were young and when they grew up they were all good men and women. [I know you will be sad to hear that dear Billy, one of the dogs in Beautiful Joe, has just died.] Every created thing likes to be kindly treated. When I was a young girl in France I used to whistle to the little grey lizards lying sunning themselves on the walls. They wd stop to listen and wd open and shut their eyes with pleasure [?]. You ask your papa to read to you abt lizards and you will see how interesting they are. With best regards believe me.

Ever yr friend,

M. Saunders

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From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 1 July 1907

*Typescript:*

Dear Miss Saunders:

I have your letter of the 26th ult. and am glad to know that you received my communication containing the full name of my little boy. He will greatly appreciate the note which you are sending him.

All the details of the new edition of "Beautiful Joe" have been settled with the exception of the cover, which is now under consideration. The cuts for the illustrations have been made and come out beautifully.

I am glad to know that your Bird story is finished and am interested to know what you say about the photographs which your sister and the photographer have taken. I shall look over the manuscript and pictures.

With best wishes, I am,

Very truly yours,

Charles M. Roe

Business Manager

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From: Marshall Saunders, Halifax, NS

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 11 July 1907

*Handwritten:*

Dear Mr. Roe,

Yr letter of July 1 was read and I was glad to hear that you are pleased with the new edition of B. Joe. With this I mail my bird story. There has been a delay abt the photographs. I had them finished in the <...> way for book publication and was obliged to have them done over.

Will you please send a copy of the new B. Joe to J.L. <...>, Sec'y Am Humane Edn S'ty, 19 Milk St, Boston and ask him to let you have his opinion of the book. He is in a position to help the sale of it. Will you also send a copy to Waller A. Stevens, Business Manager, The Home and <...>, Dallas Texas, and ask him to give a notice in his magazine and let you have what he says, and another to <...> F. McSweeny, Editor, The Boston Traveller, 76 <...> St. and oblige [?],

Yrs truly,

M. Saunders

Ps. If the bird story is unsuitable for the Society kindly return as soon as possible.

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From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 16 July 1907

*Typescript:*

My dear Miss Saunders:

Your letter of the 11th inst. reached me this morning and your manuscript came in a little later. I looked it through hastily and from this rapid examination I am favorably impressed with the book. I passed it on to our secretary and literary editor and it will be examined in the usual way and you will be notified in due time as to the decision of the Book Committee. There will be no delay in attending to this matter.

I note the persons to whom you wish copies sent of the new edition of "Beautiful Joe" and will look after this matter, sending with the books a personal letter.

Since writing you last, the cover design has been completed and it pleases me very much. I enclose herewith proof of the colored frontispiece.

With best wishes, I am,

Very truly yours,

Charles M. Roe

CMR-NCM

Business Manager

Ps. We expect to issue the book about September 1st. We are preparing some very attractive advertising.

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From: Philip L. Jones, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 19 July 1907

*Typescript:*

My Dear Miss Saunders:

I spent a very pleasant afternoon yesterday, or a portion of it, in company with your new MS., "Among My Birds." It carried me back to the time a number of years ago now when I did the same thing with "Beautiful Joe." Let me say that I had very much the same impression that then came to me. It was not literary character or finish of the work that held me, but, if I may so say, the human interest imparted to the varied inhabitants of your home aviary. I became intensely interested, and also gained information that, were I the keeper of birds, would be of great value to me.

I found the MS. though at points defective, and here and there it seemed to me that the chapter headings were somewhat arbitrary, and I have wondered whether you were not proposing to give to it another revision before it should go into the hands of the printers, I think, let me say, that if proper terms can be made between you and us, with which, of course, as a business matter I have nothing to do, we shall be very glad to become the publishers of this new book. My impression is, however, that both for your sake and ours, and also that of the general public, it would be a capital thing for you to go over the whole MS., giving it a thorough revision. I am sure that you will pardon from me this suggestion, knowing the interest that I have taken in your work. I may also claim, although my personal acquaintance with you is slight, to have an interest in you yourself. I recall with great pleasure the summer afternoon that I spent with you at the home of our mutual friend, Col. Banes. It is, therefore, in a measure not only as the literary critic of a publishing house that I write, but also as a friend, making the suggestions that I have just dictated. Trusting that you are well, and begging to be remembered to your father and other members of the family, I am,

Very sincerely yours,

Philip L. Jones

P.L.J.

From: Marshall Saunders, Halifax, NS

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 23 July 1907

*Handwritten:*

Dear Mr. Roe,

Yr letter of July 16 was read, also the proof of the colored frontispiece. I am delighted with it. It is peaceful [?], picturesque and clever. Thank you for sending it.

I am glad you were favourably impressed with my bird story. I know it is a great favor to ask of you but can you not possibly read the whole of it. You come <...> in contact with the public and know what is popular. I shd be so glad to know what you think of it and [if you wd suggest any] what changes you wd propose.

I have had a very nice letter fr Dr. Jones. He suggests changes that I shall be happy to make. I am willing to do anything to improve my stories, and it is better to have criticism before than after publication.

[I had a very amusing time when B. Joe was published. I begged Col. Banes to tell me every suggestion made to improve the book.] I sent the letter to the little boy and with best regards to him believe me,

Truly yrs,

M. Saunders

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From: Marshall Saunders, Halifax, NS

To: Philip L. Jones, American Baptist Publication Society, Philadelphia

Date: 23 July 1907

*Handwritten:*

Dear Dr. Jones,

Yr letter of July 19 has just been read and I thank you very much for letting me know so promptly yr decision in regard to my bird story.

I shd be glad to have the Publication Sty issue the story – [bird stories are quite in demand now and it might sell well] and I am quite willing to make any necessary changes and am obliged to you for frankly stating your opinion with regard to <...> etc.

I considered [?] the story completed when I sent it to you. The M.S. looks rather untidy for I made change after change, copying and re-copying. You know how hard it is to write simply and lucidly [?] – to [present a] write so that I cd present a picture to the minds of those who were not interested as well as those who are interested in birds,

I regret the appearance of the M.S. My sister who usually does my typewriting is away fr home and I had to do the typewriting myself. As for the chapter headings – I was never more puzzled. I wd treat [?] in one chapter for example of rats, robins, guinea pigs, and rabbits – all of equal interest. What shd I call the chapter? If the Society issues the story and you are not satisfied with the headings I gave you <...> <...> to change any one.

I think the best thing to be done is for you to read the whole M.S. You say you spent a part of an afternoon on it. [Of course I speak of a good many birds and if you will please remember]. That wd not give you time to read all and to consider one part in relation to another. If you will kindly [consider every] look over every page of it and give me yr suggestions as to changes I will gladly make them. At the same time please remember that while I never think a MS. perfect I considered this as near [?] perfection as I cd get it. I wd not have sent you [an imperfect] careless work. It is a serious matter to issue a book and I am willing to take every pains with one if I know what to do – and I think that it is well to have a number of persons read the M.S. of a story. Different minds are impressed in different ways. There may be other books written along this line but I have not been able to discover them. When Mr. Scott who had hundreds of birds at Princeton published his story of a Bird Lover I

with others was disappointed that he did not give here [?] information abt his aviaries. There was only a little bit at the back of the book abt them.

I shall be much interested in hearing again fr you and rest assured that I very much appreciate yr kind interest in the story and am perfectly willing to do anything to help make it successful. Please let me know definitely [?] what you suggest and believe me with kind regards fr [all my family who] my parents who are much interested in hearing fr you.

Yrs truly,

M. Saunders

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From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 27 July 1907

*Typescript:*

Dear Miss Saunders:

Your letter of the 23rd inst. received. I am glad to know that you were pleased with the frontispiece of "Beautiful Joe." I think that you will be equally pleased with the other illustrations. I will see that a dummy of the book such as will be used by the commercial travellers is sent to you in a few days. You will be interested to know that we have already taken some good orders for the new edition.

I note what you say about my reading the entire manuscript of your Bird story. I shall be very glad to do so; as soon as Dr. Jones has finished with it I will take time to go through it. I am glad that you were pleased with the suggestions that Dr. Jones has made.

My little boy was highly pleased to receive your letter and wishes to thank you for taking time to remember him so kindly. He wants to know all about lizards and will not be content until I have looked up the matter for him.

With best wishes, I am,

Sincerely yours,

Charles M. Roe

CMR-NCM.

Business Manager.

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From: Philip L. Jones, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 30 July 1907

*Typescript:*

My dear Miss Saunders:

I have before me yours of the 23rd inst. respecting the bird manuscript now in our hands. I want to thank you for your readiness to assent to any changes that we may feel it necessary to make. I will also at as early a moment as possible take the manuscript in hand again and finish its reading. You will not understand from my letter that I thought your preparation of it careless or that I deemed it needed extensive revision. It seemed to me, however, that the manuscript was in such condition as that another writing of it would put it, not only as to its appearance but also in its form, in better shape. It may be, however, that we can get along with it all right as it is. Dr. Rowland, Mr. Roe and myself will take up the matter at an early day and of course will let you know our decision as soon thereafter as possible.

Very sincerely yours,

Philip L. Jones

Dict. P.L.J.

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From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 31 July 1907

*Typescript:*

Dear Miss Saunders:-

Under separate cover I am returning all of the photographs and clippings of yourself and your books you so kindly loaned us. We have had a cut made from the large picture, and shall use it for advertising purposes whenever possible. I am enclosing herewith a page advertisement of our new edition of "Beautiful Joe," for I am sure you will be interested in the advertisements we are running of your book. This page advertisement will appear in the September number of the "Baptist Teacher," and in other publications as well. We are also running smaller advertisements in many papers.

Thank you for the loan of the pictures and clippings, I am,

Very truly yours,

Charles M. Roe

E.F.S.

Business Manager

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From: Marshall Saunders, Halifax, NS

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 31 July 1907

*Handwritten:*

Dear Mr. Roe,

Thank you for yr letter of the 27th. I am very much pleased that you will take time to read the bird story. Please tell me frankly what you think of it. If it is not clear to you and you think it wd not be clear to the public I ma quite ready to re-work every word of it if necessary, but I wd say this. One conceives a story, one writes it, others criticize and the making over is often wooden. Even tho a story has faults it is sometimes better to let it stand as originally written.

When I wrote B. Joe I told Col. Banes that I wished to hear and to consider all criticisms <...> <...> he and I got so <...> that he said let the story stand. You can't suit everyone. It isn't perfect but <...> I argued with him as to its not being perfect – but to my dismay the dear man whom I so sincerely respected and admired suddenly proposed himself that I take the middle of the story and put it at the end and the end in the middle. You can imagine my state of mind. I was so anxious to please him, so anxious to better the story but I did not know what to do. Fortunately for my peace of mind he gave up his idea and said let it go – and it went.

Don't think fr this that I think this new story is not in any need of change. It might be the best thing in the world to revise it only we must be cautious. With thanks to you for consenting to read it I am,

Yours truly,

M. Saunders

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From: Philip L. Jones, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 1 August 1907

*Typescript:*

My dear Miss Saunders:

I yesterday had a good long consultation with Dr. Rowland in regard to your manuscript entitled "Among my Birds." He gave to it quite a thorough examination before it came into my hands and he feels more strongly than do I that a personal scrutiny and to some extent revision of the manuscript by you would be beneficial very decidedly to the general character of the book when brought out. He feels quite strongly that there is considerable matter in the manuscript not quite <...> to the study of birds and he would confine the book almost entirely to these latter. I do not know that I entirely agree with him in this because the matter pertaining to the squirrel and guinea-pig is quite entertaining and they are denizens of your aviary and so perhaps may legitimately claim notice. I wonder whether to meet this point the title might not be changed and instead of its being called "Among my Birds" bear a title something like this, "In my Aviary" or "The Inhabitants of my Aviary" or "My Aviary and its Owners," I give these as mere suggestions [sic].

Dr. Rowland also thinks there are a good many repetitions [sic] especially in the latter partition of the manuscript. These he thinks might with benefit be eliminated and thus the manuscript be reduced say one-fourth or one-third as he thinks to its general advantage. I wonder therefore whether it would not be better for me to send the manuscript back to you and let you go over it in th [sic] light of these suggestions and perhaps have it rewritten. A delay of a few month [sic] in the publication would not matter much if thereby we succeed in getting a proportionately better book. I want to commend to you these suggestions and await your decision.

Very sincerely yours,

Philip L. Jones

Dict. P.L.J.

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From: Marshall Saunders, Halifax, NS

To: Philip L. Jones, American Baptist Publication Society, Philadelphia

Date: 3 August 1907

*Handwritten:*

Dear Dr. Jones,

Yr letter of July 30 was read. If you, Dr. Rowland, and Mr. Roe read that bird MS. and decide that certain changes must be made I shall be happy to make them. I am not at all afraid of the labor of revision. I have passion for work. I am only afraid of making simple narrative <...> by <...> with it. Possibly you may think my story not <...> enough. Perhaps I have had too much in mind what Mrs. Pope [?] the celebrated bird doctor of New York has said <...> that no book has been published on the care and treatment of birds in cages and aviaries. – I shall await yr decision with interest and be assured whatever it is I shall not <...> <...> involves [?] – We are one in wanting to make the book a success. The only question is as to the best way to do it.

Yrs most truly,

M. Saunders

Ps. *Evening* Yrs of the 1st has just been read. Please send the story back and I will see what I can do with it. I will try to view it from yr standpoint. It is such a help in anything to try to get out of your own <...>. I will re-work the story fr the MS. I wrote it fr my notebooks and bird lovers [?] are very accurate and like details. I will try to think more of persons who are not so interested in hearing every detail. I will also cut it down. I have great confidence in Dr. Rowland's judgment but please tell him in introducing extra news [?] matter I was imitating other bird lovers who tell the story of their lives and their birds at the same time. I must try not to have it stiff but as you both seem to agree there is something wrong with it there must be. The <...> will not take to <...><...>. I think I can get someone to do the typewriting. Thanks to you and Dr. R. for the trouble you have taken.

[Yrs truly]

M.S.

From: Annie Hinds [?], London, Eng.

To: Marshall Saunders, Halifax, NS

Date: 7 August 1907

Postcard:

Did you ever see this? It is a dog's cemetery, in Hyde Park, two gates left of the Marble Arch. Thought you might like to have it.

Sincerely,

Annie Hinds [?]

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From: Philip L. Jones, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 8 August 1907

*Typescript:*

My dear Miss Saunders:

I have yours of August 3rd for which I desire to extend to you my thanks. Let me say Mr. Roe now has the manuscript. As soon as he returns it to me I shall forward it to you. I appreciate very greatly your willingness to undertake its revision. At the same time I wish to say likewise that I myself have not been so radical in my criticisms either expressed or concealed as Dr. Rowland has been. I think I said to you in a former letter that I would not remove all matter pertaining to the inhabitants of the aviary except the birds. I think that gives variety and adds interest. I would not likewise remove the directions that are interspersed in regard to the family pets. I do not know any book where in just the same way such information is given and I am inclined to think that it will add to the value of the work. For myself I am not particular as to a radical shortcoming of the book because if it is full of interest it is going to carry its readers through three hundred pages as well as two. My own thought as expressed to you before is that there are some redundancies [sic] in the manuscript that might with advantage be removed, and some expressions that [might] perhaps without making the work rigid and stiff can be made a little less colloquial. Likewise I think that the chapter divisions are capable of considerable modifications to the general advantage of the book.

This letter expresses my own thought in regard to the matter and I think that if these suggestions are followed in the main with such enlargement as your own judgment shall prompt when you come to the revision, the situation will be abundantly met. I can thoroughly well understand how from your point of view you may legitimately [sic] fear making the manuscript too bookish and cold and so repellent. I sincerely trust that the emendations which we suggest will not lead unduly in this direction but will be, as I think they will be, a help rather than a detriment. With all good wishes, I am,

Very sincerely yours,

Philip L. Jones

Dict. P.L.J.

From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 8 August 1907

*Typescript:*

Dear Miss Saunders:

I have your letter of the 31st ult and have been waiting before replying until I had finished reading your manuscript. I have had so many things to claim my attention that it has been impossible for me to do so, however. I am about one-third through with the reading and as far as I have gone am very much pleased with its general character. Dr. Jones has talked the matter over with me and I agree with him in his suggestions which he has made to you about the rewriting and rearrangement of the material. I believe that the material which you have gathered together will make a book that will sell. I am impressed with its strong appeal to children. As you say, there is nothing of the sort on the market. I think the title should be changed so as to indicate the fact that the book contains a great deal about animals as well as about birds. The title might read something like the following: "My birds and the Animals that lived with them." This matter of title is a rather vexatious one and at the same time, one of the most important things connected with the publication of any book. A happy title is the best introduction that a book can have. It would be well to consider this question at length.

I note what you say in regard to Col. Banes' suggestions about "Beautiful Joe." I am not surprised at them as they came from one who was not experienced in the book business. One needs to have spent a great deal of their lifetime in the business of book selling before they can become good judges of what the public want and even then, they are oftentimes at fault. It is easy for an outsider to give an opinion but that opinion is of little value unless back of it there is a good deal of practical experience.

Very truly yours,

Charles M. Roe

Business Manager.

CMR-NCM.

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From: Marshall Saunders, Halifax, NS

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 13 August 1907

*Handwritten:*

Dear Mr. Roe,

Thank you fr your letter of Aug 8th. I was glad to receive the proofs of the advertisement of B. Joe and will make good use of them. I am very much obliged to you for looking over my bird story. It was kind in you to take the time.

[I did the best strange to say when I began to write the story. I mapped it out differently. I had carried each]. I am satisfied now that there is necessity for some change in it since you, Dr. Rowland, and Dr. Jones agree. I did my best with it but I will go back to my original plan I think which was slightly different in arrangement from this. I don't mind the labor of clarifying a story if I am convinced [there is necessity for a change] that the change will make the story better and if the story is one I can alter. I think this will be feasible.

I will try to think of a new title and if one occurs to you or Dr. Jones I wish you wd suggest it. I will do the story as soon as I can but may have to go away for some weeks for a change. I am apt to write too steadily.

If I model the story as I propose I may bring out the different chapters in some of the papers I write for. You wd have no objection to this I am sure as it wd assist in advertising it. I might try the Youth's Companion as I am often asked to write for it.

Please send the MS as soon as you can and believe me,

Yours very truly,

M. Saunders

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From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 15 August 1907

*Typescript:*

My dear Miss Saunders:

I have finished reading your manuscript and returned it to our literary editor who has, I believe, forwarded it to you. I was very much interested from start to finish and believe that with a few changes, the book will meet with the approval of the public. It makes a very strong appeal to bird lovers and should meet with the approval and endorsement of the Audobon Societies. With a taking title and the proper setting in the way of illustrations, frontispiece, cover, etc. it should prove a very successful book. I took the liberty in two or three instances to indicate phrases which it seemed to me might possibly be eliminated, having in mind the fact that the book would appeal strongest to our young readers who are at the most sensitive and impressionable age.

As I said, I was greatly interested in your narrative and found it both entertaining and profitable. I hope that some day I can migrate to California and have an aviary in that favored clime. Your book has started me thinking in that direction.

Sincerely yours,

Charles M. Roe

CMR-NCM.

Business Manager.

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From: Marshall Saunders, Halifax, NS

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 5 September 1907

*Handwritten:*

Dear Mr. Roe,

Thank you for yr letter of Aug 15. I read the MS and will soon try to begin work on it. This is a favorite summer resort and we have many friends visiting here.

You are right abt California. The climate is superb. Berkeley opposite San Francisco is my favorite town. In many respects it is a model place. Please tell Dr. Jones that I will get to work at the story as soon as possible and believe me,

Yours truly,

M.S.

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From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 6 September 1907

*Typescript:*

Dear Miss Saunders:

I hope that you will have received ere this a copy of the new edition of "Beautiful Joe" which came off the press last week. We have orders from the trade in sight that will, I believe, take up almost the entire the first edition of 5000 copies. We are advertising it extensively through the press, in our circulars and in our forthcoming catalog and are reaching the trade through personal solicitation on the part of the Managers of our five different Branches. I am very much pleased with the appearance of the book and hope that it will appeal to you.

I have forwarded copies to the individuals whose addresses you have given me and have written them a personal letter calling their attention to the new edition, which I stated was sent them at your suggestion.

Copies have gone forward to the religious and secular press of the country as well as to the various trade and literary papers, which a special letter requesting a good notice. I have also requested our Branch Managers to see the local press and secure particular attention for the book. All indications point to a successful outcome of our efforts to give the book a proper setting.

Hoping that you will be pleased with the results, I am, with best wishes,

Very truly yours,

Charles M. Roe

CMR-NCM.

Business Manager.

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From: Marshall Saunders, Halifax, NS

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 9 September 1907

*Handwritten:*

Dear Mr. Roe,

The copy of B. Joe arrived today and I am delighted with it. I have looked it thro and thro – this edition is very much better than anything that has yet appeared. This wd do credit to any publisher and I do not see why the Baptists shd not have just as handsome books and employ just as good illustrations as any other publishing house. I will not speak of everything but I am especially pleased with the fine clear type, the cover design and the frontispiece. The whole thing is in good taste. I see no inadequacies. I am greatly obliged to you for the interest you have taken in getting out this new edition.

Our new chapter comes in <...>. I do hope that this edition will be a great success and I will reward you for the time and trouble spent in getting it up. I will write Mr. Copeland abt the illustrations.

I like yr advertising plans and I will prophesy that this book will sell well. For yrs I have been asked by friends why I did not ask my publishers to put out just such an edition as this. They said they wished handsome books for presents. With kind regard,

Yrs truly

M. Saunders

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From: Marshall Saunders, Halifax, NS

To: Philip L. Jones, American Baptist Publication Society, Philadelphia

Date: 9 September 1907

*Handwritten:*

Dear Dr. Jones,

I have today recd. a copy of the new ed. of B. Joe and am charmed with it. On reading the kind and <...> sketch in the paper <...> I am reminded of you and if you did not write it you might have done so. Yr words bring up memories of 14 yrs ago and I think we always have a peculiar feeling toward those who have been for years associated with a work of any kind. I am thinking of the writing and starting of this book and in <...> of yr kind words. I am surprised that it has succeeded so well considering the many faults with which it is <...>. Its success shows that the public is intensely [?] <...> at <...> thro externals [?] to the heart of things.

It sees that in spite of many faults I have an intense and painful [?] sympathy for suffering humanity and abused dumb creatures. I shd like you to visit us here in Nova Scotia to see my family of birds and to know something of the work for children here. I am intensely interested in protection work and playground work for children. You probably know of the Natl. Child Labor Committee of NY of wh I am a member. Hoping to see you here some day and with many thanks for yr kindness,

Yrs very faithfully,

M.S.

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From: Marshall Saunders, Halifax, NS

To: A.J. Rowland, American Baptist Publication Society, Philadelphia

Date: 9 September 1907

*Handwritten:*

Dear Dr. Rowland,

The arrival of a copy of the beautiful new edition of B. Joe pleases me and tempts me to indulge in a little sentiment. I have been writing some of it to Dr. Jones and now I must say to you that the issuing of this edition seems like a milestone in my literary journey. I am thinking a good deal of kind friends who have been associated with me for so many years. No one person can make a book succeed. There must be co-operation. For what you have done I am exceedingly grateful and I hope it may be our good fortune to work together for yrs yet to come.

I thank you for yr criticisms of my bird story. On thinking the matter over and trying to view it fr yr standpoint I may say [that my first conception of the story] that when I began the story I took a piece of paper and wrote out on it my <...> owls – tell all I know abt them – give the story of their lives – then describe pigeons. I intended to give each bird a story but thinking of the precise nature of information required by bird lovers such as Frank Chapman I discarded this first plan and kept to a note-book style. Now I think I will resort to the first plan just as soon as I can get at it. My mother is not well and I must take her away first. I will try to make as interesting a bird book as I can. Hoping that the new ed. of B Joe will be a great success, I am,

Yrs truly,

M. Saunders

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From: Philip L. Jones, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 12 September 1907

*Typescript:*

My dear Miss Saunders:

I have yours of September 9, and was indeed glad to receive it. We are very much pleased that you are charmed with the new edition of "Beautiful Joe." I believe that it is going to help give the work still larger currency. The first edition of 2000 copies has already been sold, as I understand, and the second impression has been ordered. Your kind words in regard to the notice on the cover led me to look it up. It had not caught my eye, being on the back of the book, and I was not sure that I had written it. On glancing over it I recognize some familiar marks, and so probably shall have to plead guilty on the whole to the indictment. I am glad that you are pleased with it, for it embodies my own sincere thought in regard to your work.

I thank you for your kind invitation, and I want to assure you that it has been in my mind many a time, especially during the past four or five years. I have never been in the Provinces, and I am promising myself and my wife next summer some sort of a treat. If we do not go across the ocean, we are going to come into your Dominion. There are so many things in Nova Scotia that have helped to form a center of attraction for me for years which thus far I have not been able to respond to. I want to do it just as soon as I possibly can, and shall. Again, thanking you, and hoping that your work on the revision of the new book is progressing, I am, as always,

Yours,

Philip L. Jones

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From: A.J. Rowland, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 13 September 1907

*Typescript:*

Dear Madam:

I have your esteemed favor of September 9, and beg also to acknowledge a letter of the same date to Mr. Roe, who has gone on a Western trip, and will not be back for several days. I am very glad indeed that you like the new edition of "Beautiful Joe." We think here that it is about as good an edition as can be issued, and hope for a large sale. We trust also that the sale of the new edition will stimulate that of the old, and that the book will take a new lease on life. We have our hearts set on selling a million copies of all editions, and believe that we shall accomplish our purpose if we keep pushing.

As to your bird story, I was very much interested in it, though I really think it can be improved by re-writing. You want, of course, to make the book the very best possible, so that it may have an equal sale with "Beautiful Joe." I believe that if it is carefully revised, it can be made as good a book as "Joe," and perhaps have something of the same success. You may be sure that we will do our utmost to secure for it the best possible reception.

I am very glad indeed again to hear from you, and sincerely trust that you and yours may have a pleasant Fall and Winter.

A.J.R.

Very truly yours,

A.J. Rowland

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From: Charles L. Major, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 13 September 1907

*Typescript:*

Dear Miss Saunders:-

I hope that you will pardon the liberty I am taking in sending you under separate cover a copy of the new illustrated edition of Beautiful Joe with the request that you autograph some for me. The only excuse [sic] I can offer for this liberty is that I have perhaps sold as many Beautiful Joe if not more than any other one person. For many years I was head clerk at the Chicago Office, and as you may perhaps know Chicago has some of the largest jobbing houses in the world, and it has been my pleasure to set forth before these same jobbers the merits of Beautiful Joe.

Mr. Roe was through Chicago yesterday and assured me that he knew you would be glad to autograph a copy for me; -- presuming on this I have sent it forward. I would like to have it autographed in the name of my little boy, as I wish to give it to him. His name is William Montgomery Major. I enclose you a self addressed label and postage for the return of the book.

Thanking you in advance for this courtesy, and predicting a large sale for this new beautiful edition of your book, I am,

Sincerely yours,

Chas. L. Major

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From: Marshall Saunders, Halifax, NS

To: William Montgomery Major, Chicago, IL

Date: 13 September 1907

*Handwritten:*

Dear Wm M. Major,

As you are a boy who is kind to animals and <...> creature I thot. perhaps you might like this little snapshot of my pet guinea pig Prudy [?]. If ever you come to Hx be sure to call and see my birds and believe me, with best regards,

Yrs for boys and girls and dumb animals,

M.S.

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From: Marshall Saunders, Halifax, NS

To: Charles L. Major, American Baptist Publication Society, Philadelphia

Date 21 September 1907

*Handwritten:*

Dear Mr. Major,

Yr letter of the 13th was recd and also the book. It is a pleasure to autograph it for so good a friend of B. Joe as you have been and I am glad <...> <...> you to send it. I feel quite flattered to have a book come so far for an autograph. I am delighted with the new edition of the book.

Yours very sincerely,

M. Saunders

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From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 30 September 1907

*Typescript:*

Dear Miss Saunders:

Your esteemed communication of the 9th inst came during my absence on my vacation trip to the West. It pleases me very much to know that the new edition of "Beautiful Joe" meets with your approval. You will be interested to know that it has been selling very well. One house has taken an edition of 2500 copies. The first edition of 5000 copies has very nearly been exhausted and we hope to sell as many more during the coming year. If you have any suggestions in regard to advertising it, we would be pleased to have them.

When in Chicago, our manager there, Mr. Chas. L. Major showed me a copy of the book which you so kindly autographed for his little boy; he was delighted with the trouble you took to make it interesting for the little fellow. Our Chicago Branch is perhaps, the best branch which we have and they have already sold a great many copies of this new edition. Messrs. A.C. McClurg and Co. the largest book store in the country, stated to Mr. Major that they considered this book the best \$1.25 book that has ever been issued. If we have your new book, I hope we will have equal success in bringing it out in attractive form.

With best wishes, I am,

Sincerely yours,

Charles M. Roe

CMR-NCM.

Business Manager.

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From: Charles Copeland, Boston  
To: Marshall Saunders, Halifax, NS  
Date: 1 October 1907

*Handwritten:*

My dear Madam,

Your very nice letter of appreciation of my part in the new edition of “Beautiful Joe” has duly received and I thank you for it. It is too bad that the book could not have been printed better, as it is I do not feel very proud of it, but perhaps I am over critical.

Very truly yours,  
Charles Copeland

From: Reta Ellis [?], Natal, South Africa  
To: Marshall Saunders, Halifax, NS  
Date: 3 October 1907

*Handwritten:*

My dear Marshall-

I wonder whether it is possible to pick up the threads of our correspondence again. I found a letter of yours today in my desk dated 6th Dec, how many years old I don't know. I am afraid it must be two or three. I discovered another book you have brought out, a continuation of “Beautiful Joe” and I am charmed with it. I always enjoy reading over [?] “beficient [sic] saints” – it is such a quaint story. Last year I took my eldest daughter Marione to school in England and also my smallest daughter Antoinette went with me. I was away from Natal about 7 and a half months. I stayed with the James Blaikies in Norwood [?] and we had long talks about you and it has been working in my head that write I must to you.

I did not see Ailie when I was at home last year because I did not go North at all, but I heard from her and my Mother has just been staying with Mrs. Blaikie and Ailie at North Berwick. She tells me that Mrs. Blaikie is failing rapidly, is very <...> and Ailie has had to let her husband return alone to China, whilst she takes care of her Mother and her own little children, who cannot return to China. It seems hard on the husband and wife to be parted.

Georgie I found very well, all her children grown up, and Annie her daughter just out.

The latter is such a comfort to her Mother. Cuthbert is studying to be a doctor and Adrian is to be an accountant I believe. <...> the 2nd boy has gone to California I believe and is much stronger. <...> of course you know is a missionary in China. He and his wife have been at home this year on a visit. Willie Blaikie and his wife Allison have been or still are on a visit home, and Willie I hear is not a day older looking. Allison, however, has lost her looks, they had their deaf and dumb boy home with them – Bertie has a small girl or boy who has had meningitis and does not grow either intellectually or physically, and just lies. It must be awful to be a doctor and realise that humanly speaking he can do nothing to save his child.

Charlie is also married and he lives at North Berwick. I found an excellent school for Marjorie near <...> in Surrey. She appears to be very happy there and I hear every week from her. I expect her to be there until next Easter and then I want to let her be a year on the Continent, and then bring her out to Natal. She will then be 19. I feel as if I ought to be nearly 100 and I am aging fast and my hair is getting gray and alas I am getting stout – my bigbear [?] I call it. Cormac my eldest child and only boy was 19 in June. He finished off his school days last Xmas. He was head boy for a year and Captain of his Cricket XI, and Captain of his Football XV, and Quarter Master Sergeant Major of the 80 cadets at Hilton College, and he passed his Matric. fairly well. So we have much need to be grateful about the boy, but he was not very strong so the doctor advised in sending him for a trip home. He went last January and we expect him out here in three weeks time. He is going into a College for a year to learn business habits and then I believe he is going to grow wattles [?] like his Father. He is tall, about 6 ft. and has big ugly <...> and a pleasant face, big nose, blue eyes, brown hair and is I think good., and has excellent manners.

Jeanette my second girl is a boarder at a school in P.h.B. – she is 13 and is too going to be sent away to England. She comes home to me every fortnight for the weekend. She is better looking than Marjorie and has signs of growing taller and leaner – poor Marjorie is very fat and stout, but is grand at all practical things and can use her hands well. Jeanette will I think be better at her school work but she will never be the housewife Marjorie is. Antoinette the Baby of 8 lives with me in the country. She is a contrast to all the others, who have blue eyes and brownish hair, except Jeanette who has black hair. Tony has bright auburn hair , not carrots. Curly all over her head and thick. She has black eye lashes and eye brows and dark brown eyes. Her complexion is pretty but is getting very freckled. I teach her myself and my dear Marshall it is absolutely purgatory. She hates learning and won't learn to read. She is

quick at figures and History but look at a book she won't to pick out words and read. I am in despair over her. My husband is managing a Wattle [?] Company in the <...> and he goes up about 3 weeks out of every two months. It is rather lonely for us both when he is away but that is the only way we could arrange matters. Things have not prospered in S. Africa since the war and no one knows when we will <...> get better seasons or times [?]. Johannesburg is in a dreadful state and our seaport Durban [?] is as bad. Our "nest" is perched on a knoll overlooking the railway line (about 6 miles from town by rail) and at present the place is looking very pretty. All the azaleas are out and big. <...> daisies and white bushes are every where and the natural bush is on each side of the garden and it is all in new foliage and the grass is just green and it is a joy to live and look at the Earth when it is like this. Our winter which is just over is long and dry and dusty and very ugly so we welcome our first rains, which <...> every thing in lovely spring colours – now to your letter -- I do hope I have answered it – but the mere fact of it being in a drawer with <...> others look bad for <...> -- I too heard from Helen Thom [?] after she moved to Edinburgh with the invalid husband and I have not heard from her since. I suppose there is no hope of his recovery. Her eldest girl Katie has been married nearly two years. I knew her husband's sister when she was in P.h.B. [?] but she has gone to Johannesburg now and I have not seen her for two years. <...> Beuchan [?] I never hear of or from – I know Flora Cameron is married and I believe Jessie <...> but I never hear of them. Bella Liddrell [?] too has gone from my <...>. Ella Carmichael was <...> <...>. The <...> you know are both married, the Eldest most tragically. The 1st husband committed suicide and Louie [?] had to remain all night in the room with his body for he threw the key of the door out of the window. Then after three years she went to India and married again and her husband dropped down dead in the street from sunstroke. She returned home to <...> and I heard last year when I was at home that she was married again but I do not know if that is authentic. I heard from Miss Fraser once from Australia but not for years – I am afraid you will think I am horrid not knowing anything about all these old companions and friends – but time passes and we forget each other – It would be interesting to just drop in on some of them and just spend an hour and go on our way again. I wonder how many of them we would care to revisit. Have you read "The Upton Letters" – by an unknown author supposed to be one of the <...>. He has one letter on an old school friend and his visit and he describes how he was <...> be bored but the man was not because he was so egotistical that he thought only of himself and his own life, and he

talked all the time. <...> Muirhead [?] was your little black eye browed [?] friendly governess. She married I think her young man nd. [?] Marshall but I now know nothing of them. My brother's only boy Valentiul [?] is at Hilton College. My brother still practices as a doctor but he is in the Northern part of Natal. He has been a widower for 8 or 9 years – James too is married but he has not been a hereabout [?] a year yet. He lives in Barbertan [?] in the <...>. He is manager if Moodie's Electric works which supply power to 4 gold mines to work the <...> Batteries. Willie has been married for about five years, he has 2 little girls and a boy – He lives near Robert in North Natal. He is farming but it is uphill work.

You know my Father died some five or six years ago – Influenza – my Mother lives at Woolwich with Jean – Jean's husband in now a Major in the artillery and he has a very good appointment at the Arsenal for at any rate three years. Jean has 3 boys – I was glad to see her last year. She had special charge of Marjorie in the holidays. Have you still 86 [?] creatures to attend to every day – I hope your parents are still alive – though a parting has to come. Have you read any of Arthur Chamber's books – "Life after Death" is a fascinating book and one which has taken hold of me – I feel as if the writer's ideas must be near the truth. <...> Duckock also writes in the same strain but he goes on deeper <...>.

I hope <...> still does well and he and his wife and children must all be a great interest to you. Do they live near you? Ned you said was beyond Winnipeg. My husband is growing stout but is very active. He is chaffed [?] about growing stout but his invariable answer is that his clothes have shrunk. Toinette would amuse you. I have your photo, with your fox terrier in front of you, looking up at you, on my writing table and I showed it to her and told her that you wrote stories about animals. She knows "Beautiful Joe" and your lamb stories – and she says she is going to write a story about her fox terrier "Jekyll." He is a waif she picked up when we were on a visit in town and he had a way of spending the day with us and then disappearing at dusk and then turning up the next day. So we named him after Louis Stevenson's Dr. Jekyll and Mr. Hyde, and one day we heard about him. His mistress had been brought into the hospital for an operation and he had missed her and the husband and son were busy, so the dog found Tony in the street one day and his disappearances were when he went home about 20 miles into the country to see if the family had gone back. The man gave the dog to Toinette and we brought him up here, and he has been most faithful ever since, and we don't know the man's name nor if his wife died or lived.

Toinette is mad about animals. Today I said without thinking that a certain hen would

have to be killed if she laid no more eggs and bothered the other hens in their nest, and I had her shut up in a box, and you ought to have heard the <...> and <...> sort of catechism which has gone on ever since. If she lays 2 eggs will I let her off, if she lays 4 eggs in a week will I let her off, then finally if I find 6 eggs in the box tomorrow morning will I let her off – So I said “Yes for sure [?]” – and her reply was “Does not matter if she has not laid them Mother.” So I saw the drift of her last query and said she was not to put them there. What can one do with a child like that? Caterpillars, moths, toads, tadpoles, any thing alive she loves. I must bring my long history to a close. I don’t believe you will have the patience to read it all – not at one sitting. Write to me do and tell me all about yourselves. The above address will always find me. I promise you another letter after my son arrives here. If you do go to England before next Easter remember Marjorie. Her address is St. Katherine’s, Hookheath, above <...>, Surrey, England, and Jean’s is 10 Royal Arsenal, Woolwich. She has always been keenly interested in you and you are bound to meet and like each other. Georgie said last year that there was or had been some chance of you going home, but she had not heard anything lately. My love Marshall dear to you – also remember me to your sisters and brothers and your parents specially. Do you remember the canoe? I have it still and the mocassins [sic] you sent me. They are still <...> the <...> but have lose their keen [?] bouquet [?] which they had on arrival. Do you remember our Grossach [?] trip and the air at Balloch? How it poured and the poor couple we stared at – because we said they were on their honeymoon – On what grounds we said so I don’t know. Toinette is learning bits of the “Lady of the Lake,” Huntsman rest thy warfare o’er.” I can remember James Blaikie give over the whole poem as we went along on the coach. Cormac did the same route last June. Now good night my dear friend. I feel as if I had been inspired. My pen has flown to the detriment of my writing. Love always,

From your affective [?] friend,

Reta Ellis

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From: Marshall Saunders, Boston, Mass

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 8 October 1907

*Handwritten:*

Yr letter of Sep 30 was recd. yesterday. I am staying in Boston for a few weeks. I was pleased to hear that you had had a vacation trip. I saw the new ed. of B. Joe in <...> White department store yesterday. The young lady in charge spoke highly of it. It sells for 45 cts. I am delighted that the book is getting on so well. I may stay here all winter. Whether I do or not I shall soon get at that bird book. With kind regards,

Yrs truly,

M.S.

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From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Boston, Mass

Date: 9 October 1907

*Typescript:*

Dear Miss Saunders:

I am glad to have your note of the 8th inst. telling me of your being at work on the new book. I was very much interested in the manuscript and feel certain that following out the suggestions made by Dr. Rowland and Dr. Jones you will put it into a form that will be acceptable to them and will, I believe, meet with a large response on the part of the public.

“Beautiful Joe” is selling very well and has been very widely distributed among the book sellers of the country. With best wishes, I am,

Sincerely yours,

Charles M. Roe

CMR-NCM.

Business Manager.

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From: Ernest A. Watts, Cauaudaiqua, NY [?]

To: Marshall Saunders, Boston, Mass

Date: 23 October 1907

*Handwritten:*

Dear Miss Saunders:

Your birds are doing fine, I have them all out in the large winter aviary, excepting the little love bird. I had to put him in a small cage by himself as the grey-headed love birds objected so forcefully to his being with them I was afraid they would kill him. The female English blackbird objects to the <...> but I pulled some of her flight feathers out so now she can not catch him [?].

Will the prices be satisfactory to you?

2 ra cardinals \$5.00

1 mockingbird \$3.00

2 jop. Robins \$2.00

1 west af. Lovebird \$2.50

I used to buy ra cardinals and mockingbirds for \$1.25 each, but they are worth more now. If you are satisfied with the above prices I will have Mr. Webbur send you a check for the <...>.

Yours truly,

Ernest A. Watts

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From: Marshall Saunders, Boston, Mass

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 11 November 1907

*Handwritten:*

Dear Mr. Roe,

Thank you for the circulars – they are very good. Mr. Joseph L. Stevens, Am. Humane Edn. S'ty, 19 Meets St [?], Boston is worrying because his copy of the new ed. of B. Joe has not come. I asked you to send him an <...> copy. I bot. 3 copies for other <...> of the S'ty but thought I would not complicate matters by getting him one in case you have not yet sent the one I asked for.

The humane federation of <...> is just abt to have a meeting here. The members [?] have been interested in circulating B. Joe. I thot. by what one of the members said that we ought perhaps help them a little more and they might help us a little more. I will try to get some more definite information on the <...> during this meeting.

Yrs very truly,

Marshall Saunders

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From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Boston, Mass

Date: 14 November 1907

*Typescript:*

Dear Miss Saunders:-

I have your esteemed favor of the 11th instant and note that Mr. Joseph Stevens for some reason or other has not received the copy of the new edition of "Beautiful Joe." This must have been lost in the mail, as we find a record of having sent it. I am sending him another copy to-day. I hope it will reach him safely.

We very much appreciate his cooperation and will be glad to work with him towards securing a larger circulation for "Beautiful Joe."

I enclose herewith a new circular which we have just issued, with which I am very much pleased. Many of the large book selling establishments are using this circular with their imprint.

If any of your friends wish to use it, we shall be glad to imprint any quantity desired.

With best wishes, I am,

Faithfully yours,

Charles M. Roe

CMR-NCM.

Business Manager.

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From: Marshall Saunders, Boston, Mass

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 18 November 1907

*Handwritten:*

Dear Mr. Roe,

Thank you for yr letter of the 14th. I like the new circular very much and would be glad to have 2 doz. more. You might send a dozen to Mrs. C.K. Moore, 11 Girton Place [?], Rochester NY, 1 dozen to J.C. Saunders, <...> Dept. and one doz. to E.M. Saunders, Bank of Commerce, Moosejaw, Sask.

With regard to the humane societies – I want to make a careful explanation in order that you may fully understand. I am intensely interested in humane work. I would be whether I wrote books or not for I have inherited a love for children and dumb animals. I belong to different humane societies and wherever I travel I visit such societies and get information from them as to the work they are doing. Some of these societies have recognized what little work I have been able to do for dumb animals – the Paris, France Society for example that sent me a medal – Other societies don't know anything abt me. I visit them not as an author but because I am interested in their work.

A federation of the American Humane Societies has just had a meeting in Boston. I think 200 societies were represented. I took great pleasure in attending this meeting and received from delegates much attention and courtesy. Many of them have circulated 1000's of copies of my books. Now you will please understand that these societies do not exist for the purpose of making money – Many of the members do humane work at the expense of time, strength and money. One must [?] not approach them on the money making basis. I feel that in a way they have done too much for me and I ought to do something for them. It has occurred to me that the Publication S'ty as my publishers might return some of the kindness of the humane societies by helping to circulate their literature. I don't know what your rules are – that is, how much literature belonging to other firms you are willing to handle, nor do I wish to urge a business firm to be more altruistic than it wishes to be, but I do see a chance for you to do a good turn to these societies who have already done so much for me if you are willing to do so. Of course the matter must be delicately handled. I don't wish

to be bidding [?] for them to sell more books for me.

If you approve there are two men I wish you could see or write to – Albert R. Rogers, 75 Maiden Lane, New York City, and Dr. Wm O. Stillman, 287 State St., Albany. Tell them you are my business representative and ask them if there is anything you can do for them in the way of circulating humane literature. I have given them both copies of B. Joe – new ed.

You might also write to Geo. J. Angell, <...> Ave, Am. Humane Ed. S'ty, 19 Milk [?] St., Boston and see if you can make any arrangement with him abt helping to circulate his publications. Ever since B. Joe came out he has advertised it in every copy of his paper Our Dumb Animals wh goes every month to the editorial rooms of every newspaper and magazine in America north of Mexico. He has out B. Joe circulars in his letters – one of his vice presats. during the recent Food Fair in Mechanics [?] Building told me to send a number of copies of B. Joe to their booth and they wd sell them without commission. One afternoon they advertised a meeting in Paul <...> Hall with the author of B. Joe as a speaker. [No one knows exactly how much the] This Mr. <...> tells me he has sold a large number of copies of B. Joe while forming thousands of bonds of mercy. If you see him just get him to tell you what the humane societies have done by selling B. Joe and you will not be surprised that I wish you to reciprocate as far as you can. But I beg of you don't let any of my humane friends misunderstand us and think that we are simply trying to make money out of them. Business is business and it is only fair that if A helps B sell books, B ought to help A. But my plea is that A has been helping B more than B has been helping A and we ought to even things up. I am sure you will understand my position and believe me,

Yrs truly,

M. Saunders

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From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 21 November 1907

*Typescript:*

Dear Miss Saunders:

I have your good letter of the 18th inst and am glad to know that you were pleased with the circular of "Beautiful Joe." I am sending you two dozen more copies as requested and will be pleased to supply you with as many more as you wish from time to time. I am also sending the quantity requested to the three different addresses which you have given.

I have read carefully what you say about the various Humane Societies. I am intensely interested myself in work of this sort, having been a member of the Audobon Society almost from the time it was organized. I am also a member of the American Ornithologists' Union. While particularly interested in birds, I am also interested in the cause of protecting all dumb animals from cruelty. I am interested in the federation of humane societies which was effected in Boston, recently and shall be pleased to distribute a reasonable quantity of the pamphlets of this Society or any of the societies composing this body, and will as you suggest write to Mr. Rogers of New York and also to Dr. Wm Stillman, offering my services in that connection [?]. I shall also write to Mr. Angell.

I shall be pleased to see a copy of "Our Dumb Animals" and will do what I can to aid its circulation. In our new store which will be finished probably early this Spring, we shall have ample room in which to make a special display of Nature books. I will see that particular attention is given to showing pamphlets of the Humane Societies, the paper "Our Dumb Animals" and anything else that will help the cause in which we are mutually interested. I know, of course, that the Humane Societies have done a great deal for "Beautiful Joe" and will be very glad to do anything I can to help them.

It is gratifying to know that you hear words of praise for the new edition of "Beautiful Joe." It was a great pleasure to look after its publication and I hope that in its new dress it will have a still greater sale than it has had in the past.

I will see that editorial copies are sent to Mrs. Rood and Mr. Pershing and that a copy is mailed to E.M. Saunders and charged to your account.

I was very much interested to note your statement that the "Bird Story" was half finished. I shall look forward to the completed manuscript with pleasure.

With best wishes, I am,

Sincerely yours,

Charles M. Roe

CMR-NCM.

Business Manager.

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From: Marshall Saunders, Boston, Mass

To: Charles M. Roe, American Baptist Publication Society

Date: 26 November 1907

Handwritten:

Dear Mr. Roe,

Many thanks for yr letter of Nov 21. I am delighted to hear that you are a member of the Audobon S'ty and the Ornithologist's Union. We ought to have you in our Humane Assn. When you next pass thro. Albany, NY do call on Dr. Stillman, 287 State St., the presdt. of this federation of societies for the protection of children and animals. I shd so much like to have you meet him.

I am exceedingly pleased that you meet so heartily my request to aid the Humane Societies in their noble work. Thanking you most heartily, I am,

Most truly yrs,

M.S.

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From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Boston, Mass

Date: 28 December 1907

*Typescript:*

Dear Miss Saunders:

Your favor of the 26th inst received. I find upon inquiry that through some misunderstanding we failed to send copies of "Beautiful Joe" to the addresses which you gave in your last letter. I am very sorry indeed that the oversight has happened. I hope that the books will now reach their destination without delay.

I am very glad to hear that you are working steadily at the "Bird Story." I feel sure that it will be distinctly worth while when you have recast it. I was intensely interested in the material which you submitted to us and believe that it will make a popular hit. It might be well to defer its publication until next season although a book of this character could be very properly published in the Spring.

Thanking you for your kind wishes, and hoping that the New Year will bring you a store of health and happiness, I am,

Faithfully yours,

Charles M. Roe

CMR-NCM.

Business Manager.

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*Nineteen hundred and eight*

From: Owen R. Lovejoy, National Child Labor Committee, NY

To: Marshall Saunders

Date: 2 January 1908

*Typescript:*

Dear Miss Saunders:

I take pleasure in announcing that we have been fortunate in securing Mr. E.W. Lord to represent the National Child Labor Committee in the New England States. This Committee has definitely adopted a policy of organizing its work locally that each section of the country may be represented from within itself. We believe this is a still wiser plan than to still further add to the strength of a central office in New York City. The industrial interests, social traditions, educational institutions and other considerations render the New England States obviously a natural division. It is not our purpose to multiply the organizations already existing, but rather to co-ordinate and represent the various separate forces in order that there may be unity of action in the further protection of the children of New England.

Mr. Lord comes to us from five years experience as Assistant Commissioner of Education for Porto Rico, where he has given especial attention to the practical phases of education. He is a native of Maine, a graduate a Boston University, and was for several years connected with the public schools of Maine and Vermont. We bespeak for Mr. Lord your hearty and sympathetic co-operation in his work. Headquarters for the New England district will be established in Boston and pending the opening of a permanent office, any communication to Mr. Lord should be addressed care of Estabrook and Company, 15 State Street, Boston, Mass.

Sincerely yours,

Owen R. Lovejoy

Secretary.

From: Ernest A. Watts, Cauadauquia, NY

To: Marshall Saunders

Date: 4 January 1908

*Handwritten:*

Dear Miss Saunders:

Pardon my long delay in answering your last letter, but I was ill for some time with appendicitis [sic], then when I did get back my notes were so far behind that I had not the time to write.

The cheque was sent to your sister a long time ago. I withheld the price for the West African love-bird, he is still in the small cage, and I have no other place for him, so when you can use him, I will send him to you. <...> Park in Rochester might take him, but they also have the grey-headed love-bird who caused my troubles here. The rest of your little family are getting along very nicely, but the mocking bird and the English black bird fail to agree.

Yours truly,

Ernest A. Watts

---

From: Owen R. Lovejoy, National Child Labor Committee, NY

To: The Members of the National Child Labor Committee

Date: 9 January 1908

*Typescript:*

In December we sent to the editors of the religious press throughout the country a call to pastors and churches to observe Saturday, January 25th, or Sunday, January 26th, as "Child Labor Day." This call is meeting a prompt response and has already been published in a number of papers.

Will you kindly bring this request to the attention of the pastors in your community? It may not have appeared in their church paper or may have been overlooked. Please urge them to preach on the topic, present the subject in Sabbath school or young people's meeting, or otherwise bring it before the people.

You might aid one or more ministers by loaning them some of the literature we have sent you. Tell them we shall be glad to furnish pamphlets upon request, and that this Committee, maintained entirely by voluntary contributions, will appreciate an offering from their people.

You will be interested to know that we are planning to hold the fourth annual meeting in Atlanta, Ga. It has been thought advisable to hold the meeting in the late Spring rather than in mid-winter, as heretofore. When the date and plans are more definitely fixed, we shall be glad to advise you.

We are sending herewith a copy of the annual report for the third fiscal year.

Sincerely yours,

Owen R. Lovejoy,

Secretary.

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From: E.M. Lord, National Child Labor Committee, NY

To: Marshall Saunders, Beacon Hill, Mass

Date: 13 January 1908

*Typescript:*

Dear Sir:--

I have to thank you for your kind letter of the 10th instant and for the suggestions which you have made therein. I shall take early opportunity to call upon the gentlemen of whom you speak, especially on Dr. Rowley. Perhaps it would not be asking too much of you to give me a letter of introduction to that gentleman, if, as I understand, you are on terms of intimate friendship with him. While it is probable that the larger part of my work, for the present at least, will be outside of Massachusetts, I hope I may be able to do something of some value in this state.

Yours sincerely,

E.M. Lord,

Secretary for New England.

CAP 25

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From: Marshall Saunders, Beacon Hill, Mass.

To: Dr. A.J. Rowland, American Baptist Publication Society, Philadelphia

Date: 17 January 1908

*Handwritten:*

Dear Dr. Rowland,

I sent you yesterday by express the M.S. of the story of my birds. I have entirely re-written it and have introduced fresh matter bringing it up to date. Mindful of yr criticism that as the story is a bird story it ought to be mostly abt winged creatures I have taken out every human being and every 4 footed animal that has no direct connection with the birds. I left in the rabbits and guinea pigs for I think they add interest – they are not usually kept with birds and I fear the story wd suffer if I withdraw them.

You will notice that the story is shorter now and that the birds are classed. I have tried to relate a continuous story abt each one though of course this has been sometimes difficult.

I shall be glad to know what you think of it – If it does not arrive kindly let me know and believe me,

Yrs very sincerely,

M.S.

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From: Marshall Saunders, Boston, Mass.

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 24 January 1908

*Handwritten:*

Dear Mr. Roe,

My bird M.S. is on its way to Phila. I am so exhausted by the <...> with wh. I attacked it that I am obliged to give up writing for a few weeks.

I hope that the changes are for the better. You will notice that new material has been added, notably about my young robins and cardinal bird hatched after the story was written. I have left out a good deal of material. I enjoy writing abt birds. If this story is successful I will try my hand at it again.

I hear great praise from persons who have seen the new edition of B. Joe. I hope it is doing well and believe me,

Yrs with regards [?],

M.S.

---

From: Marshall Saunders, Boston, Mass.

To: Philip L. Jones, American Baptist Publication Society, Philadelphia

Date: 24 January 1908

*Handwritten:*

Dear Dr. Jones,

I have just been writing Dr. Rowland that the M.S. of my bird story has been expressed to Philadelphia. I have worked steadily at it since October – After making up my mind to change it I did it thoroughly. It has all been re-written, material transferred, etc. I do hope I have not confused anything. I shall be much obliged if you will alter anything that is poor [?] English [?] and point out any places where the thot may not be clear. I am sorry the M.S. is so untidy. When I sent M.S. downtown to be typewritten it was always done in <...> machines. Then I kept altering and the typewriting was done several times in places. I sincerely hope that you will find the tale improved and believe me,

Yrs truly,

M.S.

---

From: A.J. Rowland, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Boston, Mass.

Date: 27 January 1908

*Typescript:*

Dear Madam:

I have your esteemed favor of January 24. Your MS. has also arrived, but I have not been able as yet to find time to look through it. I have no doubt, however, that we shall find it all right in every way. Mr. Roe will write you as to the business features, and Dr. Jones will take the MS. in hand as early as possible. We sincerely trust that the book when issued may have something of the success of "Beautiful Joe." You may be sure we will do our utmost to secure such a result. Trusting that you are having a pleasant winter, and with best wishes, I am,

Yours very truly,

A.J.R.

A.J. Rowland

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From: Philip L. Jones, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Boston, Mass.

Date: 27 January 1908

*Typewritten:*

My Dear Miss Saunders:

I have yours of the 24th inst., and the MS. of which you speak also came into my hands this morning. Just as soon as I can get at it I shall go through it, and shall be very glad to follow your suggestions. If anything occurs to me to bring to your notice, I shall not hesitate to do it. I am very glad that you have revised the MS., although it has cost you so much work, because I think in the end it will more than pay. We shall try to make an attractive book of this, though at the same time, endeavouring to keep the cost at a moderate figure. With all good wishes, I am,

Very Sincerely Yours,

Philip L. Jones

P.L.J.

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From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Boston, Mass

Date: 27 January 1908

*Typescript:*

Dear Miss Saunders:

I have your esteemed favor of the 24th inst. The MS. came Saturday and has been turned over to Doctor Jones. I have no doubt that it will be acceptable in the new form in which you have put it. I am glad that you found much new material of importance which you have added.

The title which you have given the book does not impress me as a good one from the standpoint of sales. I thought of several but none of them have quite met my ideal. "Wildlife in Captivity" is the nearest I can come to what I would like at this writing. We will talk it over and see if we cannot make up something that will be appropriate, attractive and satisfactory to you.

The new edition of "Beautiful Joe" sold very well during the past season. We have heard nothing but praises from all quarters for it. With best wishes, I am,

Sincerely yours,

Charles M. Roe.

CMR-NCM.

Business Manager.

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From: Marshall Saunders, Boston, Mass

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 6 February 1908

*Handwritten:*

Dear Mr. Roe,

I was interested [?] in hearing fr you with regard to the new bird story. Surely among us all we will manage to get a suitable title. I understand yr point in proposing something like Wild Life in Captivity but that would be a trifle long [?] – Why not Captive Birds or Birds and their Friends in Captivity or something similar. Wild Life in Captivity sounds scientific to me – We want something simple and short – “Jail-Birds!” for example! I get quite dizzy in reflecting [?] over various combinations. However there is a right title somewhere,

Yrs truly,

M.S.

---

From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Boston, Mass.

Date: 8 February 1908

*Typescript:*

Dear Miss Saunders:

I have your letter of the 6th inst in reference to the title of your new book. Your suggestion of a short title "Jail Birds" for instance, is very amusing. I am sure that such a title as that would arrest attention and no doubt, sell a good many books to satisfy the curiosity of people. We must fix upon something as short and as equally suggestive of the contents of the book, as is possible. We are at sea over the matter here but I have faith to believe that some of us will evolve just the right cognomen one of these days. One of our clerks has suggested "Birds and Other Pets" but that seems rather commonplace.

If you have any further suggestions, we shall be glad to have them.

Very truly yours,

Charles M. Roe

CMR-NCM.

Business Manager.

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From: Eaton and Mains, Publishing Agents, The Methodist Book Concern, NY

To: Marshall Saunders

Date: 20 February 1908

*Typescript:*

Dear Madam:

We are planning a catalogue of our more recent publications in which we hope to include a portrait and biographical sketch of each author whose books are listed. Will you, therefore, kindly furnish us the following data?-

Place of birth

Education

Life Work

Literary Work

Books you have written

And any further details that you think would be of interest to the reading public.

We would appreciate receiving this material at the earliest possible date, and enclose stamped envelope for you reply.

Thanking you for your courtesy in this matter, we are,

Yours truly,

Eaton and Mains

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From: Ernest A. Watts, Cauaudaiqua, NY

To: Marshall Saunders, Boston, Mass.

Date: 20 February 1908

*Handwritten:*

Dear Miss Saunders:

I thought you would probably wonder how your little people were behaving up here in their new home so thought I would let you know.

The mocking-bird's troubles are over. I found him in the pond one morning, drowned. Possibly he fell in during the night and was unable to find his way out. I was very sorry as he was singing very nicely. The little rosy-faced love-bird is still here and doing well. I will try and help him until you come. He is no trouble at all so do not hurry on that account, but I will be very glad to have you see the little fellows whenever it is convenient for you to do so.

Thank you very much for your offer of the book. I know I shall enjoy it immensely. I have enjoyed hearing you speak of them and know the book will be good.

Yours truly,

Ernest A. Watts

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From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 22 February 1908

*Typescript:*

Dear Miss Saunders:

I have just sent your MS. to the artist for the making of the cover design. The travellers will soon be starting for the Coast with next season's books so that it is necessary to make up dummies this far in advance. It is our purpose to publish the book for next Fall's business. It would not be possible to get it our [sic] for the Spring, nor do I think it would be advisable.

The necessity of having the cover made at once compelled us to fix upon a title without further delay. We have gone back to the original suggestion and called the book "My Pets." While this is not as fresh a title as I should like, at the same time I believe it will appeal to children and after all, they are the ones to be pleased. I hope that the title will satisfy you. I will send a dummy of the book just as soon as we can prepare it. With best wishes, I am,

Faithfully yours,

Charles M. Roe

CMR-NCM.

Business Manager.

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From: H.A. Pershing [?], South Bend Humane Society for the Prevention of Cruelty to  
Animals, Women, and Children

To: Marshall Saunders

Date: 27 February 1908

*Typescript:*

Dear Miss Saunders,

This Society is going to have a great meet and contest March 27th and as everybody knows of you and your great book, Beautiful Joe, I am sure the children would like to listen to the reading of a letter from you to them.

We are going to give a gold medal to the best reciter of a humane piece and another to the next best. We have had a Junior Humane Society in this city with 5000 members and we are doing great good. Now do not say me nay, but please write a letter as you well know how that we may read to them.

The children will all be from the lowergrades below the grammar schools. I trust you have resumed your good health again and will be able to finish that book.

Trusting you can see your way clear to writing that letter, I have to pleasure of subscribing myself,

Your friend as ever,

H.A. Pershing

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From: Marshall Saunders, Boston, Mass

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 28 February 1908

*Handwritten:*

Dear Mr. Roe,

Yr letter of Feb 22 was recd and I was very glad to learn particulars abt the publication of My Pets. I think that title will do very well. As you say boys and girls are the ones to consider and they will probably like a simple title better than a far-fetched one.

I shall be glad to have a dummy copy – I leave Boston to-morrow. For some weeks my address will be 11 Girton [?] Pl., R'ter NY tho letters sent to Hx always reach me.

I am very careful abt verifying everything I write but I find in one of the chapters abt pigeons a race that I was informed was a <...> race was a relay race. So we will leave out that bit. I will enclose original of chap. Where you see a X in the [?] MS. I marked [?] something abt a Mr. Thiel [?] of Boston whose <...> <...> fr <...> here. Just drop the Thiel part or if retained insert that it was a relay.

I don't think he is much of a fancier [?] and the S. Hunt [?] bird will be enough.

Ys truly,

M.S.

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From: Katherine Sigler, Lakewood, Ohio

To: Marshall Saunders, Boston, Mass

Date: 1 March 1908

*Handwritten:*

Dear Sir:

I have the book Beautiful Joe and also Beautiful Joe's Paradise and I think that nicer books could not be written. I am writing to ask you to please write another book about Sam visiting Paradise and finding when he gets there that Ragtime has really become president. And that some-body from the World of the Blessed had called for Soko and that the animals had made Rag-time president. And then have Sam go back to earth and die and have him send for Rag-time. Then tell about them meeting Joe and Soko and Laura. And several people in Beautiful Joe. And have some of the others come from island of Brotherly Love. Have the cat, I mean the "Wonderful Cat," and meet her princess. Have Sam meet his Father and Mother and have him meet a cousin of his Myrtle Kentzel. Hoping you to have success.

Yours truly,

Katherine Sigler

Ps. If you do write another book Please send me one and the cost and I will send you the money.

Katherine Sigler.

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From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Boston, Mass

Date: 24 March 1908

*Typescript:*

Dear Miss Saunders:

We have just prepared a dummy of "My Pets" which is being sent out by the travellers who are going to the far West at this time of the year for Fall orders. The cover design is, I believe, a very handsome one and I think you will be pleased with it.

I am just about ready to prepare the paper jacket for the cover and would like to print a note on the inside of the front flap, headed somewhat as follows: "How I came to write 'My Pets,' or words to that effect. Could you give me a little note for this purpose?"

I should like also to have for the inside of the back flap endorsement of the officials of the Humane Societies or any other persons whose names would carry weight in getting the book adopted by State School Library Commissions. We are making preparations now to publish the book late in the Summer or very early in the Fall. If you wish, I can send you one of the dummies which will give you a good idea of the appearance of the book; possibly you could use it to advantage in advertising it. With best wishes, I am,

Very truly yours,

Charles M. Roe

CMR-NCM

Business Manager.

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From: The Halifax Seed Store

To: Marshall Saunders, Rochester, NY

Date: 28 March 1908

*Typescript:*

Dear Madam:-

We are in receipt of yours of 22nd inst. Ordering six female canaries, for which we thank you. At the present time we have only three female birds in the shop but we shall try and secure the balance and take them out to the house. We have been getting \$1.25 each for them this Spring and it is hard to supply the demand. We do not import the female birds as we find them rather delicate. Again thanking you, we are,

Sincerely yours,

The Halifax Seed Store

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From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Rochester, NY

Date: 31 March 1908

*Typescript:*

Dear Miss Saunders:

I have your letter of the 27th inst enclosing a statement of how you came to write "My Pets." It is very good and I see no reason why we should not use it just as it stands. I am thinking of heading it "Why I wrote My Pets," and will take the liberty of having your name appear at the bottom.

Under separate cover we have sent you two dummies of the book; I hope they will reach you safely and that you will be pleased with the cover design and the title page. The book itself will be slightly larger. I am beginning to advertise it already and have sent dummies to our Branches and several jobbers.

I note what you say about securing the endorsement of the Humane Society officials if you had sets of sheets. I will see that some sets are forwarded you at the earliest possible date.

I am sorry to hear that you have been ill and I hope by this time you are quite yourself again. With best wishes, I am,

Sincerely yours,

Charles M. Roe

CMR-NCM.

Business Manager.

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From: Marshall Saunders, Rochester, NY

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 31 March 1908

*Handwritten:*

Dear Mr. Roe,

Thank you for yr letter of Mar 21 and the delightful story of the horse. I have put it in my scrapbook. I hope the note suited you that I sent the other day – If it does not let me know. My head was very confused from a cold.

I want to join a bird society – a national one for I move abt so much that I like national better than local societies. What are the dues [?] of that Orinthologists Union to which you belong? And wd that be the best one to join kindly inform me.

I have recd notices from 2 clipping <...> requesting orders [?] and one included a <...> notice of My Pets. I am greatly pleased with this promptness in launching [?] the story. I think that title is going to do very well. It is “homely” and appealing. I <...> we could not have got a better.

Yrs very truly,

M.S.

Ps. The 2 dummies have just come. The cover design is charming and makes me homesick for my pets. I am staying here with a sister [?] who is ill. I like the title page and find the typewritten notice [?] very well written and very interesting. I do hope the book is going to be a success. You are giving [?] it a good start.

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From: Marshall Saunders, Rochester, NY

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 2 April 1908

*Handwritten:*

Dear Mr. Roe,

Yr letter of Mar 31 was recd. I am glad that you found my note for My Pets <...> Certainly put my name to it. With regard to my getting endorsement of friends for "My Pets" I shall of course do all I can but my sphere is limited. I can send a certain number of advanced copies to a certain number of friends and what they say will help to make a circular. But I am wondering whether we cd not widen this sphere of operations. Why could not you as business manager of the A.B.P. S'ty prepare a circular and sign it with yr own name stating the extent [?] and aim of the S'ty's efforts – that is education etc. along religious and other lines. You have now published a story that you think might have some value as reading matter for boys and girls and that wd induce in them a friendly spirit toward the animal creation. State the immense loss to the country thro the <...> of bird protection, the necessity for instructing children as to the preservation of bird life etc.

I shd think you cd prepare a circular that could be sent to a certain number of supts. of schools, and clergyman, and humane society presidents all over the country. I wd send these circulars and advance copies and ask for opinions. If the school supts. approve it ought to be an easy thing to get the book into schools as supplementary reading. I suppose it wd be an easy matter for you to get the addresses of school supts. I can get the humane society addresses. Please let me know what you think of this. If you wd like addresses in Canada I could get you any there.

[I wd not send advance sheets to too many persons – say to school supts. in large cities – You wd know abt how many]. After these chosen ones give their opinions another circular could be got out containing what they say and this circular could be sent to many persons who would be influenced by it.

I am quite well again thank you.

Yrs very truly,

M.S.

From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Rochester, NY

Date: 2 April 1908

*Typescript:*

Dear Miss Saunders:

I have your letter of the 31st ult and am glad that you were pleased to get the story of the Horse. Before this you will have received my letter in regard to your note, how you came to write "My Pets." Every one who has read it is pleased with it and I believe it will be just what we want for the cover slip and other advertising purposes.

I note what you say about your desire to join a Bird Society, a national one. I should say that you could do very effective work as a member of the National Audobon Society. This organization has headquarters in New York and the secretary is Mr. William Dutcher, 141 Broadway, New York City.

There are State organizations of the Audobon Society and no doubt you will wish to join one of these also, provided you intend to live any length of time in any one state; say Massachusetts or New York. I have been a member of the Audobon Society since 1886. The organ of this society is "Bird Lore" edited by Frank M. Chapman and published by the Macmillan Company; subscription price \$1.00 per year. I have it from the first number and am having the volumes bound up so that my children will have them. Nothing that I know of in the way of bird literature is more attractive or better suited to inspire children with an interest in birds and for their preservation than this delightful publication. Beside many half tone plates it always contains one or two color plates which are far superior to anything of the sort that have been made of American birds.

The American Ornithologists' Union is made up of scientists almost exclusively. Their publication is "The Auk." The treasurer is Mr. Jonathan Dwight, 134 W. 71st St., New York City.

I am glad that the Clipping Bureaus have sent you notices of your book which I have caused to be inserted in the press. I shall follow this up later on with a notice of how you came to write the book. I am glad that you are pleased with our efforts in placing the book before the public. You will be interested to know that we have already booked quite a

number of orders.

I agree with you that the title although homely, is appealing, and is I think the very best that could have been chosen. I am glad that you are pleased with the cover design. You will be interested to know that I have decided to have designs draw for end papers; these will be in harmony with the cover. The top I think I shall wash with a light green. Altogether I believe it will be a thoroughly artistic and attractive volume.

You have included in your MS. a great many illustrations – too many I am afraid to get into the book and make it at a reasonable price. I will go over them carefully tomorrow and see just how many we can include. I will let you know what conclusions we reach.

I am glad that you are pleased with my little typewritten description of the book. I feel confident that the volume is going to be a pronounced success; we shall do everything we can to make it such. What do you think of including in the back of the book from four to six pages headed “A Record of My Pets,” this space being intended for an account of the pets of the child owning the book? This would be something entirely new and might add interest to the volume. I should like to know what you think about this.

Very truly yours,

Charles M. Roe

CMR-NCM.

Business Manager.

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From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Rochester, NY

Date: 6 April 1908

*Typescript:*

Dear Miss Saunders:

I have your letter of the 2nd inst and note your suggestion about the writing of an article calling particular attention to the relation of your book "My Pets" to the movement for the protection of animal life. Following this suggestion, I have prepared the enclosed note which will be sent out with our usual announcements to the press. It will not be printed for some time so that there will be an opportunity for you to make suggestions for changes or additions.

It would be advisable, I think, to follow this up with another note laying special stress on the importance of establishing Bands of Mercy and the way in which this book could be used by such organizations. If you have any information in regard to the "Bands of Mercy Movement" which would be of interest in connection with such an article, I should be glad to have it.

Very truly yours,

Charles M. Roe

CMR-NCM.

Business Manager.

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From: Marshall Saunders, Rochester, NY

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 8 April 1908

*Handwritten:*

Dear Mr. Roe,

Yr letters of Apr 2 and 6 were recd. Thank you very much for the information abt. bird societies. I will join the Audobon. I took Bird Lore for sometime and was delighted with it but never joined the Society. I have also had copies of The Auk and other bird papers and mags.

I am pleased to hear that you will include as many illustrations as possible in My Pets. I think pictures add much to the interest of a book for boys and girls. That idea of yrs abt including a few pages for a [word(s) missing] of pets kept is an excellent and original one [word(s) missing] you will do it.

I can not tell you how much I am impressed [word(s) missing] yr note "Published with a Purpose." I will write [word(s) missing] Angell at once and get precise <...> of <...> information. Will <...> it and send it to you? We keep in touch with the Humane Societies [word(s) missing] shall do well.

Anything I have in my note-books that will be of use to you I will select and forward.

Yours very truly,

M.S.

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From: George T. Angell, American Humane Education Society, Boston

To: Marshall Saunders

Date: 9 April 1908

*Handwritten:*

My dear Miss Saunders,

Please accept my kindest thanks for the most remarkable book I ever saw in my whole life and which I have read through from beginning to end, and I shall look with interest to the enlarged editions which may follow it. I'm glad your friend is interested in our work and have ordered publications sent you for him and hoping in due time to see you back in Boston in good health. With kindest regards and best wishes, I am

Yours sincerely,

Geo. T. Angell

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From: J. Pease Norton, American Association for the Advancement of Science

To: Marshall Saunders

Date: 9 April 1908

*Typescript:*

Dear Sir:-

The purposes of this letter are two-fold:

Your name has been nominated for membership on the Local Advisory Committee of the American Health League of the Committee of One Hundred for Halifax, NS. These committees are being organized from among the leading citizens of various localities throughout the United States, in furtherance of the cause for which the Committee of One Hundred was originally appointed, namely, the betterment of the national health. I hope you may consent to accept.

Your judgment is especially requested with respect to the questions enumerated below, inasmuch as you are familiar with the local conditions. For, in furtherance of increased federal regulation of public health, the cause for which the Committee of One Hundred stands, carefully laid plans are absolutely essential to the early success that is desired. Few classes are better advised and more capable of forming opinions of real value on current political and social movements than the writers of America. Since those who aid so largely in moulding public opinion are in close touch with general needs, the liberty is asked to confer with you relative to the several questions enumerated below.

Although President Roosevelt has forcibly favored the movement on two occasions much still remains to be done. To minimize the burden of making brief replies to the following questions which are of special interest to us, a stamped mailing card is enclosed.

Which of the following conditions effecting public health at the present time presents the most imperative demands for attention from the next Congress and should command widespread popular justification?

The facts that the Ohio River represents a thousand miles of typhoid fever, and the Hudson River a cloaca maxima from Albany to the sea; the prevalence of deadly infection among millions of our people, arising from the contamination of drinking water, and of ice, and the rapid increase of pollution of our rivers, the boundary lines between states, which only federal

authority can control; or

The facts, that out of 80, 000, 000 of our people, 8, 000, 000 must perish from tuberculosis, the white scourge, which with proper regulation enforced by the federal power can be exterminated as completely as the once dreaded small pox; and that the uniform enforcement of national health regulations in all states is absolutely imperative, because infected persons travel from state to state spreading the disease; or

The facts, that the public have no means of obtaining reliable health information, and the thousand questions which anxious fathers and mothers ask themselves go unanswered simply because there is no office at Washington equipped for the purpose. If strawberries wilt in New Jersey or lambs fall sick in Arizona the Department of Agriculture gives elaborate instructions as to what should be done. But two millions of human beings die each year, a large proportion, and literally because they cannot find out how to live.

In return for the annual dues of membership in the American Health League which are one dollar per annum and upward, it is planned that the official organ of the American Health League, "American Health" shall be sent all members free of expense. American Health, the first issue of which is expected to appear in February will therefore serve as a means of communication with members, for the purpose of acting in co-operation to secure legislation by Congress. Believe me,

Very truly yours,

J. Pease Norton

Executive Secretary.

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From: William Dutcher, National Association of Audobon Societies for the Protection of  
Wild Birds and Animals

To: Newhall [sic?] Saunders, Rochester, NY

Date: 9 April 1908

*Typescript:*

Dear Sir:-

I am in receipt of your favor of the 8th inst., relative to membership. I take pleasure in sending you an application blank. I also send you, under another cover, a complete set of our educational leaflets.

This Society was organized to use "all lawful means for the protection of birds and animals, to publish and distribute documents on these or other subjects and to co-operate with the National and State governments and regularly organized natural history societies in disseminating knowledge relative to birds and animals."

We shall be very glad indeed if you can give us your sympathy and aid.

Very truly yours,

William Dutcher

President.

E.H.H.

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From: J. Crombie, Bridgewater, NS

To: Rev. E.M. Saunders, Halifax, NS

Date: 10 April 1908

*Handwritten:*

Enclosed find draft on Candian Bank of Commerce for One Hundred dollars, \$100.00, interest on mortgage, held by Miss Marshall Saunders <...> my farm, at 5% per an. Kindly acknowledge receipt of same. I would be glad if you would convey to Miss Saunders my thanks for the pleasure I derived from reading her book "Beautiful Joe." I never had opportunity to read it until last Christmas when I enjoyed it very much indeed. Hoping that Miss Saunders as well as yourself and good Lady are enjoying good health I am,

Yours truly,

J. Crombie

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From: Richard G. Badger, The Gorham Press

To: Marshall Saunders

Date: 13 April 1908

*Typescript:*

Dear Sir:-

We are now closing our list for 1908 and we can handle a few more books to advantage. If you have any book mss. not yet placed I should like to have an opportunity to examine it.

We have perfected plans by which our books go on sale the day of publication with several hundred dealers throughout the entire country.

We have laid out a most complete advertising campaign embracing over 250 newspapers. Our own magazines, in which we shall use considerable space, also put us in touch with a large public.

I trust I may have the pleasure of hearing from you at your earliest convenience.

Faithfully yours,

Richard G. Badger

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From: Marshall Saunders

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 14 April 1908

*Handwritten:*

Dear Mr. Roe,

I enclose something abt Band of Mercy work that you may use if you like. I will also put in some circulars so if this is not sufficient you may get something else fr them. I will send you something aby birds in a day or two. I know in advertising My Pets these things may help you. Perhaps if not for circulars for handing to some paper or magazine.

Yrs truly,

M.S.

---

From: ? Saunders, (mother of Marshall), Halifax, NS

To: Marshall Saunders

Date: 15 April 1908

*Handwritten:*

My dear Mars [?],

I got a telephone message just now from Mrs. Whitter [?] Dartmouth saying she was coming to see me this morning so while waiting for her I will say a few words to you children. Got another letter from you yesterday, 2 this week. I am afraid you <...> yourself too much in writing so often for I know you are busy all the time. When you don't know what to do with your time, play with that Boy [?] who is not willing to send his brother-in-law a few words to console her in her loneliness. Don't feel anxious about your birds – we are trying to do just what you desire. We do not want to get rid of your robins and will keep [?] a dozen more if you wish. They are all happy and as far as we can tell very healthy. I planted some fresh seeds for them before breakfast this morning. The first did not come up well. They get <...> and occasionally lettuce. Shall I give them material for nests – They have had a little <...>. I thought you did not care for them to multiply. There is an egg in <...> and <...> Park Office's <...> quite often and they are made to eat them with the hen's eggs. Thanks for the lovely violet. It is much prettier than ours. Here she is – just gone. Mrs Whitter has the same tremble that I have and Dr. <...> told her to see me – has to go to the Hospital for operation. <...> told me at first that she had made arrangements to go to the Hospital – has not mentioned it since but I hope she still intends doing so. I have got all your rooms cleaned and ready for every one of you – including the Boy. Father wants to know where that fancy picture of Ruth <...> is. He cannot find it. Hope Mrs. <...> will persevere in putting lining in <...> jacket changed [?], for it will be such a nuisance to have it <...>. Hope your hats are becoming. Father has not been much <...> for to have clothes finally fitted – says I must go to <...>. I suppose Rita's sewing [?] is all done. Hope she has it done much [?]. I must have something to say in my next – for it as hard as ever to find news. So glad – delighted – to hear of the success of your new story. Father very seriously said to me last evening as we sat here in the <...> -- “What would you have said 40 years ago if you could have known just how the children and we would be situated [?] now”

<...> <...> you dear dear ones. I smell the dinner and am so hungry. Thank you for the <...> card. <...> lunches, but not as cheap as the “<...> Club.” Mrs. Dennis came in Sunday [?]. She says Mr. Dennis is better but I don't think his expectations are fully realized.

Lovingly,

Mother

Ps. Have just finished reading “The Independence Day horror [?] of the town of Hillsbury” found on your bookcase.

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From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Boston, Mass

Date: 18 April 1908

*Typescript:*

Dear Miss Saunders:

I enclose herewith a letter from Chas. Copeland the artist who illustrated "Beautiful Joe." You will note what he says about the photographs which you submitted with the MS. of "My Pets." We knew before he told us that these photographs would not reproduce satisfactorily; I sent them to him with the suggestion that he could work them over into pictures. I think this would be the best way to illustrate the book in order to make it as successful and attractive as we would wish to. I should be pleased to have your ideas about the matter.

I wish that I could show you the beautiful drawing which we have had made for the end papers. It is nothing less than an exquisite piece of work and will add largely to the attractiveness of the volume. Altogether I think we are going to have one of the most complete and artistic Juveniles that has ever been issued. With best wishes, I am,

Very truly yours,

Charles M. Roe

CMR-NCM.

Business Manager.

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From: Marshall Saunders

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 21 April 1908

*Handwritten:*

Dear Mr. Roe,

Yr letter relative to the illustrations was received this morn. having been sent fr Boston. I think Mr. Copeland's suggestions are good. I want the book to be as real as possible and the birds and animals to be convincing. They will be so I am sure as Mr. Copeland proposes to have "the drawings <...> the photos." It was hard to photograph the birds for though not afraid of a camera they dislike posing. We can enlarge and re-pose as will be found most suitable.

I shall look forward with pleasure to seeing the drawing you refer to. I sent a drawing to Mr. Angell <...> of the Am. H. Edn. Sty, Boston, and have had quite a <...> with him abt it. He is a <...> man now and never reads a book himself but I told him he must not let his sec'y read My Pets to him but must take it in his hands and read it himself. It wd not <...> him. He wrote me that he hoped I wd accept his kindest thanks for the most remarkable book he ever saw in his whole life wh he read thro fr beginning to end and he wd look forward to the enlarged edition. I am sure our book is going to be a success and believe me,

Most truly yours,

M. Saunders

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From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Boston, Mass

Date: 22 April 1908

*Typescript:*

Dear Miss Saunders:

I received yesterday a very interesting article written by you entitled "Heart and Head." As no letter accompanied it, I took it for granted that you sent this for publication in some of our papers. I have, therefore, referred it to our Editorial Department with the suggestion that we get pictures from the Audobon Society with which to illustrate it. It will pay us I am sure to cultivate the goodwill of the Audobon Societies as their influence will be worth having in exploiting "My Pets."

Kindly let me know if it was your wish that the article be used in this way.

Sincerely yours,

Charles M. Roe

CMR-NCM.

Business Manager.

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From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Rochester, NY

Date: 24 April 1908

*Typescript:*

Dear Miss Saunders,

I have your letter of the 21st inst returning Mr. Copeland's communication. I have also a letter from Mr. Copeland in further reference to the book; I have been consulting with him about the use of the colored pictures. I find that it will be advisable to use only five out of the nine pictures. We have chosen, however, five that are the most striking and which will be well distributed through the book.

I was interested to note the correspondence which you have been having with Mr. Angell in regard to "My Pets"; I have no doubt that he will be greatly taken with the book when it is completed. We will send him one of the first copies that comes from the press.

I enclose herewith a note which I have prepared in the campaign for publicity for "My Pets"; this will be sent out to the press later on, after those which we have prepared in regard to the Bands of Mercy. I should like to have you look over this note and make any changes or additions which you may see fit. I believe with you that the book is going to be a great success.

Sincerely yours,

Charles M. Roe

CMR-NCM.

Business Manager.

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From: Marshall Saunders, Rochester, NY

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 25 April 1908

*Handwritten:*

Dear Mr. Roe,

Yr letter of the 22nd was recd. Make any use of the bird article you like. It was written to help "My Pets." I joined the Audobon Natl. S'ty telling Mr. Dutcher you had recommended it. I shall do all I can to help the birds. Am trying to get members here. They ought to have a larger membership in order to carry out the work of the Society. If you publish the article you might send a copy to Mr. Dutcher and one to me.

Yrs truly,

M.S.

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From: Marshall Saunders, Rochester, NY

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 27 April 1908

*Handwritten:*

Dear Mr. Roe,

Yr letter of the 24th was recd. I think yr note with regard to keeping a record of pets is just what it ought to be. I have no suggestions to offer and <...> to changes. It is an original idea and I am glad it occurred to you.

Yrs truly,

M.S.

---

From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Rochester, NY

Date: 1 May 1908

*Typescript:*

Dear Miss Saunders:

I have been negotiating with the publishers of the Colored Pictures of Birds which you selected for "My Pets" to secure a supply of sheets for the book. As you will see by the enclosed letter, the "Brizillian or Gray Cardinal" is not on their list. I remember noticing that this illustration which you selected did not have Mumford's imprint. Can you tell me where you secured this picture and if possible, put me in touch with the manufacturers of it?

Very truly yours,

Charles M. Roe

CMR-NCM.

Business Manager.

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From : Marshall Saunders, Rochester, NY

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 2 May 1908

*Handwritten:*

Dear Mr. Roe,

Yr letter of May 1 was recd. I am glad to hear that you think of having a color picture of the Brazilian Cardinal for he is one of the most showy and attractive of birds. When yr letter came I had just returned fr. Cauaudaiqua [?] where I had been seeing some fine cardinals in the collection of Mrs. Thompson.

I took [?] the picture your refer to fr "Canaries and Call Birds" by Geo. H. <...> [?], Published by Geo. H. Hoffman, 387 Sixth Ave., NY, and Blomfield St. [?], Boston, copyright 1883 <...> Press <...> and Co., Boston. I hope you will succeed I getting this picture and believe me,

Yrs truly,

Marshall Saunders

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From: J. Pease Norton, American Association for the Advancement of Science

To: Marshall Saunders, Rochester, NY

Date: 5 May 1908

*Typescript:*

Dear Sir:-

Let me acknowledge receipt of your card of inquiry dated May 1st, and also of your contribution to the Committee of One Hundred sent in at an earlier date. On account of the extensive and unexpected correspondence passing through our offices we have made every effort at economy. Sometimes over a thousand letters are attended to in a single day. For this reason we have delayed sending out acknowledgements until the official certificates of membership shall be ready for distribution.

An unexpected delay occurred in the printing of these, which fact accounts for our seeming lack of attention. The official certificates will be ready to forward now at an early date, however.

I take pleasure in forwarding copies of literature which are now available for distribution. The importance of Congressional action can hardly be overestimated when we consider the meaning in increased happiness of the American people which would arise from a reduction of the death rate by one-half. Such a possibility Dr William H. Welch, suggested in this speech at Chicago, on January 2nd.

Believe me,

Very Sincerely yours,

J. Pease Norton

Executive Secretary

C. 2.

Enc. 10.

FWd. A.

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From: Marshall Saunders, Rochester, NY

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 12 May 1908

*Handwritten:*

Dear Mr. Roe,

Many thanks for the adr. [?] sheet. I think you have presented [?] the classics [?] of B. Joe and My Pets <...> an admirable <...>. I am getting some humane addresses for you – am waiting for some more before I send all to you.

Yrs truly,

M.S.

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From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Rochester, NY

Date: 15 May 1908

*Typescript:*

Dear Miss Saunders:

I have your letter of the 12th inst. I note that you are making up a list of the Humane Society addresses. I am sorry that it is necessary for you to do this over again; the list which you sent me some time ago was mislaid in some way.

I am glad that you are pleased with the announcement of "My Pets." I have sent you under separate cover a proof sheet of the end papers to be used in "My Pets." Mr. Copeland has sent in two of the illustrations of the chapter headings, and they are very good. I will send you proofs of all of them as soon as we have them in hand.

I am having some difficulty in getting the colored illustrations as the publishers of them are in the hands of a Receiver and the plates are tied up in the litigation.

Sincerely yours,

Charles M. Roe

CMR-NCM.

Business Manager.

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From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Rochester, NY

Date: 5 June 1908

*Typescript:*

Dear Miss Saunders,

Upon returning from Oklahoma City while attending the Northern Baptist Convention, I find your letter of the 18th ult. I am glad that you are pleased with the design for the end papers of "My Pets." This design was not made by Mr. Copeland but was drawn by the Decorative Designers of New York City. Mr. Copeland was so busy with other work that I was afraid that he could not do this as well as all of the other work which he is doing for the volume, so I had it done by another party.

I note what you say about the possible objection to the appearance on the end papers of animals not mentioned in the book. As a rule end papers are not supposed to be a definite representation of the contents of a book; only suggestive and in a general way. They do not come under the head of book illustrations. I can understand your objection to the design, but I hope that readers generally will not look upon it as you have.

As to the colored illustrations, Mr. Copeland has agreed to make them for us so that we will have no further trouble. He is at work on them now. They will be sure to be very much better than Mumfords stiff looking photographs of stuffed birds. I am glad that I happened to think of having him do this work. The expense is not very much more than buying plates from the Mumford people.

It is gratifying to know that you are pleased with the yearly return in royalties on "Beautiful Joe"; I hope that the book will sell just as well during the coming year and that we shall be able to add a considerable sum on the account of "My Pets."

Sincerely yours,

Charles M. Roe

CMR-NCM.

Business Manager.

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From: Irving Fisher, American Association for the Advancement of Science

To: Marshall Saunders, Rochester, NY

Date: 9 June 1908

*Typescript:*

My dear Sir:

Thank you very much for your kind letter of the 7th. I am very gratified to know of your interest in our work, and of the interest of Mr. Dodge and Dr. Goler in health work. I thoroly [sic] understand the circumstances which prevent your sending further funds or suggesting new names, and appreciate the work you have already done in our behalf.

Very sincerely yours,

R

Irving Fisher

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From: Marshall Saunders, Halifax, NS

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 25 June 1908

*Handwritten:*

Dear Mr. Roe,

Last even. [?] I recd and returned a package of proof – chapters on pigeons. Have not recd the first [?] of the story. Perhaps you sent it to Rochester.

I saw Mr. L.C. Page in Boston. He spoke very kindly of you.

This proof seemed very correct – there might be some more commas <...> <...> it if you think best. I notice some persons use more commas than others. There is always an abundance of them in the Youth's Comp. I ma so sorry I have not yet got all those Humane Society addresses for you. I'll have the rest <...> <...> in a few days. I visited [?] schools in Rochester with the Supt. [?] Found the <...> <...> abt B. Joe and looking forward to the new book. I hope you are not feeling the heat too much and believe me,

Yrs truly,

M. Saunders

---

From: Philip L. Jones, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 29 June 1908

*Typescript:*

My dear Miss Saunders:

I have in my hands a note of yours dated June 25 addressed to Mr. Roe in regard to galley proofs of your book. The proofs have not returned to me as yet, but I suppose will in a short time. I had supposed that galleys of the first part of the book had been sent to you. There has been a break in the process of composition because of the illustration of the work. If these galleys were not sent, revised pages have been, I think, so that you will have had an opportunity of seeing the entire work up to the present before it takes the final form. I shall continue to send galleys to you, but beyond that I hardly think it needful. The revise proofs were sent to you from the Printing House under [sic] a misapprehension, but I am glad now that they were sent.

I note what you say in regard to the use of commas. The tendency in our Printing House of late has been to diminish the number. Of course we use them wherever they seem to be needed in order to make the meaning clear. I think, let me add, that the book is going to be a very interesting one, and the illustrations will add much to its value.

Very sincerely yours,

Philip L. Jones

P.L.J.

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From: Marshall Saunders, Halifax, NS

To: Philip L. Jones, American Baptist Publication Society, Philadelphia

Date: 3 July 1908

*Handwritten:*

Dear Dr. Jones,

Yr kind letter of June 29 was received yesterday. The first proofs of the book that I reported missing had been retained by the customs – the first time I ever knew such a thing to happen. I corrected and sent them back – or rather I read them over – there was scarcely anything to correct. I was greatly puzzled by the instructions to cut a line or add a line but I do not believe they were intended for me.

I am so pleased to hear that you think the book will be interesting – I am having a delightful time with my birds having been away for 8 months.

Very faithfully yours,

Marshall Saunders

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From: Marshall Saunders, Halifax, NS

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 3 July 1908

*Handwritten:*

Dear Mr. Roe,

At last I have some addresses for you. You will see that I have a complete list of Massachusetts Humane Sty agents. If you wish a list of the agents of any other State you could probably obtain it by applying to some of the addresses I have given.

Yrs truly,

M.S.

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From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 15 July 1908

*Typescript:*

Dear Miss Saunders:-

I have your favour of the 3d inst. which I found on my desk upon returning from Cleveland, where I attended the B.Y.P.U. Convention. I am glad to have the list of the Humane Society Agents. This is just what I wanted, for the purpose of advertising "My Pets."

I am preparing now, what I think, will be a very attractive circular of "My Pets." It will be a four page folder, about the size of the book, and between the leaves we will include a sample of the colored illustrations. This will be mailed in a large envelope, with a piece of stiff cardboard to keep the illustrations from being broken. I will send one of these circulars and pictures to each of the addresses which you have obtained. I will also send them to the list of Audobon Societies. In addition to this I have a list of members of Merciful Band, and I am thinking of mailing the circular to them also. If you have any other lists of names to whom you think it would pay to send the circular, I should be glad to have them.

Proofs of the colored illustrations reached me a few days ago. They have come out very beautiful. I asked our Printing House to send you a set. I hope that you have received them ere this, and that you will be pleased with them.

Altogether, the book promises to be a most attractive volume. We expect to have it ready promptly on the date set for publication, viz. August 30th.

Sincerely yours,

Charles M. Roe

CMR/EB

Business Manager

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From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 16 July 1908

*Typescript:*

Dear Miss Saunders:-

I am thinking of issuing a little circular giving full information in regard to "Bands of Mercy," in pamphlet form, with an advertisement of "My Pets" and "Beautiful Joe" on the back page.

This pamphlet will be sent out free, all over the country. I wish to include in it a brief article on "How to Organize a Band of Mercy." I know of no one who could write this, so well as yourself. If you could introduce something into it, similar to your account of Bands of Mercy in "Beautiful Joe," it would make it all the more attractive. This pamphlet, will, I believe, be the best kind of an advertisement for "My Pets."

Hoping that you are enduring the hot summer weather which we have been having, with a fair degree of comfort, I am,

Very sincerely yours,

Charles M. Roe

Business Manager

CMR/EB

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From: Marshall Saunders, Halifax, NS

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 20 July 1908

*Handwritten:*

Dear Mr. Roe,

Yr letters of July 15 and 16 were recd. I was exceedingly glad to hear of the circular you are abt to issue. Also that the colored illustrations are so satisfactory. I have not yet recd a set. I will write an article on how to organize a Band of Mercy in a few days and will send it to you.

I am sorry you are having hot weather. It is nearly always cool here – We have been sitting by a fire the 2 last days.

Yrs truly,

M.S.

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From: Luther Halsey Gulick, Playground Association of America

To: Marshall Saunders, Halifax, NS

Date: 25 July 1908

*Typewritten:*

My dear Miss Saunders:-

The Playground Congress to be held in New York City September 8th to 12th will be the most important demonstration of the vital relation of play to the life of the nation which has ever been held in the United States. The literary program will include addresses by leading promoters of the playground movement, educators and philanthropists. The Governor of the State of New York, Honorable Charles E. Hughes, will be one of the speakers.

Play demonstrations will be held on roof playgrounds, in public school playgrounds and park playgrounds; also visits will be made to public baths, recreation piers, etc. A great Harvest Festival will be the closing feature of the Congress. Special problems of national importance will be considered.

In response to an invitation from Mayor McClellan of New York, the mayors of many of the leading cities of the country have already indicated their intention of being present, and others have written that they will send delegations from their respective cities.

The influence of this Congress upon the playground movement should be as unlimited as the movement itself, and it is therefore important that the membership be representative of the entire country. Will you cooperate by sending the letters that are forwarded you herewith to such persons as you think would or should be interested in becoming members of the Congress, and will you also send to our office, on the enclosed blank, the names of those to whom the letters are sent.

Such cooperation on your part will be gratefully appreciated and will mean much in the promotion of the playground movement.

Under separate cover we are sending a preliminary program and other printed matter, including that which is to be sent with the letters to your friends.

Trusting that you may be able to attend the Congress, I am,

Very truly yours,

Luther Halsey Gulick

President.

From: Marshall Saunders, Halifax, NS

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 27 July 1908

*Handwritten:*

Dear Mr. Roe,

At last I have got time to write the article you wished. You did not say how many words you required [?]. If this is not what you want let me know and I will try again.

Yrs very truly,

M. Saunders

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From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 10 August 1908

*Typescript:*

My dear Miss Saunders:-

Thank you for your article on "How to Organize a Band of Mercy." We expect to use this material, and the other you send us, and issue a circular about "Bands of Mercy." When we receive proof of this circular we will send it to you, for your corrections and suggestions.

Thanking you for your hearty [sic] cooperation, I am,

Very truly yours,

Charles M. Roe

EFS

Business Manager

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From: Marshall Saunders, Halifax, NS

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 24 August 1908

*Handwritten:*

Dear Mr. Roe,

I received this morn the illustrated circulars. Thank you <...> for them. I enclose some lists of names to whom circulars with regard to My Pets might be sent. That club consists of Canadians [?] many of whom know me. I belong to the National Playground Committee and some of the workers are acquainted with me.

Will you please send a copy of the new illustrated edition of B. Joe to Master Alan Rogers, c/o Rogers Lumber Co., Security Bank Building. Enclose in the book the card I put in this letter. Please send the bill to E.M. Saunders, Bank of Com. <...> <...>

Yrs truly,

M.S.

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From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 4 September 1908

*Typescript:*

Dear Sir:

I have your letter of the 24th ult. upon returning from my vacation. I am glad to have the new list of names which you enclose. The circular of "My Pets" is just ready, and will be sent to these new addresses. We would have had the book all ready for publication on the date settled, – 30th of last month, but have been delayed by not receiving a cable of its entry for copyright in England. I cannot understand the cause for its delay, as we communicated with our Agents there in plenty of time.

We have forwarded a copy of "Beautiful Joe" to Master Alan Rogers at the address given by you, enclosing your card, and billing to E.M. Saunders, as requested.

I think that you will be pleased with the make-up of "My Pets." It is a handsome book. I think you will also like the circular of it. If you have any suggestions to make about changes in the circular for the new edition, I shall be pleased to have them. There was one oversight in "My Pets" in connection with the title page; the artist's name does not appear as it should. This happened during my absence. There are only 750 copies bound up with this title-page. The next lot will bear the name of Charles Copeland as artist. Otherwise, it seems to me that the book is very nearly perfect.

Trusting that you have had a pleasant summer, I am, with personal good wishes,

Sincerely yours,

Charles M. Roe

CMR-ES

Business Manager.

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From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 4 September 1908

*Typescript:*

My dear Miss Saunders:-

I am enclosing herewith rough proof of a circular "The Band of Mercy," written by you. Please feel at liberty to make any corrections you desire, and return the proof to me. I also enclose herewith one circular of "My Pets." This is an advance copy, and if you would like any more to send out with your correspondence I shall be glad to send them to you.

Very truly yours,

Charles M. Roe

EFS

Business Manager

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From: Marshall Saunders, Halifax, NS

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 8 September 1908

*Handwritten:*

Yr letters of Sep 4 were recd. I was glad to hear that you have received the English copyright for My Pets. Birds are popular in Eng. I am quite anxious to see the book but know you are doing all you can to forward its appearance [?].

I am much pleased with the circular of My Pets. The Eng [?] goldfinch makes a fine appearance [?]. You were wise to accentuate [?] the protection of Birds, Forests, and Children. Of course you know the <...> going in for all 3. It is a good thing for the Pub. Sty to keep in the <...> of progress. The Presdt. of the Am. Humane Assn. asked me to write a paper on birds to be read at their annual meeting in <...> <...> <...> <...>. He says he like the paper and will publish it and send [?] all over the country and will have a bill <...> for the protection of foreign birds. He lives in Albany – Dr. Stillman, 287 State St. When you are there I wish you would look in on him if only for a minute. He is interested in my projects.

The Band of Mercy leaflet will please Mr. Angell. I wish you wd send him one – fr <...> Geo. T. Angell, 19 <...> St, Boston. Please put <...> in the envelope and he will see it himself. I shd not be surprised if he circulated some. Please send me <...>. You will see I added a <...>. Something <...> left out. Possibly it was my mistake. Please send 1 circular of My Pets to Master Alan Rogers, c/o Rogers Lumber, Security Bank Building. <...> and with kind regards, believe me,

Yrs truly,

M. Saunders

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From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 11 September 1908

*Typescript:*

Dear Miss Saunders:

I have your letter if the 8th inst this morning. I hope that you have received your copies of "My Pets" before this. I am glad to know that you are pleased with the circular of the book.

I was interested to hear about the paper which you have prepared to be read at the Meeting of the American Humane Association at New Orleans in November.

I am sending to Dr. Stillman today, a complimentary copy of "My Pets." No doubt he will be able to speak a good word for it and possibly write a review of it for some journal.

I am glad that you are pleased with the "Band of Mercy" leaflets. As soon as they are ready, I will send some to President Geo. T. Angell and write him a personal letter in reference to them. Your order for three dozen has been entered, and they will be mailed to you as soon as published. The line which you have added will be included; it was not in your original copy.

I am sending circulars of "My Pets" to Master Alan Rogers, Minneapolis, and am also sending you the quantity asked for. If you have any further suggestions about the advertising of the book, I will be pleased to have them. Everybody who has seen the volume and who is qualified to judge in the matter is very much pleased with its appearance. It has not been out long enough yet, of course, to have nay reviews; I have no doubt, however, that they will all be favourable.

Very truly yours,

Charles M. Roe

Business Manager.

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From: [?]

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 12 September 1908

*Typescript:*

My dear Mr. Roe:-

Your favour of September 11 accompanying a very charming volume by Miss Marshall Saunders, entitled "My Pets" is duly received.

I thank you for your kindness in sending me this beautiful book, and I sincerely hope that it will achieve the wide spread popularity and success which its merits from every point of view demand. It is well written, truthful, and finely illustrated. It is an excellent specimen of the bookmakers art, and convey many lessons which are needed in American homes throughout the country.

You can rest assured that I will do everything possible to promote the sale of Miss Saunders' new book. I appreciate your good will and kindly interest and you can always command our help in any way possible. We hope before very long to have something in the shape of a national humane magazine. In that event we should be able to help the sale of such works as these by book notices in such a magazine.

Hoping this will find you quite well, I am, with cordial best wishes,

Sincerely yours,

[words missing]

President.

Dictated

M.E.W.

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From: Marshall Saunders, Halifax, NS

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 16 September 1908

*Handwritten:*

Dear Mr. Roe,

Yr letter of the 11th was recd and your sending a copy of My Pets to Dr. Stillman was an excellent thing. He is appreciative of all humane work and has opportunities to advertise.

Yesterday I went to the Customs for the books. You can imagine how eager I was to handle it and drawing up the horse in a secluded part of the Park my mother and I looked over it. Scanning it out-of-doors seemed to accentuate what I wished to put in it – a love for Mother Nature and all her works. I have been ably <...> by those who have had to do with the make-up of the book and I can assure you I am charmed with it. It seems the most “alive” book I have written and when I came home I went into the aviary and felt like telling the birds all abt it. The illustrations are <...> full page and others. There is real art in Mr. Copeland’s work. He gets the birds’ spirit and puts it in the face. The expression in the owl’s eye p. 22 is exact – also the look in the terriers’ faces as they chase the rats p. 83. The end papers are very good – I don’t know who designed them. Altogether I am sure the Society will be greatly complimented in the appearance of this book.

I have read it thro and notice only 1 or 2 slight errors. <...> on page 18 line 28 I intended to be <...> Beautiful wild beauties, p. 35 line 8 I find in the original MS reads beautiful wild [?] birds. Page 50 line 25 wd read better Some [?] of <...> a few of her flight feathers had to be pulled out as original – one feather wd not make much difference in flight. Page 174 line 17 shd read <...> <...> <...> <...>. The quotation on title page shd be in marks. I was <...> after B. Joe came out by being reprimanded by some newspaper for publishing a lot [?] of <...> in it without quotation marks. The paper said that the lines were by one <...> Mr. <...> and Miss S. had taken the credit of them.

The record for pets is a most original idea and one that I prophesy will take with boys and girls. There are 3 persons to whom I wish you wd send copies of My Pets and charge to my acct. They are Prof. Clarence King Moore, University of Rochester, Rochester, NY, Ernest A. Watts, Curator Sonnenberg Aviary, Cauaudaiqua, NY and Ralph Waldo, <...>

<...> Laundry, New York.

Now I wish you wd send one fr yourself to Mr. Geo. T. Angell, Presdt. Am. Humane Edn S'ty, 29 <...> St., Boston. He like recognition from publishing firms and I wish you wd ask him if he is not able to read it himself if he will get one of his officers to do it and let you know what he thinks of it.

Another person to whom I wish you wd send a copy fr yourself also asking an opinion is Mrs. S. J. Eddy, Bristol Ferry, R. I. She is a well-known humane worker and publishes a paper of her own. She is a great critic and I prophesy that she will have <...> to say to us abt picturing dogs chasing rats. However I wd like her to take an interest in the book.

Another person to whom I wish you would send a copy and ask for an opinion is Clarence Carroll, Supt of Schools, Girton Pl, Rochester NY.

I thank you cordially for sending so many copies of the book and hoping that it is going to do us all great credit, I am,

Yrs truly,

M.S.

Ps. The circulars of My Pets arrived this morn. Thank you very much for them. I shall not see many reviews of the book up here in NS. If convenient you might let me see any you get. I cd return them. I think the plain homely title of My Pets is the best we cd have had.

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Indecipherable: letter of 18 September 1908 from R.R. McLeod to Marshall Saunders

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From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 21 September 1908

*Typescript:*

Dear Miss Saunders:

I have your letter of the 16th inst. acknowledging receipt of a copy of "My Pets."

I am delighted to know that you are so well pleased with it. Like yourself, I believe that it is a very much "alive" book. It will, without any question in my mind, appeal very strongly to the children. You tell the story of your pets in a direct and simple way that is bound to win the little folks. A gentleman told me today that his daughter, who is a kindergarten teacher, read the book half through last night and said that the stories about your different pets were just what she wanted to tell her children. This is the quality that will make the book sell, just as "Beautiful Joe" sold.

The first review came in this morning. It was from the New York "Sun," and I am glad to day was favourable. I quote it as follows:

[rest of letter missing].

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From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 23 September 1908

*Typescript:*

Dear Miss Saunders:

I enclose herewith, copies of letters which I have written with books sent to the persons whose addresses you have given me. I hope that they will meet with your approval.

Very truly yours,

Charles M. Roe

CMR-ES

Business Manager.

Copy. 23 September 1908

The following letter was sent to the addresses given below:

Prof. Clarence King Moore

Mr. Ernest A. Watts

Mr. Ralph Waldo Trine

At the request of Miss Marshall Saunders, author of "My Pets," I am sending you under separate cover a copy of this book, which we have just issued. I hope it will reach you safely. We trust that you will be pleased with its contents and appearance.

Very truly yours,

CMR-ES

Business Manager.

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Copy.

From: Charles M. Roe, American Baptist Publication Society

To: George T. Angell

Date: 23 September 1908

*Typescript:*

My dear Mr. Angell:

A copy of Miss Marshall Saunders' new book "My Pets" was mailed to you

personally a few days ago. I hope that it was put directly into your hands, as I wish very much to have you see it and look it over. I know that you are a very busy man, and I would not ask this favor of you if I did not think that you would be glad to have your attention called to such a book as "My Pets."

I trust that the book will meet with your approval. With best wishes, I am,

Very truly yours,

CMR-ES

Business Manager.

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Copy.

From: Charles M. Roe, American Baptist Publication Society

To: Clarence Carroll, Rochester, NY

Date: 23 September 1908

*Typescript:*

Dear Sir:

At the suggestion of Miss Marshall Saunders, I am sending you under separate cover, a copy of her new book, "My Pets," which has just come from our press. I hope that it will reach you safely.

I am writing you this personal letter in reference to the book, because I believe that it is a publication in whose circulation you will be glad to interest yourself. Personally, I am very much interested in the subject of humane treatment of animals, and am always glad to lend my influence to furthering this cause.

I trust that the book will commend itself to you both as to its subject matter and its mechanical make-up.

Very truly yours,

CMR-ES

Business Manager.

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Copy.

From: Charles M. Roe, American Baptist Publication Society

To: S.J. Eddy, Bristol Ferry, R.I.

Date: 23 September 1908

*Typescript:*

Dear Madam:

At the suggestion of Miss Marshall Saunders, I take pleasure in sending you under separate cover, a complimentary copy of her new book "My Pets." I hope that it will reach you safely.

I shall esteem it a great favor if you will look it over and let us have your opinion of it. We believe that this book will be of service in the cause of humanity to animals, and we should like to secure for it, the endorsement of all those who are interested in this subject.

Appreciating anything that you can do to further its circulation, I am, with best wishes,

Very truly yours,

CMR-ES

Business Manager.

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From: Marshall Saunders, Halifax, NS

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 26 September 1908

*Handwritten:*

Dear Mr. Roe,

Yr letter of the 21st was recd. Thank you for the review from the Sun. I will return every notice you send. What you say abt the kindergarten teacher interests me very much as I am assured by teachers that they are in almost constant need of new stories for children abt pet [?] creatures. If we can get the schools to take up My Pets its success will be assured.

Will you send an adv. Copy of My Pets to Eugene [?] Glass [?] <...> <...> <...> <...>, Battle Creek, Mich. I will write him to-day and ask him to send you a review .

Here is another thing I wish you wd have the kindness to do. You will remember that you approved of my mention of California in the book. I wd like you to send a copy of My Pets to Mr. William Reid, Principal, Belmont School, Belmont Cal. and tell him to please see pp 11 and 262 where Miss Saunders has made mention of his school. Ask him to tell you what he thinks of the book for you wd like to put his opinion in a circular. He has a large [?] and fashionable school and is known in the East for he is a Harvard man and sends to his old University for the most of his teachers. His son is Bill Reid and was a few years ago the well known Harvard foot ball coach. He as I say in the book protects the birds on his grounds and he ought to say something for them. With kind regards,

Yrs truly,

M.S.

Ps Please send a circular of My Pets to Miss Shebbeare, 5 <...> <...>, Rochester.

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From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 30 September 1908

*Typescript:*

Dear Miss Saunders:

I have your letter of the 26th inst. returning the review from "The Sun." You might have kept this, as I had copied it from a clipping which we had in our files. Hereafter, however, I will send you the original clippings, which will save us the trouble of copying.

I take pleasure in sending, as you suggest, complimentary copies of "My Pets" to Eugene Glass, Battle Creek, Michigan, and Mr. William Reid, Belmont, Cal. I am glad to know about Mr. Reid. I am sure that it was a good thing for you to have mentioned his school in the book. No doubt he will be glad to interest himself in promoting its circulation in California. I have sent a circular of "My Pets" to Miss Shebbeare, Rochester, N.Y.

I wish that you were here and could see the beautiful window which we have of our book in our store. It is attracting a good deal of attention and calling forth many commendatory remarks. The book is selling very well with us in our Retail Department. Our new retail store is one of the handsomest, if not the handsomest, in the country. I wish that you could have been here yesterday at the formal Opening of the new building. The store looked very handsome, and one of its best features was the window of "My Pets" to which I have already referred. I trust that you received a copy of the Souvenir book which we issued for that occasion. Awaiting your further comments, I am,

Faithfully yours,

Charles M. Roe

Business Manager.

CMR-ES

From: Marshall Saunders, Halifax, NS

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 2 October 1908

*Handwritten:*

Yr letters of Sep 23 and 30 were recd. Thank you very much for sending copies of the letters you wrote to persons I mentioned. They were well-worded, and ought to bring good results. I have heard that my brother-in-law <...> <...> of Rochester is much pleased with his copy. Mr Carroll the school Supt. is going to read his with his wife. He will probably send you his opinion later [?]. I have not heard fr Mr Angell or Mrs. Eddy.

I was delighted to receive the souvenir book and went over it at once. It was a pleasure to find your picture there as I have never seen you. Poor Dr. Griffith – he was the first one to write me. The book takes me back to my first dealings with the Society. Col. Banes and Mr. Strien have gone – what changes time brings. Dr. Rowland's pictures are good but I don't think Dr. Jones looks like him – What a <...> and extensive work the S'ty has done.

I believe it wd be a good thing for you to send a copy of My Pets to Arthur S. Pier, Editorial Rooms, The Youth's Companion, Boston. I am writing a story for his paper and Mr. L.C. Page. <...> <...> <...> <...>. The Companion used to offer some of my books as prizes. Mr. Page wrote me abt yr fine window display. <...> I shd like to have been there at the opening of the new <...>. I am naturally much pleased that the book is selling well. Wd it not be a good thing to send a copy of My Pets to Frank Chapman co The MacMillan Co. <...> Pa and ask for his opinion, stating that I am a member of the Audobon S'ty and an interested [?], reader of his paper.

Yrs very truly,

M. Saunders

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From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 7 October 1908

*Typescript:*

Dear Miss Saunders:

I have your favor of the 3rd inst. enclosing clipping from "The Philadelphia Inquirer." We will endeavor to set "The Inquirer's" reviewers right with regard to the author of "My Pets." I am glad that you received a copy of the Souvenir Book and found it interesting. As you say, many changes have taken place in the Society since you first came in touch with it. Dr. Griffith was a great man, and the Society has never been the same since his death. My connection with the organization dates from his time. I knew him very well, and admired him.

I have sent a copy of "My Pets" to Arthur S. Pier, Editorial Rooms, "Youth's Companion," as you suggest. I hope that he will give it consideration. I am writing him in reference to it. I had already mailed a copy to Mr. Chapman, Editor of "Bird Lore," at Harrisburg. I am writing him personally in reference to it. I hope that he can give it a good review in the Book Department of the magazine.

Every review so far has been favourable except two, one in "Public Opinion," which took serious exception to the idea of keeping birds in captivity and then letting them go, unprepared to fight their way in the world. The other was "The and Messenger," one of our own papers published in Cincinnati, whose editor is a crusty old gentleman who takes delight in finding flaws in everything and everybody that he can. He thought that the book was very badly padded, and that if he had published it, he would have made an entirely different type page and issued it in half its present size. What he does not know about the publishing business and making of books is not worth knowing. To get an idea of his artistic ability and sense of the fitness of things, it is only necessary to look at a copy of his paper. No doubt you are acquainted with it. With best wishes, I am

Faithfully yours,

Charles M. Roe

CMR-ES

Business Manager.

From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: October 10 1908

*Typescript:*

Dear Miss Saunders:-

I have your note of the 7th instant enclosing a very interesting letter to you from your friend, R.R. McLeod. I was pleased to have the reading of this communication, coming as it does from one "who knows."

I have made a copy of it, and will no doubt be able to use parts of it for advertising purposes later on. With best wishes, I am,

Very truly yours,

Charles M. Roe

CMR-MMC.

Business Manager.

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From: Marshall Saunders, Halifax, NS

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 12 October 1908

*Handwritten:*

Dear Mr. Roe,

Yr letter of Oct 7 was recd. Thank you for copies of letters to Mr. Pier and Mr. Chapman. They were both good. I did not see the review of *My Pets in Public Opinion*. By the way I thot that had been combined with the <...> Digest. I sent you the unfavourable review in the Post of N.Y. I thot I had made my position clear in the book with regard to freeing birds but if a <...> paper has this <...> perhaps I have not been explicit enough. My idea is that in general birds confined in an aviary shd not be allowed their freedom but I make exceptions. For example <...> native birds trapped say this summer and put in cages. I get them <...> <...> for a yr then let them go. I claim that they will go right back to their old habits. In the book I speak of freeing quite a number of such birds. I had not a doubt that they wd get on well. My birds have a lot of space. I had watched them fly and fight other birds. In my opinion it was wrong to keep them. I only let a few foreign birds fly away. One <...> escaped. I let the other one go immediately after to bear him company. Both these birds had flown to Nova Scotia, probably fr Florida or Georgia. It was not unreasonable to suppose that after a quiet summer by the <...> in my <...> they wd migrate. A <...> Auk and an European <...> I also let free. The former was unhappy in captivity. The was a great friend of a purple finch and I think wd follow him in his migration. It is a very common thing to bring birds fr Europe and liberate them in this country. In *My Pets* I state that I kept my old robin <...>. She had been a captive so long that I wd not let her free. <...> and <...> the 2 other robins I mention are also in my possession. In the book I spoke of giving them their freedom but when I came home this summer I found that they wd not eat worms except a tiny one occasionally. Naturally I wd not let them go for they wd probably have starved.

I am telling you all this [for I want you to know my position] for you can not be expected to remember every detail in the book, and I want you to be informed so as to defend my position. I don't mind sensible criticism but what disturbed me abt the Post review was that the reviewer wd glance over that book without <...> <...> that I am devoted to birds and

wd not do anything cruel. To <...><...> birds to an aviary life and then put them out of it as he says I do wd be an unpardonable thing.

I an assured [?] abt the editor of "The Journal of Messenger." That matter of <...> is very curious. It is easy to read a book and say that it cd have been comprised in half the pages. So it cd but packed information is not everything. There is the style, the life of a narrative. Often condensing takes the heart out of a story. One must let an author ramble in pretty much his own way or one often spoils what he has to say. However you know this as well we I do. I am talking at critics thro' you but I know you will be patient under the infliction for you have taken such a kindly interest in this story for birds, and believe me,

Always truly yrs,

M. Saunders

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From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 13 October 1908

*Typescript:*

Dear Miss Saunders:

I enclose herewith, a letter just received from Mr. Frank Chapman in response to my request that if possible, he give "My Pets" a review in "Bird Lore." I also enclose a copy of my reply.

If you have anything further to say in response to Mr. Chapman's letter, I would suggest that you write to him personally. I am glad to note that he is not prejudiced against the book. I have no doubt that he will be glad to say a good word for "My Pets" in the review columns of "Bird Lore."

Very truly yours,

Charles M. Roe

Business Manager.

CMR-ES

From: Frank M.Chapman, New York City

To: Charles M. Roe, American Baptist Publication Society, Philaelpia

Date: 12 October 1908

*Typescript:*

My dear Mr. Roe:-

I am in receipt of your letter of October 7, and also of Miss Saunders` book. I will take pleasure in reviewing this book in Bird-Lore, but the subject of pet birds is one I find much difficulty if treating, since so many of Bird-Lore`s readers are opposed to keeping birds in captivity under any conditions; a view which I just say I do not agree with.

Yours very truly,

Frank M. Chapman

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Copy.

From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Frank M. Chapman, New York City

Date: 13 October 1908

*Typescript:*

My dear Mr. Chapman:

I have your very kind letter of the 12th inst. in reference to Miss Saunders' book "My Pets," and note the objections which some of the readers of "Bird Lore" have to the keeping of birds in confinement.

Miss Saunders' book has been hastily criticised by some of the New York journals on this score. You will be interested, I am sure, to read her reply to this criticism, a copy of which I enclose. You may be able to use some parts of this reply in your review of the book. Thanking you for your kind interest, I am

Faithfully yours,

CMR-ES

Business Manager.

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From: Marshall Saunders, Halifax, NS

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 16 October 1908

*Handwritten:*

Dear Mr. Roe,

Thank you for yr letters of Oct 10 and 13. I was extremely interested in Mr. Chapman's note and will <...> what I say to him.

I have marked a bit in Mr. Carroll's letter which you may wish to use. Mr. Glass, Ed. The <...> Fancier says he will review My Pets in his next issue. He says if you send a copy to Mr. F.J. Skinner of <...> and Fancy, 14 Church St, New York City he will likely give you a notice in his weekly paper.

Yrs most truly,

M. Saunders.

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From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 16 October 1908

*Typescript:*

Dear Miss Saunders:

I have your letter of the 12th inst., and am glad that you are pleased with my communications to Mr. Pier and Mr. Chapman. You will have received Mr. Chapman's reply ere this.

The review in "Public Opinion" or "The Literary Digest" was the same as that in "The Post." I suppose it was written by the same reviewer.

I am glad to have your further explanation of the question raised by "The Post" reviewer. I shall use this material for a note in our next "Literary Notes," which is sent out to the press generally. A little later on, after "My Pets" has attained a good big circulation, I shall take pleasure in writing to the Editor of "The Journal and the Messenger" and call his attention to the success of the book in spite of the grave mistakes made in its manufacture, according to his review.

Very truly yours,

Charles M. Roe

Business Manager.

CMR-ES

From: Guy Richardson, American Humane Education Society

To: Marshall Saunders, Halifax, NS

Date: 3 November 1908

*Typescript:*

My dear Miss Saunders:-

Your letter of October 30 came to hand this morning. I was very glad to hear again from you. The happy event to which you so kindly refer has not yet occurred, but it is not my fault. I had hoped to be able to be married this month, but Miss Jaynes does not think she can be ready for two or three months yet, perhaps, and of course I bow to the inevitable, happy in the prospects that are so bright.

I find through the Educational Publishing Co., of 50 Bromfield Street, Boston, that the addresses of Miss Annie J. Chase is 14 McKinley Avenue, Beverly, Mass., where I hope you may have no trouble in reaching her.

Yes, I expect to go to New Orleans, sailing from New York with Dr. Stillman and party, direct to New Orleans November 11. We reach that city November 16, so as you see it is quite a sail, which I expect will be very enjoyable as I am very fond of sea travel. We all return by rail, however, to save time. It was quite a surprise when they decided to send me, though Dr. Stillman had urged it for some time. I wish you were to be with us, and hope for a profitable as well as pleasant time. With best wishes,

Yours, cordially,

Guy Richardson.

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From: Marshall Saunders, Halifax, NS

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 19 November 1908

*Handwritten:*

Dear Mr. Roe,

Yr letter of Oct 16 was recd. I am quite assured at your resolve with regard to the Editor of The Journal and Messenger.

I enclose a circular abt a man who is giving me much valuable information with regard to cage [?] bird trapping. It occurs to me that it wd be a good thing for you to send him a copy of My Pets and ask for his opinion. He knows a great deal abt birds and I fancy belongs to yr Ornithologist's Union.

Yrs very truly,

M.S.

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From: Marshall Saunders, Halifax, NS

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 28 December 1908

*Handwritten:*

Dear Mr. Roe,

I recd the enclosed and think it wd be a good thing to send a copy of My Pets for review to Mr. Fraser. He will probably give it a good notice in his papers. Will you please send one copy of The House [?] of Armour [?] to Mrs. Alfred Chapman, <...> N.S. and charge it to my acct. Will you also send a copy of My Pets to the Right Hon. Sir C. Tupper, <...> <...>, Kent Eng. He is an old family friend and has asked for a copy. I think he did what he could to help B. Joe along in Eng. I know he gave a copy to the <...>. Charge this too to my acct, and hoping that you will have the best and <...> New Year, I am,

Yrs truly,

M.S.

From: Charles M. Roe, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 31 December 1908

*Typescript:*

Dear Miss Saunders:

I have your letter of the 28th inst. today, and take great pleasure in sending a review copy of "My Pets" to Mr. Fraser, whose letter you enclose, and which I return herewith. I am glad to know that he is interested, and I have no doubt that his review will secure many purchasers for the book.

I have sent the other books which you have ordered, and enclose a bill herewith.

You will be glad to hear that "My Pets" had a very good sale during the Holidays.

This will be my last letter to you in the capacity of Business Manager of the Society. I leave this evening for Battle Creek, Mich., where I am to take up the work of the Publishing and Printing Department of The Sanitarium. I shall be associated there with Dr. Kellog, the head of The Sanitarium, in the great work which he is doing in preaching the Gospel of Good

Health to his fellows. I am sorry that I shall not have the pleasure of continuing to correspond with you in regard to your books. It has been a satisfaction to me to be able to be of service to you in this connection. I trust that I may have the pleasure of hearing from you now and then in my new home. My address will be 165 Washington Av.

Trusting that you have had a Merry Christmas, and wishing you a New Year of happiness and prosperity, I am

Faithfully yours,

Charles M. Roe

CMR-ES

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*Nineteen hundred and nine*

From: Marshall Saunders, Halifax, NS

To: A.J. Rowland, American Baptist Publication Society, Philadelphia

Date: 4 January 1909

*Handwritten:*

Dear Dr. Rowland,

I have heard fr Mr. Roe that he is abt to leave Phila. for Battle Creek. I am very much surprised and very sorry. I was just abt to write him with regard to a Band of Mercy leaflet that he got to me to write to help the sale of My Pets. He sent me the proof but I have not seen the pamphlet. I hear fr Mr. Angell in Boston that he got one [?]. If not too much trouble wd you kindly have some copies sent to me c/o The Am. H. Edn. S'ty, 19 Milk St, Boston as I am abt <...> Hx. for a visit to Massachusetts. With best wishes for the New Year,

Yrs very truly,

M. Saunders

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From: Marshall Saunders, Halifax, NS

To: Charles M. Roe, American Baptist Publication Society, Philadelphia

Date: 4 January 1909

*Handwritten:*

Dear Mr. Roe,

Yr letter this morn gave me quite a shock – I am not at all reconciled to you leaving Phila. and I absolutely refuse to allow you to lose interest in my books. I shall write you once in a while and demand advice and interest.

However if you must leave Phila. I am sure you are going to a very nice place. I have heard what a <...> institution that Battle Creek Sanitarium is, and it is possible that in the course of my travels take my Mother who is not very strong there – I shd like to see too Mr. and Mrs. Eugene Glass. Mr. Glass is the Editor of The <...> <...> published in Battle Creek and I have had nice letters fr him and his wife.

I am really quite upset abt this sudden news and am wondering who is going to take your place – It can't be anyone who will be more sincerely interested in humane literature and you belong to bird societies too and I am getting more and more fascinated with birds and want to live in a bird reservation [?]. I am just going to Boston and am going to look into the <...> of bird reservations [?].

Yours most disapprovingly and disappointedly,  
M.S.

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From: A.J. Rowland, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Boston, Mass

Date: 8 January 1909

*Typescript:*

Dear Madam:

I have your favor of January 4, and will send at once 50 copies of the circular or pamphlet, proof of which was sent you, and which we have prepared to help the sale of "My Pets." If you need any more copies, kindly let us know, and we will send them to you.

Mr. Roe had a very flattering offer from Battle Creek, Mich., and to our very great regret accepted it and left us the last day of the old year. His duties fall, for the present, upon myself. I shall be very glad indeed to hear from you frequently, and to have any suggestions from you with reference to your books. I thank you for the review you enclose. We shall be glad to use it in any further circulars we may make for "My Pets."

Very truly yours,

A.J.R/

A.J. Rowland

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From: Charles M. Roe, Battle Creek, Mich.

To: Marshall Saunders

Date: 11 January 1909

*Handwritten:*

Dear Miss Saunders,

Please pardon the use of this paper – my personal paper ran out before leaving Phila., and the new lot has not been received yet. Your extremely kind letter of the 4th inst. was most acceptable and the charming picture which came later is altogether delightful. What an exceedingly bright looking dog that is. How long have you had him? Tell him for me that there is no danger of Mr. Roe's forgetting the great world of Animals. I love them all and it is a cheerful thought to think that they have such a staunch friend in you. Dr. Kellog to whom I showed the picture was greatly take with it. He instructs me to tell you that you and your Mother will receive a warm welcome here. I do hope you will come for I know you will enjoy the experience and I'm quite certain that the diet and treatments will greatly benefit your Mother. Mrs. Roe and out three children Charlie 10, <...> 6 and Elizabeth 14 mos. are all staying in The Sanitarium while our house across the street is being settled. Already I am becoming very much absorbed in the new work. There is much to do in organizing my departments as there was at Phila. By no means shall I lose interest in your books. Dr. Kellog has a copy of My Pets. He is reading chapters of it to his children every evening. They are all delighted with it. It will be a satisfaction that you feel perfectly free [?] to call upon me whenever I can be of any service whatever in connection with your literary work. We have a magazine here "Good Health." I have the oversight of it among other things. It may be that you can let us have something good for its pages. An illustrated article . I will send you a sample copy. In addition to having charge of The Good Health Co. I have the oversight of the Battle Creek <...> of Health, The Modern Medicine Pub. Co., The Modern Medicine Co. and The Kellog Press, a printing house. I a very much interested to hear of your growing interests in birds. It is a great regret that I have not more time to study them. They tell me that there is a good Nature Club here – Shall hope to join it. Hearing a black capped Nuthatch today talking in that strong voice of his recalled younger days when I first identified him. The Blue Jays <...> in the leafless oaks remind me that I am once more in the West [?].

Begging to again express my great appreciation of your very cordial letter I am,

Very faithfully yours,

Charles M. Roe

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From : Marshall Saunders, Boston, Mass

To: A.J. Rowland, American Baptist Publication Society, Philadelphia

Date: 13 January 1909

*Handwritten:*

Dear Dr. Rowland,

Thanks for yr letter of the 8th and the circulars. I am much pleased with them and know I can make good use of them. In passing thro St. John [sic] N.B. I persuaded the pastor of the <...> Bap. Ch to start Band of Mercy work in connection with Temperance work in this S. School.

I was glad to hear more particulars abt Mr. Roe's departure. You will with yr experience fill the place most successfully but I fear that the work with yr present duties will be most arduous. However I find that the busiest people [?] are <...> who can always do a little more.

My Mother who is an enthusiastic WCTU woman [?] is with me and we are staying <...> Ford [?] Hall where some of the leading WCTU workers are abt to assemble. If you will send me a copy of My Pets I will give it to Miss Anna Gordon and ask her opinion. You may remember that we had a notice fr her <...> for B. Joe. I hear praise in <...> for the way in wh My Pets is got up and believe me,

Very sincerely yrs,

M. Saunders

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From: A.J. Rowland, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Boston, Mass

Date: 14 January 1909

*Typescript:*

Dear Madam:

I have your favor of January 13. We will send you at once copy of "My Pets" for Miss Anna Gordon, and will also send another copy to Dr. Hay, Superintendent of Education, St. John, N.S. I will also see that 50 copies of the new "Beautiful Joe" circular are sent to you. I am sure that we are glad to know that you are doing your best in every way to promote the circulation of "My Pets," especially through the Band of Mercy work. I a quite busy here since Mr. Roe's departure, but we will continue to do our utmost to call the attention of the public to "My Pets."

Very truly yours,

A.J.R.

A.J. Rowland

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From: H.V. Meyer, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Boston, Mass

Date: 16 January 1909

*Typescript:*

Dear Miss Saunders:-

I have your note of yesterday and am sorry that I forgot to give you the circulars asked for. I have sent these to you this morning.

It also gives me great pleasure to send a copy of "My Pets" to the Boston Public Library, telling them that it was a gift.

This is one of the points of interest that as yet I have not had the chance of seeing but I mean to go there sometime in the future and try to get acquainted with some of the officials.

I shall be glad to call on Mr. Page. I remember him visiting our store in Philadelphia several times on behalf of their publications.

Before fully deciding to go up to Halifax, there are one or two points that I would like to discuss with you sometime that you happen into the store.

I am glad to report that from my efforts among the book people in this city during this present week, I find that they all have "My Pets" on sale at the present time. With best wishes, I am,

Very truly yours,

H.V. Meyers

M/C

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From: Marshall Saunders, Boston, Mass

To: A.J. Rowland, American Baptist Publication Society, Philadelphia

Date: 16 January 1909

*Handwritten:*

Dear Dr. Rowland,

Your letter of the 14th was recd, also the book and circulars. Thank you for all three – Mrs. Gordon will be here next week also Mrs. Stevens and other temperance leaders. I will ask Mrs. Gordon for a written opinion to be sent to you.

I recd a great shock on coming here in learning that Mr. Springer had passed away. For years I have been accustomed to drop into the <...> rooms here and always found him the same genial, agreeable man – It was with a sad heart that I finally called but I could not help being most favorably impressed by the earnest kindly young man who has taken his place – He spoke with great appreciation and interest of you and the work in Philadelphia and I think he finds a wide <...> opening up before him here. I may be mistaken but my impression is that the Pub S'ty has a splendid chance in this State – especially its humane literature. No State is as up-to-date in a humane way as Massachusetts. This is owing to Mr. Angell and his 2 powerful <...>. For years they have been advertising my humane books that appealed to them – I advised Mr. <...> to call on the new secretary of the Mass. <...> and he was glad to do so. The Maritime provinces [?] are also open to the <...> more thoughtfully [?] by the Pub S'ty. The trip up there is not expensive – I believe Mr. Meyer cd find openings and make friends not only for my books but for many other of the S'ty's publications. Many book <...> do not send representative there but I think it would be worth while.

Most sincerely yrs,

M. Saunders

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From: A.J. Rowland, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Boston, Mass

Date: 20 January 1909

*Typescript:*

Dear Madam:

I have your favor of January 16, and am glad to know that the books asked for by you have been received. I am glad also that you are pleased with our new Boston Manager. Mr. Springer's death was a great loss to us. He died, as you doubtless know, after a very short illness, and his death was a great shock to us. Mr. Meyer is an excellent man to be his successor, and is taking hold of things with great vigor. I am sure that he will follow out any suggestions that you may make promptly and earnestly. We have an arrangement with the Standard Publishing Company of Toronto, Canada, which makes our work in the Maritime Provinces a little difficult, as we are expected to throw our trade as far as possible to the Standard Company. Mr. Meyer is, however, under instructions to respond to calls and orders from the Maritime Provinces, though on account of recent denominational movements in Canada, we have to be a little careful in our dealings with Baptists in Eastern Canada. Thanking you for your interest, and with very best wishes, I am,

Very truly yours,

A.J.R.

A.J. Rowland

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From: Marshall Saunders, Boston, Mass

To: A.J. Rowland, American Baptist Publication Society, Philadelphia

Date: 23 January 1909

*Handwritten:*

Dear Dr. Rowland,

Yr letter of the 20th was recd. I presented the copy of My Pets you sent to Miss A. Gordon and Mrs. Stevens – told them it was fr you – the head of the Pub S'ty – and you wd be glad to have their opinion of it. They seemed very much pleased and you will probably hear fr them. I was asked to address one of their meetings held [?] in Pilgrim House [?]. I am a member of the WCTU. I told Mr. Meyer you had been kind enough to send a book for the leaders of the organization but there was another leader here – Anna Gordon's sister Elizabeth – acting presat. of the WCTU of Mass. [?] in the place of <...> <...> <...> who is going round the world. This Miss E. Gordon has been most kind in introducing me as the author of B. Joe so Mr. Meyer said he wd call on her at temperance headquarters at 14 <...> St. and give her a copy of My Pets. It is a good thing for him to get acquainted with the leading people here. He is also going to call on Mr. <...> <...> who has been helpful in my good work. We are starting a new dept. in the American Humane Assn. – a federation of all the humane <...> on the continent. I will enclose a leaflet and you will see how the Presat. advertises yr books. I am sure he will let you have any copies if you write them. The leaflets are sent all over the Union. I hope you are not working too hard and believe me,

Yrs most truly,

M. Saunders

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From: A.J. Rowland, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Boston, Mass

Date: 25 January 1909

*Typescript:*

Dear Madam:

I have your favor of January 23, with enclosure, and am glad to know that Miss Gordon and Mts. [sic] Stevens will send us a review of "My Pets," and that you have been so favorably received at headquarters. We have instructed Mr. Meyer to cooperate with you as far as possible in the pushing of the book.

Very truly yours,

A.J.R.

A.J. Rowland

Ps. I have read your article for the American Humane Association with great interest. <...>

<...> <...> <...>.

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From: H.V. Meyer, American Baptist Publication Society, Philadelphia

To: E.M. Saunders, Halifax, NS

Date: 9 February 1909

*Typescript:*

Dear Sir:-

I am deeply indebted to you for your kind favor of the 6th and to your daughter for her kindly interest in the affairs of the Publication Society. I had explained to her that I was anxious to secure more trade from the Maritime Provinces and to this end was planning to visit among the book people there.

Your letter gives me such full information that I can readily see a trip through the Provinces would be beneficial to our business interests. When I do so I will be most happy to call upon you and thank you in person for your kindness.

Very truly yours

H.V. Meyers

Manager

M/C

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From: H.V. Meyer, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Boston, Mass

Date: 9 February 1909

*Typescript:*

Dear Miss Saunders:-

I have your favor of the 7th and note your requests. I have been so busy during the past week that I have not had a chance to get in the visits I promised you I would make but I have them all on memorandum and expect shortly to do so.

I am asking Dr. Rowland for three copies of "My Pets" to be charged to the review account for the three names you give me in your letter today. I am afraid that I have reached the limit of gift copies from the stock here at this Branch and any other requests you have, I will ask Dr. Rowland to send. Any copies that I give come off the profits of the Branch but any that he gives are charged to the review account. I think he will be willing to grant the request.

Very truly yours,

H.V. Meyer

Manager

M/C

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From: H.V. Meyer, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Boston, Mass

Date: 12 February 1909

*Typescript:*

Dear Miss Saunders:-

I have word from Dr. Rowland this morning that he has sent review copies of "My Pets" to the parties suggested in your letter several days ago.

You will be interested to learn that instead of appointing a business manager to succeed Mr. Roe, the Board at a recent meeting elected an assistant secretary, Rev. Howard Wayne Smith of Philadelphia. Dr. Rowland will look after the business affairs of the Society and Mr. Smith will assist him in every way possible.

Very truly yours,

H. V. Meyer

Manager

M/C

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From: H.V. Meyer, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, New York, N.Y.

Date: 17 February 1909

*Typescript:*

Dear Miss Saunders,

From the current issue of the Publishers Weekly I quote you as follows:-

“A year ago the pupils of the grammar grades in the schools of New York City were asked by the Board of Education to write a short review of their favorite books in the class library, and these reviews, numbering several thousand, written without nay knowledge on the pupils part of the use to be made of their opinions, were quoted and tabulated in the Bureau of Libraries and the following list was made.”

I am glad to tell you that “Beautiful Joe” is mentioned in the list. I thought you would be interested in knowing this, which shows that the children of New York City appreciate that very good book.

Very truly yours,

H.V. Meyer

Manager

M/C

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From: H.V. Meyer, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Rochester, NY

Date: 9 March 1909

*Typescript:*

Dear Miss Saunders:-

I received your card from New York several days ago. I am glad to have the address you send, for there might be times when I would want to correspond with you regarding book matters.

I hope you had a good time in New York, and that you found things in Philadelphia running nicely.

I wish you could have seen the great window display Philadelphia made last Fall of your book "My Pets." The original illustrations were used which made the display effective, and a great many people stopped to look at it. With very kind regards to your mother, I am,

Yours very truly,

H.V. Meyer

Manager.

M/C

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From: H.V. Meyer, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 1 April 1909

*Typescript:*

Dear Miss Saunders:-

I want to thank you for your kind letter of the 29th ult., which I received on Tuesday. I have not been able to see Mr. Forbush as yet. Monday is a very busy day and I have not found time to call on him.

Dr. Rowland was in Boston all day Tuesday and decided on the Ashburton Place property. The contract is signed and we will take up quarters there the first of September of this year. When you come back to the States next winter, we will welcome you in our new home. With best wishes, I am,

Very truly yours,

H.V. Meyer

Manager

M/C

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Indecipherable: Letter from O.S.M. [?] to Marshall Saunders

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From: Philip L. Jones, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 10 November 1909

*Typescript:*

My dear Miss Saunders:

I have your note in regard to illustrations for your book, "The Girl from Vermont." Let me say that we are proposing to illustrate from photographs, and these were furnished to me by the Playground Association of New York, with the understanding that if used they would be used in connection with your book, the purpose of which was explained to the Association. I selected eight pictures, I think the number is, and think they will work in very nicely in the volume as a whole. I have told the Secretary of the Association that we would give to it credit for the courtesy extended to us, and would also send them a copy of the book when it is brought out.

I do not know that I have answered your query as to any additional matter in regard to which I remember speaking in one of my earlier letters. I concluded not to attempt any such thing, for most likely it would not have been successful. I do think, however, as you indicate, that an appendix bearing a little more directly on the Playground and Summer School project would be an excellent thing. I would put it in somewhat different type, and not really include it as a part of the book, so that people could take it or leave it, as might appeal to them. I may say that the Playground Association sent to me quite an amount of matter in the way of circulars, etc., which I shall be very glad to forward to you for this purpose if you desire it.

Very truly yours,

P.L. Jones

P.L.J.

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From: Philip L. Jones, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 18 November 1909

*Typescript:*

My Dear Miss Saunders:

In reply to yours of November 12 in regard to your book, let me say that we shall be very glad indeed to have either you or Dr. Gulick furnish a brief appendix, giving a more detailed account of the Playground Association's work. It ought, however, to get into our hands very speedily, as the entire work is not only in type, but will in a very short time be in permanent form, that is the plates are now being made. We ought to have then any addition that is to be made to the letter press before that process is entirely completed.

Let me say also that in addition to the eight or ten reproductions of photographs which we are going to use in the book, I have made inquiries in regard to a colored frontispiece. If the cost is not too great, we will have a taking picture of the girl from Vermont as a sort of introduction to the book. I confidently expect to get this, and I think it will add to the volume's attractiveness. I am also seeking to have an attractive cover made, and I think, take it on the whole, we shall have a book at once comely in itself and useful in its contents. As always,

Yours,

Philip L. Jones

P.L.J.

---

From: Philip L. Jones, American Baptist Publication Society

To: Marshall Saunders, Orono, Maine

Date: 27 November 1909

*Typescript:*

My Dear Miss Saunders:

I have your note of the 24th, and am obeying your directions as to the new address. I am sorry you have felt compelled to retire even for a time, but hope that the new environment will prove recuperative, and that you will soon be in the enjoyment of your wonted degree of health.

The picture you sent is perfectly splendid, and it seems to me, and my sight they say is just as good as ever, that you have grown younger with the passing of years, rather than otherwise. We shall use it in circularizing the new book.

I have heard nothing as yet from the Playground Association, but I hope that they will furnish a little additional material bearing on that greatly needed work. If they do not, I think if I can find time, from the material sent to me some time ago, I can give a short appendix that may be helpful. With all good wishes, I am, as always,

Yours,

Philip L. Jones

P.L.J.

---

From: A.J. Rowland, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Orono, Maine

Date: 6 December 1909

*Typescript:*

My dear Miss Saunders:

I have your favor of December 3. We will send at once a copy of "My Pets" to Prof. Craig, as requested by you. I trust that it may not only give satisfaction to the students of the University of Maine, but that it will secure a wider circulation among the friends of the students.

I thank you for your good wishes. It is very difficult not to work too hard, especially at this season, when there is so much to do. Mrs. Rowland and I are hoping to get a little respite after the holiday season, but it is problematical whether we shall be able to do so. I sincerely trust that you will have a pleasant winter, and that not only yourself, but the members of your family will continue in good health. We all have very delightful memories of our visit last summer to Halifax and Nova Scotia. With very best wishes, I am, as ever,

Yours,

A.J. Rowland

A.J.R.

---

From: Philip L. Jones, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Orono, Maine

Date: 20 December 1909

*Typescript:*

My Dear Miss Saunders:

The photographs have come to hand, and we shall use one or both for circularizing the new book. Were it not that I am having a colored frontispiece for said book made, I should suggest our using one of them for such purpose. As it is, however, it may be just as well to use the photograph in the circular. I think they are very attractive, and will answer the purpose of the book better than the other which we had. With all the good wishes of the Christmas season, I am,

Very Sincerely Yours,

Philip L. Jones

P.L.J.

---

*Nineteen hundred and ten*

From: G.E.J. Parker, Playground Association of America

To: Marshall Saunders, Orono, Maine

Date: 17 March 1910

*Typescript:*

My dear Miss Saunders:-

Thank you for your letter of March 14th, enclosing \$2.00. This two dollars will cover a subscription to the "Playground" Magazine for the coming year.

We are changing the general form and style of the magazine, and combining with it the proceedings of the Congress. The subscription price, beginning with the April Number, will be a \$2.00 a year. There is no membership in the Association for less than \$5.00 a year.

I make this explanation so that you will understand.

We are sending the playground literature to Mrs. Eldena Packard and Mrs. Amy Chapin.

With every best wish, believe me

Very truly yours,

G.E.J. Parker

Financial Secretary.

---

From: Howard Wayne Smith [?], American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 11 May 1910

*Typescript:*

Dear Miss Saunders:

Dr. Rowland is at present attending the May meetings at Chicago. We are forwarding a copy of *The Girl from Vermont* to Owen R. Lovejoy, New York City.

We regret extremely that it is impossible to send copies of *Charles and his Lamb* to whom you wish it mailed. The book is entirely out of print.

Yours very truly,

R/C

A.J. Rowland, Secretary.

Per <...> Rowland

---

*Nineteen hundred and eleven*

From: A.J. Rowland, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 19 January 1911

*Typescript:*

My Dear Miss Saunders:

I have your favor of January 16, with enclosure. I will write to Mr. Richardson, giving him permission to translate and publish "Beautiful Joe" in the Bulgarian language. It will be necessary for me to do this, as we are the owners of the copyright. In your reply you can say that I have done this, and that you are happy to know that your book is likely to help the cause of better treatment of animals in the East. The copies of the translation when it is made, and the book is published, can be sent to you, and we shall be very glad indeed to have one copy forwarded to us.

I trust that you and the other members of your family are having a pleasant winter. Mrs. Rowland and myself have not been particularly well during the last few months, but are better just now. We keep in memory our pleasant visit with you last summer a year.

Very truly yours,

AJR-M

A.J. Rowland

---

From: William O. Stillman, American Humane Association

To: Marshall Saunders, Halifax, NS

Date: 21 January 1911

*Typescript:*

Dear Miss Saunders:-

I enclose herewith the certificate from our Treasurer formally acknowledging the receipt of your annual membership dues. I believe that the work to be accomplished by the Association in the coming year will fully justify your confidence and support. With best wishes, I am,

Faithfully yours,

W.O. Stillman

President.

---

From: <...> <...>, Vanderhoof-Gunn Co. Ltd., Winnipeg, Man

To: Marshall Saunders, Halifax, NS

Date: 1 March 1911

*Typescript:*

Dear Miss,

We have received your letter dated the 22nd instant enclosing \$1.50 for a year's subscription to Canada Monthly. Copies of the January and February issues and going forward by this mail, and a copy of the March issue will reach you in the course of a day or so.

Very truly yours,  
Vanderhoof-Gunn Co. Ltd.,  
<...> <...>

s.c.

Cir. Manager.

---

From: H.S. Braucher, Playground Association of America

To: Marshall Saunders, Halifax, NS

Date: 27 March 1911

*Typescript:*

My dear Miss Saunders:-

In reply to your letter of March 14th, may I take this opportunity to thank you personally for your express order for \$2.00 to pay for the subscription to the magazine, and for your generous words in regard to our work.

I have looked up the matter of your subscription and find in March 1910 you sent \$2.00 for a subscription to The Playground to be sent to Orono, Maine. The magazine has been sent there regularly [sic] and we have no record of your asking us to change the address. With best wishes, I am,

Sincerely yours,

H.S. Braucher

Secretary.

---

From: <...> <...>, Publishers Press Limited, Montreal

To: Marshall Saunders, Halifax, NS

Date: 15 May 1911

*Typescript:*

Dear Madam:-

I received your letter of May 5th, also cheque for \$50.00, which we have credited your account with.

We shall be glad to make arrangements with you for the Canadian edition of the next book you are getting out. Let me know what royalty you would suggest for each copy of the book sold in Canada.

Yours truly,

<...> <...>

Publishers Press, Limited

ME/R.

---

From: Marshall Saunders, Halifax, NS

To: Mr. Wiles

Date: 20 July 1911

*Handwritten:*

Dear Mr. Wiles,

Kindly send me 50 cts. worth of prepared mockingbird food as soon as possible and oblige [?],

Yrs truly,

Marshall Saunders

---

From: Marshall Saunders, Halifax, NS

To: Publishers Press Limited, Montreal

Date: 27 July 1911

*Handwritten:*

Gentleman,

Yr letter of May 15 was recd. You ask what royalty I wish for the Canadian edition of the book I have been writing. I wd like the story to appear first as a serial. What arrangements cd you make for having it published in a magazine or newspaper or <...> it? Shall I send it to you for inspection. Kindly let me know at once [as I wish to have it published as soon as possible.]

Yrs truly,

M.S.

---

From: <...> <...> Publishers Press Limited, Montreal

To: Marshall Saunders, Halifax, NS

Date: 31 July 1911

*Typescript:*

Dear Miss Saunders:-

I received your letter of July 27th., in reply I am glad to say that I am able to syndicate the book before publication in book form.

Will you kindly let me see the proofs as early as possible.

Yours truly,

<...> <...>

ME/R.

Publishers Press Limited

---

From: Marshall Saunders, Halifax, NS

To: Publishers Press Limited, Montreal

Date: 3 August 1911

*Typescript:*

Gentlemen:-

Your letter of July 31st was received.

I have made no arrangements, as yet, for American publication for my story, either as a serial or a book. Mr. James Muir told me that you could arrange for stndicating [sic] a serial, and also publishing in book form, in Canada and the United States too.

I have no choice as to American publishers, except the firm that has circulated my "Beautiful Joe" to the extent of half a million. I would like them to have an option on the book, but as to serial publication, I have no preference, either in the United States or Canada. So to avoid confusion, I will make no arrangements but will wait to hear what magazines or newspapers you propose for Canada and the States too, and what percentage you offer me.

The story is an almost true account of a trip I took across Canada last autumn with my brother, one of the Canadian Bank of Commerce managers. The manuscript has just been to him for criticism.

May I beg you to let me hear from you at your very earliest convenience. I have been delayed in finishing the manuscript. It should have been out before. I express the manuscript to-day.

Yours truly,

Marshall Saunders

---

From: <...> <...>, Publishers Press Limited, Montreal

To: Marshall Saunders, Halifax, NS

Date: 5 August 1911

*Typescript:*

Dear Miss Saunders:-

I received your letter of August 3rd., also by express MSS. of your story. I have as yet had no time to read same over, but it seems to me a very good story.

Regarding American publishers whom you desire to give an option, we would be very glad for you to do so, as we would rather handle the Canadian and English rights only than all three together. However, it's up to yourself to make arrangements with us for whatever territory you desire to give us.

Regarding serial publication of this book in Canada, the United States and England, we are perfectly able to take care of same thoroughly, and we can assure you that we will be able to get some good money for the use of the serial story of this book.

We would suggest a royalty to you of sixth per cent. (60%) on all the gross receipts for the use of this book, from all newspapers.

We will be able to place this in about ten or twelve large newspapers, about thirty or forty small newspapers in Canada; about twenty-five or thirty large American newspapers, and to one good English magazine, or two or three good large English newspapers.

You must understand that the territory in England is not very large, and the newspapers do not like to purchase what another newspaper has. It is entirely different from Canada and the United States; perhaps you will understand this.

By using this serial story in newspapers before book publication, your book will have a much larger circulation, it will "quasi" advertise the story when it comes out in book-form.

Please let me also hear from you regarding the royalty you desire from the book itself.

You understand that if we set the type up for use in newspapers, we will set it up in such form as to enable us to see the same type for the books, which will save us considerable expense.

Please let me hear from you at once, and with kind regards I remain,

Yours truly,

<...> <...>

ME/R

Publishers Press Limited

From: Marshall Saunders, Halifax, NS  
To: Publishers Press Limited, Montreal  
Date: 7 August 1911

*Handwritten:*

<...>,

Yr letter of the 5th was recd. I note what you say abt serial publication of my story in Canada, the U.S. and England. I know little abt serial publication being usually in haste to get a promised book to a publisher. Upon 2 occasions I had a serial <...> in the Youth's Comp., Boston and then for a <...> price. I will trust to you to place my story in satisfactory papers or magazines in Canada, England and the U.S. I agree also for you to arrange for publication in book form in England and Canada. Later on I will make arrangements for American publication in book form. As far as I know yr proposal of 60% [?] on all gross receipts from use of the serial from all newspapers is a reasonable one and I accept it. As to book publication in Canada and Eng. I will quote you royalty arrangements that I have with 2 different firms of publishers. They pay me 10 pc. on the retail price for each copy of the first 2000 books sold, 15 pc. on the 3rd and 4th thousand and 20 pc. thereafter.

Some of my books have had a good circulation in England. I will send with this some circulars that may be of use to you. I hope you will have the story well illustrated. Some of the photographs are fr a C.P.R. office out West. I fancy you could get any you liked fr the office in <...>. You will see that one of my objects in writing the story is to advertise Canada in the U. States. I spend a good deal of my time there and find much ignorance abt my native land. Another object is to advertise this wonderful province of Nova Scotia and to <...> the good feeling [?] bet. Canada [?] and the U. States.

Yrs faithfully,  
M. Saunders

---

From: <...> <...>, Publishers Press Limited

To: Marshall Saunders, Halifax, NS

Date: 10 August 1911

*Typescript:*

Dear Miss Saunders:-

Your kind letter of the 7th. to hand, and note your acceptance of our proposition.

We will start setting up the copy at an early date, and use the type for the book at the same time.

We understand that we have secured the book rights on the terms mentioned, and we will send you a contract in a few days; [owing to the fact that] we are so busy with election matters.

We will use a number of photos, but cannot use C.P.Ry photos for the book, as they are so well known that it would hurt the sale of the book.

We will make a selection of good photos, some from yours, others from other sources.

We will send you proof of the type matter for final revision.

Yours faithfully,

<...> <...>

ME/R

Publishers Press Limited

---

From: <...> <...>, Publishers Press, Montreal

To: Marshall Saunders, Halifax, NS

Date: 22 August 1911

*Typescript:*

Dear Miss Saunders:

I received your letter of August 19th., with enclosure, and will fix up the contract and send you same at an early date.

I shall be glad to receive the photo which you say was sent me.

Regarding the pictures, I will take the matter up with Mr. Robson myself, and see if he can make some special ones for us.

Concerning the leaflet articles on birds; now is not the time for the publication for such articles, and I consider in the Fall would be the best time.

Yours faithfully,

<...> <...>

The Publishers Press Limited

---

From: <...> <...>, Publishers Press Limited, Montreal

To: Marshall Saunders, Halifax, NS

Date: 31 August 1911

*Typescript:*

Dear Miss Saunders:

I have both of your letters and also received some photos; we also have ordered some photos entirely new, as we want to use photos which have not appeared elsewhere as this is important to have photos which are exclusively.

We will be able to make a good selection from the photos you have sent us and the ones which we have ordered. With kind regards I remain

Yours faithfully

<...> <...>

Publishers Press Limited

Director.

---

From: <...> <...>, Publishers Press Limited, Montreal

To: Marshall Saunders, Halifax, NS

Date: 2 September 1911

*Typescript:*

Dear Miss Saunders:

Will you kindly give me about 1000 words synopsis of the story as you can write this better than one of our staff; we need this for advertising purposes.

If we could get this at an early date it would greatly facilitate matters. With regards I remain,

Yours faithfully,

<...> <...>

Publishers Press Limited

---

From: <...> <...>, Publishers Press Limited

To: Marshall Saunders, Halifax, NS

Date: 6 September 1911

*Typescript:*

Dear Miss Saunders:-

I have received your letter with photographs, and they will help us quite a lot. Thank you.

Yours faithfully,

<...> <...>

Publishers Press Limited

---

From: <...> <...>, Publishers Press Limited

To: Marshall Saunders, Halifax, NS

Date: 23 September 1911

*Typescript:*

Dear Miss Saunders:-

We cannot possibly use any more Canadian Pacific Railway photographs. We must cut out a lot of C.P.R. matter from your story anyway, as we cannot possibly sell it as an advertising story for the Canadian Pacific Railway.

Yours faithfully,

<...> <...>

Publishers Press Limited

---

From: Marshall Saunders, Halifax, NS  
To: Publishers Press Limited, Montreal  
Date: 26 September 1911

*Typescript:*

Gentlemen:-

Respecting the eliminations from my story where references are made to the C.P.R., I can understand that conflicting political opinions in the Dominion might make it difficult for you to get the story published entire, in some papers. But, as you are doubtless aware, there is an invariable custom existing that no changes are ever made by a publisher without the consent of the author. The reason for this is obvious. The author's reputation is at stake in the characters of the story, and the story may be very much marred by eliminations made by a publisher.

My views at present are, that I could not consent to have any important changes made in the story when it appears in book form. As regards the serial publication, I shall be very happy to consider any eliminations you may think well to propose.

In case condensation is made when the story appears as a serial, so you propose to restore the eliminations when it comes out in book form? Kindly inform me with regard to this.

An author sent recently from London by a publishing firm to write up Canada, was told to be personal, to mention names, to study railway systems. The C.P.R. will be extensively advertised in this English book.

You will remember that many of the photographs I sent are unrelated to the C.P.R.. One I am sending now has to do with an illumination in Winnipeg. It has never appeared in any publication. I think you will do well to select the best of the photographs – those of greatest human interest. Please do not forget to return the rest to me.

I hope our story is going to be a success. I wish to arrange matters for our mutual benefit.

Yours faithfully,  
Marshall Saunders

From: <...> <...>, Publishers Press Limited

To: Marshall Saunders, Halifax, NS

Date: ? September 1911

*Typescript:*

Dear Miss Saunders:-

I am in receipt of your letter of Sept. 26<sup>th</sup>., and can assure you that all changes which are being made will be submitted to you before publication.

Yours truly,

<...> <...>

Publishers Press

---

From: Philip L. Jones, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 28 September 1911

*Typescript:*

My dear Miss Saunders:

We have taken into careful consideration the question of the publication of your MS. recently out into our hands entitled "Wandering Judy" or "Her Dear Canada." May I say first of all that the MS. as it came to us after two preliminary pages began on page 115, and the missing pages do not appear to be anywhere else in the MS. package. I call this matter to your attention so that you may know that the loss did not take place in our office. Now then as to the matter for which particularly I write. We are almost afraid, let me say, to accept your MS., interesting as it is, for publication. We are compelled at the present time to be a little bit conservative, and moreover, for some months our hands will be pretty well filled with the publication of standard works, for which we have made arrangements. May I say frankly too that we fear the circulation of a Canadian story would at the present time not be likely to strike a wholly popular chord in this country. We have no fault to find at all with the Canadian action in rejecting our proffers for reciprocity. At the same time, there is no question whatever but what the interest of the people of the United States has been somewhat diminished by such action. I question, therefore, whether the present is an auspicious time at which to launch a Canadian story. That is our feeling here; Dr. Rowland's as well as my own. Under the circumstances, therefore, we return your MS. to you, and without question someone else will take a less pessimistic view. With pleasant remembrance of our past association I remain,

Very truly yours,

Philip L. Jones

PLJ-M

From: Marshall Saunders, Halifax, NS  
To: Publishers Press Limited, Montreal  
Date: 2 October 1911

*Handwritten:*

Gentlemen,

I do not wish to overwhelm you with photos but as I have recd some fr Mr. <...> provided especially for you I feel bound to forward them. Kindly do just as you please abt using them. I can find a place for them elsewhere if you will be good enough to return them.

Yours most sincerely,

M. Saunders

---

From: <...> <...>, Publishers Press Limited, Montreal

To: Marshall Saunders, Halifax, NS

Date: 4 October 1911

*Typescript:*

Dear Miss Saunders:-

I received your letter of Oct 2<sup>nd</sup>., and it we find that the photographs you sent us are suitable, we will use them.

We are just now setting up the story, and will send you proofs before sending same out.

Yours truly,

<...> <...>

Publishers Press Limited

---

From: Marshall Saunders, Halifax, NS  
To: Publishers Press Limited, Montreal  
Date: 22 October 1911

*Handwritten:*

Gentlemen,

Pardon me for delaying proof. It was overlooked among newspapers till to-night.

Corrections are slight.

Page 2	Column [?] 4
3	4
4	3
4	5
6	1
8	5
9	2

The story looks very well. I think eliminations <...> done so far.

Yrs truly,  
Marshall Saunders

---

From: <...> <...>, Publishers Press Limited

To: Marshall Saunders, Halifax, NS

Date: 25 October 1911

*Typescript:*

Dear Miss Saunders:-

I have both your letters of October 22<sup>nd</sup> and 23<sup>rd</sup>. We will correct mistakes as they appear.

In reference to the first hundred and fourteen pages of the MSS. "The Wandering Judy" we are mailing this today.

Yours truly,

<...> <...>

Publishers Press Limited

---

From: Marjory MacMurchy [?], Musson Book Co. Limited

To: Marshall Saunders, Halifax, NS

Date: 6 November 1911

*Typescript:*

Dear Miss Saunders-,

Please write something helpful about Canadian Days for one of the Halifax papers, or ask some one else to do so. Your own copy will be sent in a little while.

Yours sincerely,

Marjory MacMurchy [?]

---

From: Marshall Saunders, Halifax, NS  
To: Publishers Press Limited, Montreal  
Date: 21 November 1911

*Handwritten:*

Gentlemen,

A number of journalists are asking me for circulars of Wandering Judy. Can you let me have some? Kindly tell me some of the papers in wh it is to appear. I wish to order some.

Yrs truly,

MS

---

From: <...> <...>, Publishers Press Limited, Montreal

To: Marshall Saunders, Halifax, NS

Date: 23 November 1911

*Typescript:*

Dear Miss Saunders:-

I received your letter of Nov 21<sup>st</sup>., and am sending you several copies of the complete story "Wandering Judy."

So far, we have only sold it to a few country papers, but it will be ordered now by larger papers, and we will send you a complete list as early as possible.

Yrs truly,

Publishers Press Limited

---

From: Marshall Saunders, Halifax, NS

To: Hector MacInnes, Halifax, NS

Date: 28 November 1911

*Handwritten:*

Dear Mr. McInnes,

Complying with yr kind offer I hereby forward you a statement [?] of my connection and dealings with the Publishers Press of Montreal. Mr. James [?] Muir came to me last spring <...> subscription for stock [?] – asserting that some <...> <...> <...> <...> leading and responsible <...> in the <...> <...> and that the <...> had paid 20% on the subscribed stock. In addition to this he gave the following under[?] to me as a <...> to <...> the co'y. Among other things he told me that most of the leading Canadian authors were <...> for it. I therefore took 1 share \$100 [?] and have a certificate showing that the money was paid. I subsequently recd a letter fr the company asking for articles for publication. I sent them a story labeled [?] Wandering Judy or Her Dear Canada for wh they offered me 60 pc in the gross receipts for serial publication in newspapers and magazines in Canada, the U.S., and England. When [it came to book publication] the serial appeared in book form the co'y agreed to give me 10 pc in the retail price for each copy of the first 2000 books sold, 15 pc for the 3<sup>rd</sup> and 4<sup>th</sup> thousand and 20 pc thereafter. This arrangement was for Canada and Eng. I received [?] the right of book publication in the U.S.

I have recd the proof of abt half the story and have their <...> for the proof of the whole book together with the statement that it was abt to be published <...> in some of the large papers in Canada, the U.S. and England. They had already as they said sent it to some small papers.

I will regard it as a great favor if you will while in Montreal inquire into the present condition [?], the purposes and prospects of this co'y. I am extremely indebted to you for yr willingness to do this and believe me,

Yrs faithfully,

M.S.

From: <...> <...>, Publishers Press Limited, Montreal

To: [?]

Date: 18 December 1911

*Typescript:*

Dear Sir:-

Please take notice that a special meeting of the Shareholders of the Publishers Press, Limited, will be held on Tuesday, the 26<sup>th</sup>. day of December next at 10 o'clock in the forenoon, for the following purposes:

To present a statement of the affairs of the Company:

To elect Directors and Officers of the Company;

To discuss a settlement with the Williams Lloyd Machinery Co. of Chicago, and any other business which might properly come before this meeting.

Yours truly,

<...> <...>

Publishers Press Limited

---

From: [?] Muir, Publishers Press Limited, Montreal

To: [?]

Date: 28 December 1911

*Typescript:*

Dear Sir:-

The especial meeting of shareholders of the Publishers Press, Limited, was adjourned from the 26<sup>th</sup> December until January 3<sup>rd</sup> 1912.

I shall be glad if you will be personally present, but if you cannot do so, I shall be glad to receive the enclosed proxy properly signed.

Yours truly,

<...> Muir

Publishers Press Limited

---

*Nineteen hundred and twelve*

From: Marshall Saunders, Halifax, NS

To: <...> Briggs

Date: 30 January 1912

*Handwritten:*

Dear Dr. Briggs,

I am sending you proofs of my new story wh. is recurring [?] thro some newspapers. I wish to have it published in book form. May I ask you to have it examined just as soon as possible. I expect to be in Toronto in a day or two and will communicate with you.

Yours very truly,

M. Saunders

---

From: Marshall Saunders, Halifax, NS

To: <...> Briggs

Date: 7 February 1912

Dear Dr. Briggs,

Thank you for yr kind note of Jan 31. I was taken with a bad sore throat and could not go to Toronto. In addition a complication arose about the story I sent you. For a few weeks it will be uncertain whether I have the right to publish or whether The Publishers Press of Montreal has it. In the meantime I will still be glad to have yr opinion. As I sent it to you it appears in the newspapers. For book form it will be very much condensed [?].

Yours very sincerely,

Marshall Saunders

---

From: Marshall Saunders, Halifax, NS

To: James [?] Muir, Publishers Press Limited, Montreal

Date: 8 February 1912

*Handwritten:*

Dear Mr. Muir,

Thank you for yr letters of Feb 1 and 2, also for your kindness in sending the picture of my brother's office and the newspaper. I was glad to see that interview.

I telephoned Dr. <...> for you. I will be greatly obliged if you will still keep me informed about the Publishers Press.

Yrs Sincerely,

M. Saunders

---

From: Marshall Saunders, Halifax, NS

To: Publishers Press Limited, Montreal

Date: 8 March 1912

*Typescript:*

Gentlemen:-

Some months ago I sent to the Publishers Press, by request, a story of travel entitled "Wandering Judy or Her Dear Canada." Mr. Epstein, the manager of the Company wrote to me as follows:-

"Regarding American publishers whom you desire to give an option, we would be very glad for you to do so as we would rather handle the Canadian and English rights only, than all three together. However, it's up to yourself to make arrangements with us for whatever territory you desire to give us.

"Regarding serial publication of this book in Canada, the United States and England, we are perfectly to take care of same thoroughly, and we can assure you that we will be able to get good money for the use of the serial story of this book.

"We would suggest a royalty to you of sixty per cent on all the gross receipts for the use of this book, from all newspapers.

"We will be able to place this in about ten or twelve large newspapers, about thirty or forty small newspapers in Canada; about twenty-five or thirty large American newspapers, and to one good English magazine, or two or three good large English newspapers.

"You must understand that the territory in England is not very large, and the newspapers do not like to purchase what another newspaper has. It is entirely different from Canada and the United States; perhaps you will understand this.

"By using this serial story in newspapers before book publication, your book will have a much larger circulation, it will 'quasi' advertise the story when it comes out in book-form.

"Please let me hear from you regarding the royalty you desire from the book itself.

"You understand that if we set the type up for use in newspapers, we will set it up in such form as to enable us to use the same type for the books, which will save us considerable expense.

"Please let me hear from you at once."

I accepted this offer, reserving the right to publish in book form in the United States, and I write now to ask what your purposes are with regard to the story.

Yours truly,

M. Saunders

Ps. I am condensing the story very much for appearance in book form in the States.

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From: Charles M. Roe, Fleming H. Revell Company

To: Marshall Saunders, Halifax, NS

Date: 11 March 1912

*Typescript:*

Dear Miss Saunders:

I have your letter of the 8<sup>th</sup> inst. and am glad to know that THE WOODSY OF TAN AND TECKLE reached you safely. I thought you would be pleased with the story of the two little mice. The author has surely made them very real. I am glad to know that you like the makeup of the book. Mr. Bull has certainly caught the spirit of the story.

I am interested to hear that you have the MS. of your trip up toward Alaska. I should like very much to read it. You speak about having the American rights. Does this mean that you could not give us the right to publish in Canada or Great Britain? You know we are international publishers and when we get a book we want the whole thing. We have our own houses in London, Edinburgh and Toronto and are prepared to exploit books in Great Britain or Canada I just as effective a way as the English or Canadian publishers.

It is very kind of you to refer to the illustrated edition of "Beautiful Joe." It was a great pleasure to me to have the privilege of publishing this edition and I am sure that it is not often that a publisher has so appreciative an author as you were.

I am interested in what you say about the Peace Society. If I can be of any service as a member of it I shall be glad to join. There is certainly great need of the dissemination of peace ideas to-day. I am heartily in sympathy with the purpose of the organization.

In the same mail with your letter I received a copy of the "Publishers Weekly" which contained, among other announcements, the statement that Page and Company were soon to issue the third volume in your "Tilda Jane in California." I congratulate you on the success of this series. With sincere good wishes, I am

Very faithfully yours,

Charles M. Roe

CMR/EMD.

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From: Marshall Saunders, Halifax, NS

To: Publishers Press Limited, Montreal

Date: 10 June 1912

*Typescript:*

Gentlemen:-

Three months ago I wrote asking you for information about my story, "Wandering Judy," or "Her Dear Canada." You replied that your company was to be reorganized which would take a week or two and you could transact no business until then. Since that time, I have received no information from you. I consider that every obligation entered upon with me by this Publishers Press has been broken, and ask you to give me a release so that I can make arrangements myself for publishing the story, which will otherwise be out of date and useless.

Yours truly,

Marshall Saunders

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From: Philip L. Jones, American Baptist Publication Society, Philadelphia

To: Marshall Saunders, Halifax, NS

Date: 4 April 1913

*Typescript:*

My dear Miss Saunders:

It was beautiful in you to write so kind a letter to me as that which I received a few days ago. I want to say that my relationships with the authors who have honored the Society with their productions during my incumbency of the office of book editor have been so pleasant and so delightful to remember that this furnishes one of the compensations I carry with me as I leave the position. Not the least pleasant of these has been my relation to you, and your association with those of other days to whom I stood so close has placed you in a peculiarly tender relation to me in recalling the past. I am glad to know that you have such a souvenir of Colonel Banes, one of the noblest, most sincere, and manly men I ever knew.

I desire to thank you for your suggestion in regard to Halifax for the coming summer. I am inclined to think that it will grow into something practical. I have often desired to visit the peninsula and it may be that opportunity will afford itself next summer. If so I shall certainly find my way to Halifax and to Carlton Street. With the pleasantest recollection of the past and with the sincerest good wishes for the future in every respect, I am,

Very sincerely yours,

Philip L. Jones, by C.B.T.

P.S. It occurs to me that for once I may exercise a woman's prerogative and have a postscript. In it let me say that I am dictating this, away from the office and so away from the typewriter, to my assistant. I shall therefore ask her to sign the letter for me. Also I may say that I think I shall be delightfully situated in my new position and shall enjoy doing the work that will devolve upon me. I have not been well for a few days, having been visited by one of "Job's comforters" that stuck to him closer than any one of those whose words of consolation we have recorded. I see that I am in danger of making my postscript longer than the letter and so again cease with the reiteration of my best wishes for you and yours.

P.L.J.